

Southwest Ranches Town Council

REGULAR MEETING

Agenda of February 18, 2016

Southwest Ranches Council Chambers 7:00 PM Thursday

13400 Griffin Road Southwest Ranches, FL 33330

<u>Mayor</u>	Town Council	Town Administrator	Town Attorney
Jeff Nelson	Steve Breitkreuz	Andrew D. Berns	Keith M. Poliakoff, J.D.
Vice-Mayor	Freddy Fisikelli	Town Financial	Assistant Town
Doug McKay	Gary Jablonski	<u>Administrator</u>	Administrator/Town
		Martin Sherwood, CPA	<u>Clerk</u>
		CGFO	Russell C. Muniz, MMC

In accordance with the Americans with Disabilities Act of 1990, persons needing special accommodation, a sign language interpreter or hearing impaired to participate in this proceeding should contact the Town Clerk at (954) 434-0008 for assistance no later than four days prior to the meeting.

- 1. Call to Order/Roll Call
- 2. Pledge of Allegiance
- 3. Public Comment
 - All Speakers are limited to 3 minutes.
 - Public Comment will last for 30 minutes.
 - All comments must be on non-agenda items.
 - All Speakers must fill out a request card prior to speaking.
 - All Speakers must state first name, last name, and mailing address.
 - Speakers will be called in the order the request cards were received.
 - · Request cards will only be received until the first five minutes of public comment have concluded.
- 4. Board Reports
- 5. Council Member Comments
- 6. Legal Comments
- 7. Administration Comments

Resolutions

- 8. A RESOLUTION OF THE TOWN COUNCIL OF THE TOWN OF SOUTHWEST RANCHES, FLORIDA, AUTHORIZING A PURCHASE ORDER TO Q-STAR TECHNOLOGY IN THE AMOUNT OF \$7,080 TO PURCHASE A FLASHCAM-880 SX SYSTEM; AUTHORIZING A FISCAL YEAR 2015-2016 BUDGET AMENDMENT WITHIN THE GENERAL FUND ACCOUNT; AUTHORIZING THE MAYOR, TOWN ADMINISTRATOR, AND TOWN ATTORNEY TOEXECUTE THE PURCHASE ORDER; AND PROVIDING AN EFFECTIVE DATE.
- 9. A RESOLUTION OF THE TOWN OF SOUTHWEST RANCHES, FLORIDA, AUTHORIZING THE ISSUANCE OF ITS IMPROVEMENT REVENUE BOND, SERIES 2016 IN THE PRINCIPAL AMOUNT OF NOT TO EXCEED

\$7,750,000 TO FINANCE THE ACQUISITION OF CERTAIN VACANT REAL PROPERTY LOCATED WITHIN ITS MUNICIPAL BOUNDARIES; AUTHORIZING THE PRIVATE NEGOTIATED SALE OF THE BOND TO TD BANK, N.A. PURSUANT TO THE TERMS AND CONDITIONS OF A LOAN AGREEMENT WITH THE TOWN OF SOUTHWEST RANCHES, FLORIDA AND TD BANK, N.A.; APPROVING THE EXECUTION AND DELIVERY OF SAID LOAN AGREEMENT; MAKING SUCH DETERMINATIONS AS ARE REQUIRED TO AFFORD THE BOND "BANK QUALIFIED" STATUS; PROVIDING CERTAIN OTHER MATTERS IN CONNECTION WITH THE ISSUANCE OF THE BOND; AND PROVIDING AN EFFECTIVE DATE.

- 10. A RESOLUTION OF THE TOWN COUNCIL OF THE TOWN OF SOUTHWEST RANCHES, FLORIDA, APPROVING AN AGREEMENT FOR PURCHASE AND SALE OF REAL PROPERTY FROM CORRECTIONS CORPORATION OF AMERICA, A MARYLAND CORPORATION ("CCA"); APPROVING THE USE OF \$350,000.00 OF THE TOWN'S RESERVES AS A DOWN PAYMENT TOWARDS THE PURCHASE PRICE; AND PROVIDING FOR AN EFFECTIVE DATE.
- 11. A RESOLUTION OF THE TOWN COUNCIL OF THE TOWN OF SOUTHWEST RANCHES, FLORIDA, APPROVING AN AMENDMENT TO THE FISCAL YEAR 2015-2016 BUDGET ADOPTED IN ORDINANCE NO. 2015-0007; APPROVING THE USE OF \$2,067,500 OF THE TOWN'S GENERAL FUND FUND BALANCE RESERVES TO (1) RETIRE THE TOWN'S FLORIDA MUNICIPAL LOAN COUNCIL SERIES 2001 REVENUE BOND IN FULL; AND (2) TO PROVIDE FOR DOWN PAYMENT AND CLOSING COSTS FOR A NEW 2016 BOND FINANCING; AND PROVIDING FOR AN EFFECTIVE DATE.

12. Approval of Minutes

a. Minutes - Special Meeting - January 14, 2016

13. Appointments

14. Adjournment

PURSUANT TO FLORIDA STATUTES 286.0105, THE TOWN HEREBY ADVISES THE PUBLIC THAT IF A PERSON DECIDES TO APPEAL ANY DECISION MADE BY THIS COUNCIL WITH RESPECT TO ANY MATTER CONSIDERED AT ITS MEETING OR HEARING, HE OR SHE WILL NEED A RECORD OF THE PROCEEDINGS, AND THAT FOR SUCH PURPOSE, THE AFFECTED PERSON MAY NEED TO ENSURE THAT A VERBATIM RECORD OF THE PROCEEDING IS MADE, WHICH RECORD INCLUDES THE TESTIMONY AND EVIDENCE UPON WHICH THE APPEAL IS TO BE BASED. THIS NOTICE DOES NOT CONSTITUTE CONSENT BY THE TOWN FOR THE INTRODUCTION OR ADMISSION OF OTHERWISE INADMISSIBLE OR IRRELEVANT EVIDENCE, NOR DOES IT AUTHORIZE CHALLENGES OR APPEALS NOT OTHERWISE ALLOWED BY LAW.



Town of Southwest Ranches 13400 Griffin Road Southwest Ranches, FL 33330-2628

(954) 434-0008 Town Hall (954) 434-1490 Fax Town Council Jeff Nelson, Mayor Doug McKay, Vice-Mayor Freddy Fisikelli, Council Member Steve Breitkreuz, Council Member Gary Jablonski, Council Member

Andrew D. Berns, Town Administrator Keith M. Poliakoff, JD, Town Attorney Russell Muniz, Assistant Town Administrator/Town Clerk Martin D. Sherwood, CPA, CGMA, CGFO, Town Financial Administrator

COUNCIL MEMORANDUM

TO: Honorable Mayor Nelson and Town Council

VIA: Andrew D. Berns FROM: Emily McCord

DATE: 2/18/2016

SUBJECT: Purchase Order for FlashCAM for Police Use

Recommendation

Consideration of approval authorizing a Purchase Order in the amount of \$7,080 to Q-Star Technology for the purchase of a FlashCAM.

Strategic Priorities

- B. Enhanced Resource Management
- C. Reliable Public Safety
- E. Cultivate a Vibrant Community

Background

The Town of Southwest Ranches has seen a significant increase in illegal dumping and youth crime such as vandalism, graffiti, and trespassing on public property. Therefore, the Town's police department desires to purchase a surveillance system that is easily transported and can be accessed remotely, in essence providing law enforcement with electronic "boots on the ground."

The Town has spent thousands of dollars in replacing signs and damaged equipment and removing debris. After extensive research, the staff recommends the purchase of a **FlashCAM**.

The FlashCAM is a portable, solar-charged, motion-activated crime fighting tool used to help protect against illegal dumping and other types of nuisance crimes. The system is completely self-contained, making it portable and allowing easy installation in any remote location. The FlashCAM is designed to stop crime before it happens saving time, money and resources. Since the FlashCAM is a deterrent system rather than surveillance set up, the security efforts are proactive instead of reactive to the crime. The unique features (i.e.: motion-triggered strobe flash and customizable voice warning) stop the criminals before they can strike. The system also captures high resolution (12+ megapixel) images of the activity, suspects and license plates, even in complete darkness (approx. 250 ft.). The clarity of the captured images allows law enforcement to identify and prosecute these criminals with this key evidence.

The FlashCAM is a proactive solution that helps municipalities address issues of nuisance crimes with portable crime deterrent systems. The FlashCAM is a crime fighting tool designed specifically to protect cities from nuisance crimes such as graffiti, vandalism, illegal dumping, metal/equipment theft and other unwanted activities while providing law enforcement with a tool to help identify and prosecute the perpetrators.

Fiscal Impact/Analysis

Restricted Law enforcement reserves are available within the General Fund. The Restricted Fund Balance for Law Enforcement consists of funds received since the Town incorporation due to forfeiture fund recoveries.

REVENUE: GF: 001-0000-399-39900 Appropriated Fund Balance (to be drawn from: – the Restricted Fund Balance for Law Enforcement, which has an available balance of \$12,550 as of September 30, 2015) / EXPENDITURES: GF: 001-3000-521-64100 Public Safety – Law Enforcement – Machinery and Equipment.

Q-Star Technology is a Veteran-Owned Small Business, GSA Certified (GSA Contract Number: GS-07F-0355U), Sole Source vendor. The FlashCAM is a unique one-of-a-kind product, with no other product like it in the market. This sole source purchase meets the requirements of the Town's Procurement Code.

Staff Contact:

Emily McCord, Community Services Coordinator Greg Brillant, Davie Police Department

ATTACHMENTS:

Description Upload Date Type
Updated Reso - TA Approved 2/12/2016 Resolution
Quote 1/11/2016 Backup Material

RESOLUTION NO.

A RESOLUTION OF THE TOWN COUNCIL OF THE TOWN OF SOUTHWEST RANCHES, FLORIDA, AUTHORIZING A PURCHASE ORDER TO Q-STAR TECHNOLOGY IN THE AMOUNT OF \$7,080 TO PURCHASE A FLASHCAM-880 SX SYSTEM; AUTHORIZING A FISCAL YEAR 2015-2016 BUDGET AMENDMENT WITHIN THE GENERAL FUND ACCOUNT; AUTHORIZING THE MAYOR, TOWN ADMINISTRATOR, AND TOWN ATTORNEY TOEXECUTE THE PURCHASE ORDER; AND PROVIDING AN EFFECTIVE DATE.

- **WHEREAS**, the FlashCAM is a portable, solar-charged, motion-activated crime fighting tool used to help protect against illegal dumping and other types of nuisance crimes; and
- **WHEREAS**, the FlashCAM is designed to stop crime before it happens saving time, money and resources; and
- **WHEREAS**, Q-Star Technology is a Veteran-Owned Small Business, GSA Certified (GSA Contract Number: GS-07F-0355U), Sole Source vendor; and
- **WHEREAS**, the FlashCAM is a unique one-of-a-kind product, with no other equipment like it in the market; and
- **WHEREAS**, this sole source purchase meets the requirements of the Town's Procurement Code; and
- **WHEREAS,** it is in the best interest of the health, safety, and welfare of the public to proceed with the purchase of the FlashCAM; and
- **WHEREAS,** the Town of Southwest Ranches desires to issue a Purchase Order to Q-Star Technology for the purchase of the FlashCAM in the amount of \$7,080; and
- **WHEREAS,** the project is unfunded in the current fiscal year 2015-2016 Budget, and the Town desires to provide funds for this purchase from its General Fund; and
- **NOW, THEREFORE, BE IT RESOLVED** by the Town Council of the Town of Southwest Ranches, Florida:
- **Section 1.** The above-referenced recitals are true and correct and are incorporated herein by reference.

Section 2. The Town Council hereby authorizes the issuance of a Purchase Order to Q-Star Technology for the purchase of the FlashCAM in the amount of \$7,080.

Section 3. In accordance with the Town Charter and the budget adopted in Ordinance No. 2015-007, the budget is hereby amended by increasing the GF: Appropriated Fund Balance revenue account 001-0000-399-39900 in the amount of \$7,080 (to be drawn from: – the Restricted Fund Balance for Law Enforcement, which has an available balance of \$12,550 as of September 30, 2015) and increasing the GF: Public Safety – Law Enforcement – Machinery and Equipment expense account 001-3000-521-64100 in the amount of \$7.080.

Section 4. That this Resolution shall become effective immediately upon its adoption.

PASSED AND ADOPTED by the Town Council of the Town of Southwest

Ranches, Florida, this day of,	, on a motion by	
and seconded by Nelson McKay Breitkreuz Fisikelli Jablonski	Ayes Nays Absent Abstaining	
Attest:	Jeff Nelson, Mayor	
Russell Muñiz, Assistant Town Administrator/T	own Clerk	
Approved as to Form and Correctness:		
Keith Poliakoff, Town Attorney		

113005054.1





SOLUTION OVERVIEW AND PRICE QUOTE

DATE	QUOTE#
9/16/2015	131798

Prepared For:
Ms. Emily McCord Aceti
Town of Southwest Ranches
13400 Griffin Road
Southwest Ranches, FL 32804
T: 954.343.7453

E: eaceti@southwestranches.org

Addressing the Issues of Vandalism & Illegal Dumping

Southwest Ranches, FL

- I. OBJECTIVE
- II. SCOPE OF SOLUTION
- III. VENDOR INFORMATION
- IV. FLASHCAM QUOTE PROPOSAL

September 16, 2015

This quote will expire on 12/31/2015 unless a written request indicating the intent to purchase is received.

This information is provided solely for the intended recipient and may not be used to solicit other vendors.



2730 Monterey Street, Suite #106 Torrance, CA 90503 T: 310.294.8194 F: 310.781.1025 www.qstartech.com







SOLUTION OVERVIEW AND PRICE QUOTE

I. OBJECTIVE:

Addressing the Issues of Vandalism & Illegal Dumping Within the Town of Southwest Ranches, FL. Vandalism and illegal dumping are chronic issues nationwide costing cities millions of dollars annually. Specifically, the unwanted activity experienced within the Town of Southwest Ranches are known issues creating disturbances in the area, and it may be only a matter of time before an incident occurs that will cost the city significant time and materials to mitigate not to mention the costly distractions to manpower and mission. Besides wasting precious resources and funding, it also raises concerns about overall public safety, declining property value and the well-being of the community.

II. SCOPE OF SOLUTION:

Addressing Crime at the Source. A key element in proactively fighting nuisance crimes is to address the issue directly at the source - the criminals themselves. It is, of course, important to quickly reverse the damages resulting from the crime, but if the culprit has not been addressed directly; they most likely will strike again. This is a common challenge that many cities encounter, investing thousands of dollars into the resources and materials to reverse the damages, yet not stopping the criminal or, if warranted, identifying and prosecuting them. Ultimately the issue will persist unless the culprit is truly deterred.

The FlashCAM Is a <u>Proactive</u> Solution to Stop Nuisance Crimes. For over 20 years, Q-Star Technology has been helping cities across the country address issues of nuisance crimes with the FlashCAM portable crime deterrent systems. The FlashCAM is a crime fighting tool designed specifically to protect cities from nuisance crimes such as graffiti, vandalism, illegal dumping, metal/equipment theft and other unwanted activities. These types of crimes destroy property, increase liability risks and deplete precious resources and budgets. The longer these issues are not addressed, the bigger the problem becomes.

High Resolution Imaging. Since the FlashCAM is a deterrent system rather than surveillance set up, the security efforts are proactive instead of reactive to the crime. The unique features (i.e.: motion-triggered strobe flash and customizable voice warning) stop the criminals before they can strike. The system also captures high resolution (12+ megapixel) images of the activity, suspects and license plates, even in complete darkness (approx. 250 ft.). The clarity of the captured images allows law enforcement to identify and prosecute these criminals with this key evidence.

No Infrastructure Requirements – No Expensive Installation Crews. The FlashCAM is completely self-contained. There is no hard wiring required with the solar-charged battery. This simplifies installations and system movement. Many FlashCAM users partner with other departments within their city to rotate their systems to various locations such as: parks, schools, power substations, recycling facilities, bridges/highways, water reservoirs, historical monuments etc. The portability and ease of installation of the FlashCAM, as well as the versatility on a range of applications, allow cities to develop a comprehensive program to combat nuisance crimes within their community in even the most remote locations.







SOLUTION OVERVIEW AND PRICE QUOTE

FlashCAM Solution to Vandalism & Illegal Dumping in Southwest Ranches. For immediate issues experienced in Southwest Ranches, ONE (1) FlashCAM-880SX system will enable the town to begin to address issues and familiarize the department and city with the unique capabilities of this tool.

This proposal includes:

- Each FlashCAM-880SX system includes:
 - ONE (1) wall mounting bracket
 - ONE (1) RF keyfob controller
 - ONE (1) battery charger
 - ONE (1) 4.0 GB Secure Digital Memory Card
 - ONE (1) Quick Move Adapter (QMA)
- The wall mounting bracket and QMA hardware are used to mount the systems to the desired location, and the system can be quickly installed at any location where a QMA is mounted. The RF keyfob allows control of the FlashCAM-880SX from ground level, such as: changing settings, checking battery status etc.
- Each FlashCAM-880SX system includes a one (1) year factory warranty. Optional Extended Warranty coverage is available through additional purchase.
- Optional onsite consultation services are available through additional purchase.

Community Impact

The "Broken Window Theory," introduced in the early 1980's and effectively used in the 1990's to lower the crime rate to historic lows in New York City, suggests that by addressing lesser crimes such as vandalism the overall crime rate can be lowered by creating an environment that encourages community involvement and discourages criminal activity. This FlashCAM program will thus help create awareness in residents as well as the would-be criminals that crime will not be tolerated in Southwest Ranches. This is the real key to addressing this issue. One could call this: Behavioral Modification through Forced Accountability!

The long term benefit of stopping nuisance crimes at the source of the issue not only helps protect this specific location from any further damage but it also helps maintain a safe and healthy environment for the entire community.





SOLUTION OVERVIEW AND PRICE QUOTE

III. VENDOR INFORMATION:

Q-Star Technology is a Veteran-Owned Small Business, GSA Certified, Sole Source vendor, with all FlashCAMs proudly manufactured in the USA (Torrance, CA) for over 18 years. The FlashCAM is a unique one-of-a-kind product, with no other product like it in the market.

GSA Contract Number: GS-07F-0355U

Sole Source Letter: Attached (ADDENDUM III)

Contact Information:

Regional Representative

Name: Cheri Fyfe

Title: SE Regional Manager

Tel: 706-765-5769

Email: CFyfe@qstartech.com

Corporate Headquarters:

Q-Star Technology 2730 Monterey Street, Suite #106 Torrance, CA 90503 T: 310.294.8194 F: 310.781.1025 www.qstartech.com







SOLUTION OVERVIEW AND PRICE QUOTE

IV. FLASHCAM QUOTE:

		Terms	Rep		FOB
		Net 30	CF	To	orrance, CA
ITEM #	Description	Qty	Unit Price		Total
FC-880 SX	FlashCAM-880 SX System	1	\$ 6,995.00	\$	6,995.00
Shipping - 880	Shipping & Handling (Non-Taxable) for FlashCAM	1	\$ 85.00	\$	85.00
			SUBTOTAL:		6,995.00
			ing & Handling:	\$	85.00
		Sales Tax	0.00%	\$	-
			TOTAL:	\$	7,080.00





SOLUTION OVERVIEW AND PRICE QUOTE

ADDENDUM INFORMATION:

- I. FlashCAM-880SX Digital System with Wireless Download Specifications
- **II. Customer References**
- **III. Sole Source Letter**







SOLUTION OVERVIEW AND PRICE QUOTE

I. FlashCAM-880SX Digital System with Wireless Download Specifications

Wireless download of pictures onto a laptop computer

<u>Customer Hardware Requirement for Wireless Download:</u> A laptop computer with 802.11b wireless capability and either Microsoft Windows 2000, XP, Vista or Windows 7 operating system

Operating range: Up to 100 feet

Sensing device: IR Motion Sensor with Variable Trigger Options - adjustable sensor delays to reduce

false triggers

Camera: 12+ megapixels Digital Camera resolution (depending on availability)

Bright Flash: Proprietary design. Captures night time images and acts as deterrence (Can be disabled.)

Camera Memory: 4.0 Gigabyte Secure Digital Memory Card **Photographs per event:** User selectable 1, 2, 3 or 4

Optical Zoom: Four selectable discrete ranges

Keyfob Control Modes:

ARM – stays armed until changed

SENSOR – Arms at dusk; disarms at dawn DISARM – stays disarmed until changed

DOWNLOAD – Wireless download of picture files

TEST - Test system features

Delayed Arm: 0 – 8 hours from dusk (user selectable)

Delayed Take: Can be set for 20 seconds or 60 seconds

Voice output: Supports up to 14 second voice message

Voice record: Pushbutton controls support recording and playback of voice messages

Remote control: 5-button keyfob to change modes, allow status reporting and reset photo counter

Remote control range: 75 ft at 20 ft AGL

System Status reporting: Via voice prompts and audible beep code

Test Modes: Test daylight sensor; motion sensor field-of-view test and system test

License mode: Sets camera lens to allow photographing reflective surfaces. This allows the camera

to capture a license plate number more than 250ft away in TOTAL DARKNESS

System Power: Solar Panel (with 30 Ampere Hour rechargeable battery)

Case: 16 gauge steel with bullet resistant Lexan covering the camera lens

Mounting: Heavy-duty (removal resistant) wall bracket. C-Clamp parapet mounting optional

Dimensions: H: 6.81" W: 10.21" D: 11.25" WEIGHT: 20 LBS.



Portable Crime Deterrence Torrance, CA 90503

SOLUTION OVERVIEW AND PRICE QUOTE

II. Customer References

T: 310.294.8194 F: 310.781.1025

"We have not experienced any of these acts (theft & vandalism) once we installed the FlashCAM. The FlashCAM is able to help capture (vehicle license plates) evidence, even in the dark."

> - Barry Crowley, Safety & Security Hernando County Schools Brooksville, FL

"We have had great success with our 6 Q-Star systems. We mainly use them for graffiti prevention but have caught several thefts and even a sex assault suspect leaving the backyard of the victim."

> - Sgt. Scott Wegscheider **Brighton Police Department** Brighton, CO

"...It's 100 percent successful and we're extremely excited that it's being used as a deterrent for would be illegal dumpers."

> -Justin Holland, Sanitation Manager Chattanooga Public Works Chattanooga, TN

"The (FlashCAMs) have been up for over a year and not a scratch has been made on our facility... We are situated in a high risk area, but since we installed the FlashCAMs, we have not seen any damage on our facility."

> - Craig Callahan Bernalillo County Parks & Recreation Albuquerque, NM







September 16, 2015

Ms. Emily McCord Aceti Town of Southwest Ranches 13400 Griffin Road Southwest Ranches, FL 32804 T: 954.343.7453

Dear Ms. McCord Aceti,

The FlashCAM digital deterrent system is a specialized product used to deter vandalism such as copper wire theft, graffiti, illegal trash dumping and other anti-social behaviors. The FlashCAM systems use proprietary technology that is developed, designed, manufactured and distributed exclusively by Q-Star Technology and contain specialized parts supplied only by Q-Star Technology.

The system's battery pack is powered by solar and the system is portable, ruggedized, features wireless download and uses proprietary voice/flash technology. Q-Star Technology is the only authorized provider of repairs for the FlashCAMs. There is no other deterrent product such as the FlashCAM and Q-Star Technology is the only source for manufacturing and distribution of the FlashCAM.

Sincerely,

Steve Hillsman

President

Q-Star Technology, LLC

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Town of Southwest Ranches 13400 Griffin Road Southwest Ranches, FL 33330-2628

(954) 434-0008 Town Hall (954) 434-1490 Fax Town Council Jeff Nelson, Mayor Doug McKay, Vice-Mayor Freddy Fisikelli, Council Member Steve Breitkreuz, Council Member Gary Jablonski, Council Member

Andrew D. Berns, Town Administrator Keith M. Poliakoff, JD, Town Attorney Russell Muniz, Assistant Town Administrator/Town Clerk Martin D. Sherwood, CPA, CGMA, CGFO, Town Financial Administrator

COUNCIL MEMORANDUM

TO: Honorable Mayor Nelson and Town Council

VIA: Andrew D. Berns, Town Administrator

FROM: Martin D. Sherwood, Town Financial Administrator

DATE: 2/18/2016

SUBJECT: Public Purpose Land Acquisition Financing for a 24.437 acre industrial site located

within Town of Southwest Ranches municipal boundaries.

Recommendation

Pursuant to Town Council request and after review, analysis and consideration of all competitively negotiated financing offers received, it is recommended that Council approve the attached resolution accepting the loan agreement in accordance with the revised proposal/term sheet received from TD Bank, N.A. ("TD Bank") on February 9th, 2016 **(EXHIBIT C).**

Strategic Priorities

- A. Sound Governance
- B. Enhanced Resource Management
- D. Improved Infrastructure

Background

On January 7th, 2016 the Town was notified that on January, 6, 2016 the City Commission of the City of Pembroke Pines (City) approved the City's purchase of a Corrections Corporation of America (CCA) vacant industrial land site from CCA for \$8,100,000 (EXHIBIT D). The land site is geographically domiciled within the municipal boundaries of the Town of Southwest Ranches (Town). However, pursuant to Section 10(c) of a purchase agreement, dated July

18th, 2005, between the Town and CCA, the Town has a sixty (60) day right of first refusal, or until March 7th, 2016 to match the terms of the City's offer to purchase the CCA site. Accordingly, the Town convened on January 14th, 2016 and directed Staff to perform emergency procurement procedures to effectuate the right of first refusal, obtain the requisite financing and ultimately negate the City offer, allowing the Town to acquire the CCA property.

Fiscal Impact/Analysis

Town Staff immediately commenced direct contact with multiple Florida Statue qualified public depositories able to provide Bank Qualified Tax Exempt (BQTE) financing. Ultimately, the Town received four (4) formal proposals some of which had multiple term options. For example, comparatively, all of the Banks were willing to provide a maximum loan amount of \$7,750,000 for the longest available terms as follows:

- > SunTrust Bank:
- * 3.5 years interest only followed by 12 years of principal and interest at 3.70%. Total term of 15.5 years.
- > StoneGate Bank and Florida Community Bank both offered:
- * 5.5 years interest only followed by 10 years of principal and interest at 3.30%. Total term of 15.5 years.
- * 5.5 years interest only followed by 13 years of principal and interest at 3.45%. Total term of 18.5 years.
- > TD Bank:
- * 5.5 years interest only followed by 10 years principal and interest with a 20 year level amortization at 3.29%. After 15.5 years, TD Bank has reserved, at their sole discretion, a 90 day advance "call" provision. However, if the call provision is not exercised by TD Bank, the remaining 5 years of principal and interest amortization would continue at the offered rate of 3.29%.

However, due to the fact that our existing debt, in the total amount of \$6,341,920, as of September 30, 2015 presently has debt service covenant (a/k/a "coverage") requirements for our FMLC Series 2001 (\$1,640,000 @ 5.0%), TD Bank Series 2011 (\$1,641,204 @ 2.73%) and 2013 (\$2,292,900 @ 2.39%), it necessitated a negotiation strategy to ameliorate any potential violations. Additionally, to also currently take advantage of the current low interest rate environment, Staff recommends, as summarized on the next page, a three-fold land acquisition financing strategy:

1. Approve a new TD Bank loan (to be known as TD Series 2016), in the amount of \$7,750,000 @ 3.29%. Repayment terms as follows: 5.5 years interest only then 10 years principal and interest with a 20 year level amortization. After 15.5 years (5.5+10 as previously mentioned), TD Bank has reserved a sole discretion 90 day advance "call" provision. However, if not exercised by TD Bank, the remaining 5 years of principal and interest amortization would continue at the initially offered rate of 3.29%.

- 2. Town contribute \$350,000 cash (4.3% of the total acquisition price) from its unassigned General Fund Fund Balance.
- 3. Retire the Towns FMLC Series 2001 5.0%, \$1,640,000 bonds in full within 30 days of closing. This strategy is also a mandatory condition of the TD loan terms and which can be prepaid/retired without penalty at any time. Town would also contribute the full amount in cash from its unassigned General Fund Fund Balance.

Further discussion which follows, substantiating the above recommended strategy, is divided into four areas of financial analysis; **I.** Debt Covenants (existing and proposed) **II.** Working Capital/Cash Flow, **III.** Trim/Millage Impact, and **IV.** Intangibles/Other.

I Debt Covenants (a/k/a Debt Service Coverage Requirements)

Presently and as of September 30, 2015, due to our low amount of outstanding debt, the Town has more than sufficient <u>excess</u> minimum debt service coverage for its annual, maximum additional, prior two-year average, and maximum annual bond tests. With the above recommended addition of \$6,110,000 in net debt service principal to \$12,451,920 (or a 96% increase representing \$6,341,920 - \$1,640,000 + \$7,750,000), the existing Series 2001/2011/2013 debt service covenants required modification to avoid a) A loan default, b) A management report deficiency from our independent auditors, and ultimately, c) An unfavorable Bond Council Opinion; each one by itself precluding this land acquisition.

Efforts by Staff to obtain covenant concession agreements with both parties failed necessitating the above recommended strategy to retire the FMLC Series 2001 and negotiate modified covenants with TD Bank. Accordingly, **Exhibit E** as presented provides the Town's existing as well as a proposed modified and projected debt service anti-dilution coverages resulting in satisfactory excess coverages for the newly modified annual and maximum additional bond tests for the new proposed TD Series 2016 as well as for the remaining TD Series 2013 and 2011. It shall be noted that the projection utilized a more conservative FY 2014 two-year average of net non-advalorem revenues available for debt service, as modified as well as applied the FY 2022 maximum annual debt service amount to both the annual and maximum additional debt service covenants.

II Working Capital/Cash Flow

Consideration of the importance to insure cash flow liquidity in order to maintain Townwide operating and capital needs in the short-term and long-term is paramount.

As of FYE 2015 (September 30, 2015), the Towns soon to be issued audited financial statements, disclose:

- a. Government-wide <u>unrestricted</u> net position of \$6,219,769 that may be used to meet the Town's ongoing obligations to citizens and creditors.
- b. Specifically, as it pertains to the General Fund, the amount in <u>unassigned</u> General Fund

Fund Balance is \$4,365,118 or 45% of FY 2015 and 41% of FY 2016 budgeted total General Fund expenditures and net transfers, respectively. Additionally, the <u>unrestricted</u> fund balance for the General Fund was \$4,879,687 or 50% of FY 2015 and 46% of FY 2016 budgeted total General Fund expenditures and net transfers, respectively.

A recent GFOA Best Practice – "Determining the Appropriate Level of Unrestricted Fund Balance in the General Fund (2015)"- (EXHIBIT F) recommends that, at a minimum, the appropriate level of <u>unrestricted</u> fund balance "taking into account each governments own unique circumstances" and "regardless of size" be "no less than two months (or 16.7%) of regular general fund operating revenues or expenses".

With the recommended proposed outflow of \$1,990,000 in cash (\$1,640,000 + \$350,000) and reducing same to the conservatively lower of the Town <u>unassigned</u> General Fund Fund Balance of \$4,365,118 (88% representing cash), and with consideration of the fact that our FY 2016 budget has already appropriated \$256,500, leaves the Town with \$2,118,618 or nearly 20% of regular general fund operating revenues or expenses. The result of 3.2% (19.9% - 16.7%) is in excess of the GFOA recommended minimum.

Finally, it is important to mention that in addition to the availability of liquidity via inter-fund borrowing from non-general fund sources, the Town also has an unused \$4.5 million line of credit for extraordinary, nonrecurring items the Town desires or needs to undertake subsequent to and as result of a natural, technological or civil emergency from its primary financial institution.

III Trim/Millage Impact

The Town receives sufficient non-advalorem revenues to cover all of its present and projected debt service requirements. However, with the issuance of the newly proposed Series 2016 debt increasing the amount of non-advalorem revenue coverage allocated, the Towns future advalorem (property tax) revenues ultimately become impacted.

To illustrate the significant increase in the proposed recommended total annual debt service as well as its future impact on the Town's millage impacting property taxes, Staff has prepared a comparison of the Town's current with the recommended financing proposed annual debt service (**EXHIBIT G**). The Town millage impact and the levy increase utilized the FY 2016 total real and personal ad valorem taxable values as reported to the Town by the Broward County Property Appraiser (\$1,243,896,530) with no adjustment for potential taxable value increases/decreases over the current and subsequent 20 years.

Accordingly, and consistent with the aforementioned debt covenant analysis, FY 2022 will result in the greatest annual (a/k/a maximum annual debt service) millage impact and levy increase on \$250,000 of Taxable value necessary to accommodate debt service in the amounts of 0.9778 and \$244, respectively. However, as noted in the exhibit, it is important to caveat that if, and at TD Banks sole discretion, it exercises its balloon/call provision after 15 years, the annual millage impact and levy increase on \$250,000 of Taxable value necessary to accommodate that FY's debt service would escalate to 2.7060 and \$677, respectively.

IV Intangibles/Other Factors

- 1. Retiring the FMLC Series 2001 Debt Service early will not only absolve the Town from stringent and antiquated debt service covenants, because of the current low interest rate environment it would also save the Town an estimated \$380,006 in interest expense (5% $3.39\% = 1.61\% \times \$1,640,000 \times \text{remaining life}$)
- 2. Acquiring the CCA property for public purpose exempts the property from ad valorem tax assessments in perpetuity. Therefore, \$2,639,400 of industrial taxable value becomes exempted resulting in an annual reduction of \$10,870.71 of Town advalorem taxes (\$2,639,400 * 4.3354/\$1,000 * .95%) using the Towns current FY 2016 approved millage rate.
- 3. Acquiring the CCA property for public purpose also exempts the property from non-advalorem Town fire assessments in perpetuity. Therefore, 24.437 acres of vacant/agricultural property becomes exempted resulting in an annual reduction of \$1,807.60 in Town fire assessment fees (24.437 acres * \$73.97 per acre) also using the Towns current FY 2016 approved fire assessment rate.
- 4. After acquisition date, it is conservatively estimated that between \$15,000 to \$25,000 annually will be necessary for lawn care/grass maintenance to avoid exotic and invasive tree overgrowth, should maintenance be deemed necessary.

CONCLUSION

The proposed transaction can be expected to close within 30 days after the Town executes its right of first refusal (the first week in April) allowing the Town to take full advantage of the lower interest rate environment. However, there is no guarantee that the exact 3.29% rate will be available. All the above offered Bank interest rates float daily. TD Bank offers a no cost rate lock option which Staff is willing to immediately execute upon receiving consent from Council and Legal Counsel.

Total issuance costs, comprised of Bond Council, Town Attorney, Trustee, Bank Council, title insurance and other costs as well as contingencies are estimated at \$77,500 representing 1% of the total refinancing and which is extremely favorable considering the loan size combined with the amount of professional consulting services required.

Staff Contact:

Andy Berns, Town Administrator Keith Poliakoff, Town Attorney Randal S. Kulat, Bond Counsel Martin D. Sherwood, Town Financial Administrator

ATTACHMENTS:

Description Upload Date Type

TD Bank Financing Reso - Final from Randall	2/13/2016	Resolution
TD Bank Proposal - EXHIBIT C	2/12/2016	Exhibit
CCA PSA With Pines - EXHIBIT D	2/12/2016	Exhibit
EXISTING DEBT SERVICE - EXHIBIT E	2/13/2016	Exhibit
GFOA BEST PRACTICES - EXHIBIT F	2/12/2016	Exhibit
AGGREGATE DEBT SERVICE - EXHIBIT G	2/12/2016	Exhibit

RESOLUTION NO. 2016-

A RESOLUTION OF THE TOWN OF SOUTHWEST RANCHES, FLORIDA, AUTHORIZING THE ISSUANCE OF ITS IMPROVEMENT REVENUE BOND, SERIES 2016 IN THE PRINCIPAL AMOUNT OF NOT TO EXCEED \$7,750,000 TO FINANCE THE ACQUISITION OF CERTAIN VACANT REAL PROPERTY LOCATED WITHIN ITS MUNICIPAL BOUNDARIES; AUTHORIZING THE PRIVATE NEGOTIATED SALE OF THE BOND TO TD BANK, N.A. PURSUANT TO THE TERMS AND CONDITIONS OF A LOAN AGREEMENT WITH THE TOWN OF SOUTHWEST RANCHES, FLORIDA AND TD BANK, N.A.; APPROVING THE EXECUTION AND DELIVERY OF SAID LOAN AGREEMENT; MAKING SUCH DETERMINATIONS AS ARE REQUIRED TO AFFORD THE BOND "BANK QUALIFIED" STATUS; PROVIDING CERTAIN OTHER MATTERS IN CONNECTION WITH THE ISSUANCE OF THE BOND; AND PROVIDING AN EFFECTIVE DATE.

WHEREAS, the Town of Southwest Ranches, Florida (the "Issuer") is a municipal corporation duly created and existing pursuant to the Constitution and laws of the State of Florida; and

WHEREAS, the Issuer has determined that it is necessary and desirable and in the best interest of the inhabitants of the Issuer to finance the acquisition of certain vacant real property located within the Issuer's municipal boundaries (the "Property"); and

WHEREAS, it is determined to be in the best interest of the Borrower to issue its not to exceed \$7,750,000 Improvement Revenue Bond, Series 2016 (the "Bond") secured by a Loan Agreement between the Issuer and TD Bank, N.A. (the "Loan Agreement") to finance the acquisition of the Property; and

WHEREAS, debt service on the Bond will be secured by a covenant to budget and appropriate legally available non-ad valorem revenue of the Issuer (the "Non-Ad Valorem Revenues"); and

WHEREAS, the Non-Ad Valorem Revenues shall be sufficient to pay all principal of and interest and prepayment premium, if any, on the Bond, as the same becomes due, and to make all deposits or payments required by this Resolution and the Loan Agreement; and

WHEREAS, the Issuer shall never be required to levy ad valorem taxes or use the proceeds thereof to pay debt service on the Bond or to make any other payments under this Resolution or the Loan Agreement. The Bond shall not constitute a lien on any property owned or situated within the limits of the Issuer; and

WHEREAS, the Issuer has received proposals from a number of financial institutions with respect to the financing of the acquisition of the Property; and

WHEREAS, it is hereby found, determined and declared that a negotiated sale of the Bond to TD Bank, N.A. (the "Lender"), is in the best interest of the Issuer because a privately placed bank loan and consequent impact of duration of maturity of the Bond will save the Issuer considerable time and expense as compared to selling the Bond in a public sale; and

WHEREAS, it is hereby ascertained, determined and declared that it is in the best interest of the Issuer to authorize the Town Administrator or the Town Financial Administrator to accept the offer from the Lender to purchase the Bond at a private negotiated sale upon the terms and conditions set forth in this Resolution, the Loan Agreement and in the term sheet dated February 9, 2016 submitted by the Lender for the purchase of the Bond, a copy of which is attached hereto as Exhibit C (the "Term Sheet"); and

WHEREAS, the Lender will provide to the Issuer, prior to the sale of the Bond, a disclosure statement regarding the Bond containing the information required by Section 218.385(6), Florida Statutes.

NOW THEREFORE, BE IT RESOLVED BY THE TOWN COUNCIL OF THE TOWN OF SOUTHWEST RANCHES, FLORIDA, as follows:

SECTION 1. RECITALS. The foregoing recitals are true and correct and are incorporated herein by this reference.

SECTION 2. AUTHORITY. This Resolution is adopted pursuant to the Florida Constitution; Chapter 166, Florida Statutes; the Charter of the Issuer; and other applicable provisions of law.

SECTION 3. AUTHORIZATION OF THE BOND. Subject and pursuant to the provisions of this Resolution, an obligation of the Issuer to be known as "Town of Southwest Ranches, Florida, Improvement Revenue Bond, Series 2016" is hereby authorized to be issued under and secured by this Resolution and the Loan Agreement in the principal amount of not to exceed \$7,750,000, for the purposes of (i) financing the cost of the acquisition of the Property; and (ii) paying the transaction costs associated with the Bond.

SECTION 4. AUTHORIZATION OF THE ACQUISITION OF THE PROPERTY. The financing of the acquisition of the Property is hereby approved.

SECTION 5. NEGOTIATED SALE. Because of the characteristics of the Bond, prevailing market conditions, the ability of the Issuer to access direct purchase with the Lender and for the Issuer to receive the benefits of lower interest rates and issuance costs, it is hereby determined that it is in the best interest of the Issuer to accept the offer of the Lender to

purchase the Bond at a private negotiated sale. Prior to the issuance of the Bond, the Issuer shall receive from the Lender a Purchaser's Certificate, the form of which is attached hereto as <u>Exhibit A</u> and the Disclosure Letter containing the information required by Section 218.385, Florida Statutes, a form of which is attached hereto as <u>Exhibit B</u>.

SECTION 6. BOND AMOUNT. The amount of the Bond shall not exceed \$7,750,000. The Bond shall be made as a tax-exempt borrowing, which shall include costs of issuance incurred by the Issuer, administrative fees and other ongoing costs, and shall bear interest and shall be repayable according to the terms and conditions set forth in the Loan Agreement with such changes, insertions and omissions as may be approved by the Mayor or Vice Mayor.

SECTION 7. TERMS OF THE BOND. The Town Administrator or the Town Finance Administrator is hereby authorized to award the sale of the Bond on his determination that the Term Sheet submitted by the Lender for the purchase of the Bond, is within the following parameters: (i) the final maturity shall not be later than May 1, 2036, and (iii) the interest rate of the Bond will not exceed 4.00%. The redemption provisions, if any, relating to the Bond shall be as provided in the Loan Agreement.

SECTION 8. APPROVAL OF LOAN AGREEMENT. The Mayor or Vice Mayor, as attested by the Town Clerk and approved as to form and correctness by the Town Attorney, or any other appropriate officers of the Issuer, are hereby authorized and directed to execute and deliver the Loan Agreement to evidence the Bond, to be entered into by and between the Issuer and the Bank in substantially the form as may be approved by the Mayor or Vice Mayor, the execution thereof being conclusive evidence of such approval.

SECTION 9. OTHER INSTRUMENTS. The Mayor, Vice Mayor, the Town Clerk, the Town Administrator, the Town Finance Administrator, the Town Attorney and other officers, attorneys and other agents and employees of the Issuer are hereby authorized to perform all acts and things required of them by this Resolution and the Loan Agreement or desirable or consistent with the requirements hereof for the full, punctual and complete performance of all of the terms, covenants and agreements contained in the Bond, this Resolution and the Loan Agreement and they are hereby authorized to execute and deliver all documents which shall be required by Bond Counsel or the Lender to effectuate the sale of the Bond. All action taken to date by the officers, attorneys and any other agents and employees of the Issuer in furtherance of the issuance of the Bond is hereby approved, confirmed and ratified.

SECTION 10. ADDITIONAL INFORMATION. The Bond and Loan Agreement shall not be executed and delivered unless and until the Issuer has received all information required by Section 218.385, Florida Statutes.

SECTION 11. PAYMENT OF PRINCIPAL AND INTEREST; LIMITED OBLIGATION. The Issuer promises that it will promptly pay the principal of and interest on the Bond at the place, on the dates and in the manner provided therein according to the true intent and

meaning hereof and thereof. The Bond shall not be or constitute a general obligation or indebtedness of the Issuer as a "bond" within the meaning of Article VII, Section 12 of the Florida Constitution, but shall be payable solely from the Non-Ad Valorem Revenues in accordance with the terms of this Resolution and the Loan Agreement. No holder of the Bond issued hereunder shall ever have the right to compel the exercise of any ad valorem taxing power or taxation of any real or personal property thereon or the use or application of ad valorem tax revenues to pay the Bond, or be entitled to payment of the Bond from any funds of the Issuer except from the Non-Ad Valorem Revenues as described in this Resolution and Loan Agreement.

SECTION 12. SECTION 265 DESIGNATION OF THE SERIES 2016 BOND. The Issuer hereby designates the Bond in the amount which is issued hereunder, which shall be an amount not to exceed \$10,000,000 (which together with any previous or subsequent tax-exempt debt of the Issuer issued in the calendar year 2016 totals less than \$10,000,000) as a "qualified tax-exempt obligation" for purposes of Section 265(b)(3)(B)(i) of the Internal Revenue Code of 1986, as amended. There are no entities which are subordinate to or which issue obligations on behalf of the Issuer. The Issuer hereby covenants and agrees not to take any action or to fail to take any action if such action or failure would cause the Bond to no longer be a "qualified tax-exempt obligation."

SECTION 13. EFFECTIVE DATE. This Resolution shall take effect immediately upon its adoption.

[Remainder of page intentionally left blank]

PASSED AND ADOPTED by the			
Florida, this day of February, 2016 seconded by Council Member	o, on a monon	by Council Member	and
Nelson Fisikelli Breitkreuz Jablonski McKay	Ayes Nays Absent Abstaining		
(SEAL)	Jeff Nelson, N	Mayor	
ATTEST:			
Russell Muñiz, MBA, MPA, MMC,			
Assistant Town Administrator and Town C	Clerk		
APPROVED AS TO FORM AND CORREC	TNESS		
Keith Poliakoff, Town Attorney			

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EXHIBIT A

FORM OF PURCHASER'S CERTIFICATE

This is to certify that TD Bank, N.A. (the "Purchaser") has not required the Town of Southwest Ranches, Florida (the "Issuer") to deliver any offering document and has conducted its own investigation, to the extent it deems satisfactory or sufficient, into matters relating to business affairs or conditions (either financial or otherwise) of the Issuer in connection with the issuance of the \$______ Town of Southwest Ranches, Florida Improvement Revenue Bond, Series 2016 (the "Bond"), and no inference should be drawn that the Purchaser, in the acceptance of said Bond, is relying on Arnstein & Lehr LLP ("Bond Counsel" and "Issuer's Counsel") as to any such matters other than the legal opinions rendered by Bond Counsel or Issuer's Counsel. Any capitalized undefined terms used herein not otherwise defined shall have the meaning set forth in the Loan Agreement, dated as of March 1, 2016, by and between the Issuer and the Purchaser (the "Loan Agreement").

We are aware that investment in the Bond involves various risks, that the Bond is not a general obligation of the Issuer and that the payment of the Bond is secured solely from the sources described in the Loan Agreement (the "Bond Security").

We have made such independent investigation of the Bond Security as we, in the exercise of sound business judgment, consider to be appropriate under the circumstances. In making our investment decision, we have relied upon the accuracy of information which has been provided to us by the Issuer.

We have knowledge and experience in financial and business matters and are capable of evaluating the merits and risks of our investment in the Bond and can bear the economic risk of our investment in the Bond.

We acknowledge and understand that the Loan Agreement is not being qualified under the Trust Indenture Act of 1939, as amended (the "1939 Act"), and is not being registered in reliance upon the exemption from registration under Section 3(a)(2) of the Securities Act of 1933, Section 517.051(1), Florida Statutes, and/or Section 517.061(7), Florida Statutes, and that neither Bond Counsel nor Issuer's Counsel shall have any obligation to effect any such registration or qualification.

We are not acting as a broker or other intermediary, and we are purchasing the Bond as an investment for our own account and not with a present view to a resale or other distribution to the public. We understand that the Bond may not be transferred without the filing of an investor letter from the new purchaser.

We are a bank, trust company, savings institution, insurance company, dealer, investment company, pension or profit-sharing trust, or qualified institutional buyer as

direct or indirect promotion of any scheme or er any provision of Chapter 517, Florida Statutes.	nterprise with the intent of violating or evading
DATED this day of March, 2016.	
	TD BANK, N.A.
	By: Name:

Title:

contemplated by Section 517.061(7), Florida Statutes. We are not purchasing the Bond for the

EXHIBIT B

FORM OF DISCLOSURE LETTER

The undersigned, as purchaser, has negotiated	with the Town of Southwest Ranches,
Florida (the "Issuer") for the private purchase of its In	nprovement Revenue Bond, Series 2016
(the "Bond") in the principal amount of \$	Prior to the award of the Bond, the
following information is hereby furnished to the Issuer:	

	1.	Set forth is an itemized list of the nature and estimated amounts of expenses to
be in	curred fo	or services rendered to us (the "Purchaser") in connection with the issuance of the
Bono	l (such fe	es and expenses to be paid by the Issuer):

Purchaser	Counsel	Fees –	\$

- 2. (a) No other fee, bonus or other compensation is estimated to be paid by the Purchaser in connection with the issuance of the Bond to any person not regularly employed or retained by the Purchaser (including any "finder" as defined in Section 218.386(1)(a), Florida Statutes), except as specifically enumerated as expenses to be incurred by the Purchaser, as set forth in paragraph (1) above.
- (b) No person has entered into an understanding with the Purchaser, or to the knowledge of the Purchaser, with the Issuer, for any paid or promised compensation or valuable consideration, directly or indirectly, expressly or implied, to act solely as an intermediary between the Issuer and the Purchaser or to exercise or attempt to exercise any influence to effect any transaction in the purchase of the Bond.
- 3. The amount of the underwriting spread expected to be realized by the Purchaser is \$0.00.
 - 4. The management fee to be charged by the Purchaser is \$0.00.
 - 5. Truth-in-Bonding Statement:

The Bond is being issued primarily to finance the acquisition of certain capital projects, including park improvements.

Unless earlier redeemed, the Bond is expected to be repaid by May 1, 2036; at a fixed interest rate of _____%, total interest paid over the life of the Series 2016 Bond is estimated to be \$______.

defined in Loan A (the "Loan Agree approximately \$_	will be payable solely from the Non-Ad Valorem Revenues, as such term is Agreement, dated as of June 1, 2016, between the Issuer and the undersigned ment"). Issuance of the Bond is estimated to result in an annual average of of Non-Ad Valorem Revenues of the Issuer not being available to ects of the Issuer during the life of the Bond.
6. The	e name and address of the Purchaser is as follows:
590	Bank, N.A. 00 North Andrews Avenue, 2 nd Floor rt Lauderdale, Florida 33309
	ESS WHEREOF, the undersigned has executed this Disclosure Letter on behalf his day of March, 2016.
	TD BANK, N.A.
	By: Name:
	Title:

EXHIBIT C

TERM SHEET

See attached



February 9th, 2016

Mr. Andy Berns
Town Administrator
Town of Southwest Ranches
13400 Griffin Road, Southwest Ranches, Florida 33330
954-434-0008
aberns@swranches.org

RE: TD Bank Proposal - \$7.75 Million Bank Loan, Series 2016

Dear Mr. Berns:

The Town has provided us with certain information regarding its needs for financing. In connection therewith, we are pleased to submit our proposal to provide the credit accommodations (the "Credit Accommodations") described on the attached Term Sheet for the Town's consideration.

The structure of the proposed Credit Accommodation(s) is outlined in the attached Term Sheet which provides a statement of suggested terms, but under no circumstance shall such statement be construed as a complete summarization of terms necessary for consummation of the proposed Credit Accommodation. PLEASE NOTE THIS PROPOSAL IS SUBJECT TO FORMAL CREDIT REVIEW AND UNDERWRITING IN ACCORDANCE WITH THE BANK'S INTERNAL POLICY AND NOTHING HEREIN SHALL CONSTITUTE A BINDING COMMITMENT TO LEND. The Bank shall not be liable to the Town or any other person for any losses, damages or consequential damages which may result from the Town's reliance upon this proposal letter or the proposed Credit Accommodations, the proposed Term Sheet or any transaction contemplated hereby.

This letter, along with the proposed terms and conditions, are delivered to the Town for its confidential use and evaluation, and shall not be disclosed by the Town except (i) as may be required to be disclosed in any legal proceeding or as may otherwise be required by law and (ii) on a confidential and "need to know" basis, to your directors, officers, employees, advisors and agents.

If this proposal meets your approval and you would like the Bank to proceed with its formal credit investigation, underwriting and approval process, please return a copy of this letter countersigned by you before the close of business on February 19, 2016.

We	appreciate	the	opportunity	to prov	ide the	e Town	with	this p	propos	sal and	look	forward	to	worł	king	with
you	on succes	sfully	completing	this tra	nsacti	on.	If you	have	any o	questio	ns or	commer	nts	on tl	he te	erms
of th	nis letter, pl	ease	do not hesi	tate to d	call me	at 305	-441-	5692.								

or this letter, please do not hesitate to call me a	1 305-44 1-3092.
	Very truly yours,
	TD BANK, N.A.
	By: Delle Joseph, CPA Vice President, SFL Municipal Lending
The proposal is hereby accepted:	
	Borrower:
	Town of Southwest Ranches, Florida
	By:

THIS LETTER MAY BE EXECUTED IN ANY NUMBER OF COUNTERPARTS, EACH OF WHICH SHALL BE AN ORIGINAL AND ALL OF WHICH, WHEN TAKEN TOGETHER, SHALL CONSTITUTE ONE AGREEMENT.

TD BANK, N.A. ("BANK") TERMS AND CONDITIONS OF CREDIT ACCOMMODATION DATED FEBRUARY 9TH, 2016

THIS IS A STATEMENT OF TERMS AND CONDITIONS AND NOT A COMMITMENT TO LEND. ALL CREDIT ACCOMMODATIONS ARE SUBJECT TO FORMAL CREDIT UNDERWRITING AND APPROVAL.

1. Loa	n.	
(a)	_	Town of Southwest Ranches, Florida
(b)	<u>Guarantor</u> :	N/A
(c)	Facility:	Bank Qualified, Tax Exempt Bond
(d)	Purpose:	To finance the acquisition of certain land within the Town's boundaries that will be developed for public purpose.
(e)	Amount:	Up to \$7,750,000 ("Series 2016 Bonds")
(f)	<u>Collateral:</u>	The payment of the principal of and interest on the Facility shall be secured by a pledge of Town to budget & appropriate from the Non-Ad valorem revenues, by amendment if required, for the ongoing debt service payment under the Loan (Pledged Revenues).
(g)	Maturity:	The earlier of 20 years from Closing Date or May 1st, 2036.
(h)	Repayment Terms:	First Five (5) years will be "Interest-Only" followed by straight line principal amortization over the remaining 15 years of the Facility Term.
		Principal shall be payable semi-annually, commencing on November 1, 2021, and interest shall be payable semi-annually, on each May 1 and November 1, commencing on November 1, 2016 on a 30/360-day count basis, with a final maturity of May 1 st , 2036.
		Bank Call Option: Loan Facility will be subject to a Bank Call Option on the 15 th anniversary of Facility Closing Date whereby Bank can put back Note on Borrower at the Bank's sole discretion under a 90-day Bank Advance Notice.
(i)	Interest Rate:	BANK QUALIFIED INDICATIVE FIXED RATE
		Indicative Fixed Rate for the Loan Term duration at 3.29% as of

2/4/2016.

The quoted Fixed rate of interest is calculated based on the greater of: A: (67% of the prevailing 10-yr Treasury Rate) plus 204 basis points; or

B: (67% of the prevailing 10-yr year H-15 Swap Rate) plus 210 basis points as publicized by the US Federal Reserve Board through the following website:

H-15 Source: http://www.federalreserve.gov/release/h15/update/

Rate Lock Option: Proposed Rate can be held till closing for Borrower. Borrower will have to advise the Bank of its intention to award the transaction to Bank within **3** days of proposal submission. Borrower may also be asked to sign a rate lock in agreement which will be null and void if Town Council does not ultimately approve the loan.

(j) Prepayment Premium: No prepayment penalty during the Term of the Loan.

(k) <u>Default Rate of Interest:</u> The "default rate of interest" shall be six (6) percentage points in excess of the prime rate of interest upon the occurrence of the event of default.

(I) <u>Late Charges:</u> If any payment due the Bank is more than fifteen (15) days overdue, a late charge of six percent (6%) of the overdue payment shall be assessed.

(m) Event of Default: Events of default will include but not be limited to the following:

- a. Breach of representation or warranties
- b. Violation of covenants
- c. Bankruptcy or insolvency.
- d. Final non-appealable judgement against the Town in the amount of \$10,000,000
- e. Payment default

2. Fees and Expenses:

The Borrower shall pay to the Bank on demand any and all costs and expenses (including, without limitation, reasonable attorneys' fees and disbursements, court costs, litigation and other expenses) incurred or paid by the Bank in connection with the loan. The Town's bond counsel will provide documentation associated with this transaction. Documentation will be subject to the review and approval of the Lender and the Lender's counsel. The Town agrees to pay all legal fees and expenses of the lender associated with the review and closing of this transaction, which costs may be paid with proceeds of the Loan with a maximum time basis not to exceed \$5,000.

3. Legal Opinions:

Prior to closing, there shall be delivered to the Bank an opinion of Bond Counsel acceptable to the Bank covering matters customary for a transaction of this type and nature and which shall, without limitation, opine that: (1) the Borrower is duly formed; (2) all loan documents have been validly authorized and executed by and on behalf of the Borrower, if any; (3) all loan documents are valid, binding, enforceable in accordance with their terms and do not violate any legal requirements, including without limitation, organizational documents, laws and material agreements; and (4) Facility Bank Qualified and Tax Exempt.

4. Financial Reporting:

a) Borrower(s) shall furnish the following financial reports:

Type of Report(s)	Frequency	<u>Due Date</u>
Audited Financial Statements	Annually	Within 210 days after the end of the Town's fiscal year
Annual Budget	Annually	Within 60 days after its adoption

b) The Bank reserves the right to request additional financial information to supplement or verify certain financial assumptions or verify the creditworthiness of the Borrower.

5. Financial Covenant:

Anti-Dilution Test of 1.30x minimum to be tested annually using the Town's comprehensive annual financial report.

The Anti-Dilution Test shall be defined as: Average Non Ad Valorem Revenues for prior two years, less the amount of Essential Services that is not covered by Ad-Valorem revenues, shall provide a minimum annual debt service coverage of 1.30x on Borrower's debt secured by Non-Ad Valorem revenues. Essential services are defined as General Government and Public Safety expenses.

Additional bond test based on the same Anti-Dilution test formula, **as modified above**, shall be set at 1.50x.

This same Anti-Dilution Test formula, <u>as modified above</u>, will apply for the 2011 and 2013 Loan Series. Bank hereby acknowledges that any scheduled balloon payment under the Bank's Facility shall have no impact on the Maximum Annual Debt Service for this Facility, which should be based on the entire underlying 20-year amortization of the Facility.

6. Other Conditions:

- a. No Material Adverse Change to the Borrower prior to closing.
- b. Borrower agrees to have all loan payments be settled via auto debit through a TD Bank Account.
- c. Borrower agrees to retire their remaining FMLC Series 2001 debt principal, in the amount of \$1,640,000, within 30 days of receipt of proceeds from this loan facility.
- d. Borrower shall comply with all laws applicable to its operations.
- e. Documents shall include taxability language allowing for a higher taxable loan rate should the IRS, or a court of competent jurisdiction, deem the Loan to be a taxable facility.
- f. Borrower covenants and agrees that documents will include language stipulating that the Loan Facility and all existing and future debt secured by the Pledged Revenues of the Town will be on parity with no preference given to any particular issuance.
- g. The implementation of certain terms, conditions, covenants or other non-material changes to the proposed Credit Accommodation required as part of the Bank's formal credit approval shall be deemed an approval in substantially the form outlined in this proposed Credit Accommodation.
- h. All legal matters and documentation to be executed in connection with the contemplated

- proposed Credit Accommodation shall be satisfactory in form and substance to the Bank and counsel to the Bank.
- i. The Bank shall not be required to enter into the proposed Credit Accommodation until the completion of all due diligence inquiries, receipt of approvals from all requisite parties and the execution and receipt of all necessary documentation reasonably acceptable to the Bank and its counsel. Furthermore, certain assumptions are made for this proposal which, if altered, could affect the overall credit approval and or terms of the proposed Credit Accommodation.
- j. All other standard terms & conditions including acceleration rights during an event of default.
- k. Patriot Act Notice. Lender is subject to the requirements of USA Patriot Act (Title III of Pub. L. 107-56) (signed into law October 26, 2001)) (the "Act"), and hereby notifies the Borrower and Guarantor (if any) that pursuant to the requirements of the Act, it is required to obtain, verify and record information that identifies the Borrower and Guarantor, which information includes the names and address of the Borrower and Guarantor and other information that will allow Lender to identify the Borrower and Guarantor in accordance with the Act.

Initial Data (Term : 20yr)

BOND DATA

Bond Amount: Annual interest rate:

\$7,750,000.00

3.29% Term in years:

Payments per year:

First payment due: 11/1/2016

PERIODIC PAYMENT

Table

Estimated Annual Payment on Loan:

	Payment	Beginning			Ending	Semi-Annual
No.	Date	Balance	Interest	Principal	Balance	Payment
1	11/1/2016	7,750,000.00	127,487.50		7,750,000.00	127,487.50
2	5/1/2017	7,750,000.00	127,487.50		7,750,000.00	127,487.50
3	11/1/2017	7,750,000.00	127,487.50		7,750,000.00	127,487.50
4	5/1/2018	7,750,000.00	127,487.50		7,750,000.00	127,487.50
5	11/1/2018	7,750,000.00	127,487.50		7,750,000.00	127,487.50
6	5/1/2019	7,750,000.00	127,487.50		7,750,000.00	127,487.50
7	11/1/2019	7,750,000.00	127,487.50		7,750,000.00	127,487.50
8	5/1/2020	7,750,000.00	127,487.50		7,750,000.00	127,487.50
9	11/1/2020	7,750,000.00	127,487.50		7,750,000.00	127,487.50
10	5/1/2021	7,750,000.00	127,487.50		7,750,000.00	127,487.50
11	11/1/2021	7,750,000.00	127,487.50	258,333	7,491,666.67	385,820.83
12	5/1/2022	7,491,666.67	123,237.92	258,333	7,233,333.33	381,571.25
13	11/1/2022	7,233,333.33	118,988.33	258,333	6,975,000.00	377,321.67
14	5/1/2023	6,975,000.00	114,738.75	258,333	6,716,666.67	373,072.08
15	11/1/2023	6,716,666.67	110,489.17	258,333	6,458,333.33	368,822.50
16	5/1/2024	6,458,333.33	106,239.58	258,333	6,200,000.00	364,572.92
17	11/1/2024	6,200,000.00	101,990.00	258,333	5,941,666.67	360,323.33
18	5/1/2025	5,941,666.67	97,740.42	258,333	5,683,333.33	356,073.75
19	11/1/2025	5,683,333.33	93,490.83	258,333	5,425,000.00	351,824.17
20	5/1/2026	5,425,000.00	89,241.25	258,333	5,166,666.67	347,574.58
21	11/1/2026	5,166,666.67	84,991.67	258,333	4,908,333.33	343,325.00
22	5/1/2027	4,908,333.33	80,742.08	258,333	4,650,000.00	339,075.42
23	11/1/2027	4,650,000.00	76,492.50		4,391,666.67	334,825.83

				258,333			
24	5/1/2028	4,391,666.67	72,242.92	258,333	4,133,333.33	330,576.25	
25	11/1/2028	4,133,333.33	67,993.33	258,333	3,875,000.00	326,326.67	
26	5/1/2029	3,875,000.00	63,743.75	258,333	3,616,666.67	322,077.08	
27	11/1/2029	3,616,666.67	59,494.17	258,333	3,358,333.33	317,827.50	
28	5/1/2030	3,358,333.33	55,244.58	258,333	3,100,000.00	313,577.92	
29	11/1/2030	3,100,000.00	50,995.00	258,333	2,841,666.67	309,328.33	
30	5/1/2031	2,841,666.67	46,745.42	258,333	2,583,333.33	305,078.75	Call D
31	11/1/2031	2,583,333.33	42,495.83	258,333	2,325,000.00	300,829.17	
32	5/1/2032	2,325,000.00	38,246.25	258,333	2,066,666.67	296,579.58	
33	11/1/2032	2,066,666.67	33,996.67	258,333	1,808,333.33	292,330.00	
34	5/1/2033	1,808,333.33	29,747.08	258,333	1,550,000.00	288,080.42	
35	11/1/2033	1,550,000.00	25,497.50	258,333	1,291,666.67	283,830.83	
36	5/1/2034	1,291,666.67	21,247.92	258,333	1,033,333.33	279,581.25	
37	11/1/2034	1,033,333.33	16,998.33	258,333	775,000.00	275,331.67	
38	5/1/2035	775,000.00	12,748.75	258,333	516,666.67	271,082.08	
39	11/1/2035	516,666.67	8,499.17	258,333	258,333.33	266,832.50	
40	5/1/2036	258,333.33	4,249.58	258,333	0.00	262,582.92	

7,750,000

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Leonard K. Samuels (954) 712-5142 lsamuels@bergersingerman.com

January 7, 2016

VIA E-MAIL AND HAND DELIVERY

Keith Poliakoff, Esq. Arnstein & Lehr LLP 200 East Las Olas Blvd., Ste. 1700 Fort Lauderdale, Florida 33301

Re: City of Pembroke Pines v. Corrections Corporation of America, Inc.

Case No.: CACE12-007337 Div 25

Dear Keith:

By letter dated November 11, 2015, Corrections Corporation of America ("CCA") notified you, as the attorney for the Town of Southwest Ranches (the "Town"), that CCA was considering a proposal to sell the property owned by CCA located in the Town (the "CCA Site") to the City of Pembroke Pines (the "City"). This letter followed a courtesy call from CCA to Mayor Nelson to advise the Town of CCA's intention to sell the CCA Site.

The purpose of this letter is to notify you that on January 6, 2016, the City Commission for the City voted to approve the City's purchase of the CCA Site from CCA for \$8,100,000. A copy of the Agreement for Purchase and Sale of Real Property ("Purchase Agreement") which was approved by the City is attached. The Purchase Agreement is being provided to you, as the attorney for the Town, pursuant to Section 10(c) of the Agreement between the Town of Southwest Ranches and Corrections Corporation of America dated July 18, 2005 (the "Agreement"). Pursuant to Section 10(c) of the Agreement, the Town has sixty (60) days, or until March 7, 2016, to match the terms of the City's offer to purchase the CCA site. If the Town fails to match the offer within such sixty (60) day time period, CCA may proceed with the sale of the CCA Site to the City. This notice is being provided by CCA without any acknowledgement that Section 10 (c) of the Agreement applies or that the Town actually holds a right of first refusal under the Agreement.

Do not hesitate to contact me if you have any questions.

Sincerely,

Berger Singerman LLP

Leonard K. Samuels

6869108-2

AGREEMENT FOR PURCHASE AND SALE OF REAL PROPERTY

between

Corrections Corporation of America, a Maryland corporation, as "Seller"

and

The City of Pembroke Pines, a municipal corporation of the State of Florida, as "Purchaser"

for

+/- 24.4373 Acres, Southwest Ranches, Broward County, Florida

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Exhibits

Exhibit A Legal Description

Exhibit B Form of Special Warranty Deed

Exhibit C Seller's Affidavit

Exhibit D Certificate of Non-Foreign Status

Exhibit E Release

AGREEMENT FOR PURCHASE AND SALE OF REAL PROPERTY

THIS AGREEMENT FOR PURCHASE AND SALE OF REAL PROPERTY (this "Agreement") is entered into this ____ day of January, 2016, by and between Corrections Corporation of America, a Maryland corporation, with an address at 10 Burton Hills Boulevard, Nashville, TN 37215 ("Seller"), and The City of Pembroke Pines, a municipal corporation of the State of Florida, with an address at 10100 Pines Boulevard, Pembroke Pines, FL 33026 ("Purchaser").

RECITALS

- A. Seller owns the fee simple interest in certain real estate consisting of approximately 24.4373 acres located in the Town of Southwest Ranches, Broward County, Florida.
- B. Purchaser desires to purchase the Property (as defined in Section 4 below) from Seller and Seller desires to sell the Property to Purchaser on the terms and conditions set forth in this Agreement.
- C. The parties agree that Seller will dismiss all claims asserted in that certain action entitled Corrections Corporation of America v. City of Pembroke Pines, Case No. 4D14-4815, currently pending in the Fourth District Court of Appeal of Florida (the "Litigation"), and that the parties will mutually release one another from all claims and causes of action asserted in the Litigation.

NOW, THEREFORE, for and in consideration of the mutual covenants and obligations contained in this Agreement as well as other good and valuable consideration, Purchaser and Seller agree as follows:

- 1. <u>Recitals.</u> The foregoing Recitals are true and correct and are incorporated into this Agreement by reference.
- 2. <u>Effective Date.</u> The effective date of this Agreement (the "<u>Effective Date</u>") shall be the date upon which the last of Seller and Purchaser shall have signed this Agreement or initialed any changes thereto.
- 3. Agreement to Buy and Sell. Subject to all the terms and conditions of this Agreement, Seller agrees to sell to Purchaser and Purchaser agrees to purchase from Seller on an "as is" basis all of Seller's right, title and interest in and to the Property (as defined in Section 4 below). As a material part of the consideration for this Agreement, Purchaser agrees with Seller that Purchaser is purchasing the Property only to the extent of the right, title and interest of Seller therein in "AS IS, WHERE-IS" condition, with all faults and defects, latent and patent, and specifically and expressly without any warranties, representations or guarantees, either express or implied, of any kind, nature or type whatsoever from or on behalf of the Seller, other than any representations and warranties specifically contained in this Agreement.
- 4. <u>Property.</u> The property which is the subject of this Agreement consists of the following (the <u>"Property"</u>):

- 4.1 the fee simple good, marketable and insurable title to the real property described in **Exhibit A** attached hereto and incorporated into this Agreement (the "**Land**");
- 4.2 all of the rights, privileges, easements, servitudes, tenements, hereditaments, rights-of-way (including public and private vehicular and pedestrian rights-of-way), riparian and other water rights, air rights, subsurface rights, lands underlying any adjacent public streets or roads to the centerlines thereof, stone, rock, sand, oil, gas, mineral and other hydrocarbon substances on or under the Land, and all appurtenances accruing or in any way belonging or appertaining to the Land; and
- 4.3 all right, title, and interest of Seller in and to all sewage treatment, water and other utility capacities to serve the Land, hereditaments, rights, interests and privileges, if any, to the extent the same are transferable by Seller.

5. Deposit.

- Purchaser, and as a condition precedent to the effectiveness of this Agreement, Purchaser shall deposit in escrow with Goren, Cherof, Doody & Ezrol, P.A. (the "Escrow Agent") the sum of Five Hundred Thousand Dollars (\$500,000.00) in immediately available funds which shall be held as an earnest money deposit under this Agreement (together with interest earned thereon, if any, the "Deposit"). Purchaser understands, acknowledges and agrees that unless Purchaser terminates this Agreement by providing notice pursuant to Section 28 during the Due Diligence Period provided in Section 9, the Deposit is non-refundable for any reason except Seller's failure to close or as otherwise specifically provided in this Agreement. The Deposit shall be held by Escrow Agent and may be drawn upon in accordance with the provisions of this Agreement. The Deposit shall be paid to Seller and credited against the Purchase Price at Closing.
- 5.2 If the Deposit is not timely delivered by Purchaser to Escrow Agent, this Agreement shall automatically terminate. Upon such termination, neither Seller nor Purchaser shall have any further obligation or liability to the other under this Agreement except as otherwise expressly provided in this Agreement.
- 5.3 If Purchaser properly terminates this Agreement in accordance with Section 7, any Deposit delivered by Purchaser to Escrow Agent pursuant to Section 5.1 shall be delivered to Purchaser. If Purchaser does not terminate this Agreement in accordance with Section 7, the Deposit shall be non-refundable, except as otherwise specifically provided in this Agreement.

6. Purchase Price.

- 6.1 Seller agrees to sell the Property to Purchaser and Purchaser agrees to purchase the Property for a total purchase price of EIGHT MILLION ONE HUNDRED THOUSAND DOLLARS (\$8,100,000.00) (the "Purchase Price") The Purchase Price is subject to prorations and adjustments as provided in this Agreement.
- 6.2 Purchaser represents and warrants that this Agreement and Purchaser's obligations under this Agreement are not and will not be subject to or contingent upon Purchaser

securing financing for the acquisition of the Property. Purchaser understands that Purchaser will be obligated to pay "all cash" at Closing. Purchaser will be solely responsible for making Purchaser's own financial arrangements.

7. Title.

- 7.1 At Closing, subject to the provisions of this Agreement and except as otherwise provided in this Agreement, Seller shall cause the Property to be free and clear of all liens with the exception of those matters set forth on the Title Commitment (as defined below) and which are not Title Defects (as defined below).
- On the Effective Date, Seller shall provide Purchaser with a copy of Seller's existing owner's title insurance policy (the "Owner Policy"). Purchaser shall, at Purchaser's sole cost and expense, obtain a commitment for an ALTA owner's policy of title insurance, including hard copies of all title exceptions, issued by a title company chosen by Purchaser ("Title Company"), proposing to insure Purchaser's title to the Property in the amount of the Purchase Price (the "Title Commitment"). Purchaser shall have twenty (20) days from the date Seller provides Purchaser with the Owner Policy (the "Title Review Period") to review the Title Commitment and notify Seller in writing ("Title Objection Notice") of any objections Purchaser may to any title exceptions reported in the Title Commitment that affect marketability and render title to the Property other than marketable (the "Title Defects"). Purchaser agrees that Purchaser does not have a right to object to any matters on the Title Commitment other than matters which affect marketability and/or insurability of the Property. Purchaser shall notify Seller in writing prior to the expiration of the Title Review Period specifying the Title Defects and the curative action required to render such matters acceptable to Purchaser. If Purchaser fails to deliver the Title Objection Notice as provided in this Section 7.2, Purchaser will be conclusively deemed to have approved title to the Property as shown in the Title Commitment, and all such matters shown in Schedule B, Section 2 of the Title Commitment will be considered permitted encumbrances. In the event Purchaser provides the Title Objection Notice, Seller shall have up to and including the Closing Date within which to cure or remove such Title Defects. If Seller is unable or unwilling to cure or remove the Title Defects by the Closing Date, Purchaser may either: (i) accept the title to the Property as it then is without reduction in the Purchase Price and without any claim against Seller therefore; or (ii) demand a refund of the Deposit, which shall forthwith be returned to Purchaser by Escrow Agent, and thereafter Purchaser and Seller shall be released from all further obligations under this Agreement except those which specifically survive termination. If Purchaser fails to demand a return of the Deposit, within the time period set forth herein, Purchaser shall be deemed to have elected to accept the title to the Property. Notwithstanding anything to the contrary set forth in this Section 7, if title to the Property is unmarketable because of unpaid taxes and/or liens or other amounts in a liquidated amount that can be released if satisfied by the payment of money alone and such amount is equal to or less than the net proceeds payable to Seller at Closing, Price, then Purchaser shall accept title to the Property as it then is and, at the time of the Closing under this Agreement, such unpaid taxes and/or liens or other amounts shall be paid from the Closing proceeds, and the amount due Seller shall be reduced by such amount, or Seller shall remove the same by statutory permitted bond. Seller shall not be obligated to initiate litigation or incur any expense to clear title to the Property or otherwise be obligated to clear title to the Property, except as otherwise specifically stated above.

- 7.3 If at any time subsequent to the delivery of the Title Commitment and termination of the Title Review Period, but prior to the Closing of this transaction, title to the Property is found to be subject to additional exceptions filed of record after the effective date and time of the Title Commitment ("Additional Title Defects"), Purchaser shall give written notice of such Additional Title Defects to Seller prior to the Closing Date. Any Additional Title Defects created by, through or under Seller shall be removed of record by Seller through commercially reasonable efforts and, if necessary, Closing shall be delayed by a period not to exceed sixty (60) days to allow such removal. Notwithstanding the foregoing, Seller shall not be obligated to initiate litigation or incur any expense to remove and/or correct Additional Title Defects or otherwise be obligated to remove or correct Additional Title Defects. If such Additional Title Defects are not corrected within such sixty (60) day or other time period, then Purchaser shall have the same options upon receipt of written notice from Seller as Purchaser has been granted in Section 7.2 as if Seller did not cure such Title Defects.
- 8. <u>Survey.</u> On the Effective Date, Seller shall provide Purchaser with a copy of Seller's existing survey of the Property without representation or warranty. Purchaser may obtain, at Purchaser's expense, a currently dated survey (the "<u>Survey</u>") of the Property prepared by a Florida licensed surveyor certified to Purchaser, Purchaser's attorney, Purchaser's Lender, if any, and Title Company. If the Survey shows any easements, encroachments or other matters which would affect marketability and insurability of the Property, the same shall be treated as a Title Defect and such Title Defect shall be governed by the provisions contained within Section 7 of this Agreement, including the time periods set forth in Section 7; provided, however, no matters on the Survey shall be deemed a Title Defect other than matters which render title to the Property other than marketable. Any revisions or updates to the Survey shall be at Purchaser's expense.
- 9. <u>Due Diligence Period.</u> Purchaser shall have sixty (60) days from the Effective Date to examine and investigate the Property to confirm that the Property is satisfactory to Purchaser ("**Due Diligence Period**"). Unless Purchaser terminates this Agreement prior to the expiration of the Due Diligence Period by providing written notice to Seller prior to the expiration of the Due Diligence Period, Purchaser agrees that at the end of the Due Diligence Period, the Deposit will be non-refundable except as otherwise specifically provided in this Agreement. Purchaser and its agents may enter the Property between the Effective Date and Closing after securing the express written consent of Seller. Purchaser agrees to indemnify and hold Seller harmless from and against any damage, liability, loss, claim, cost or expense (including reasonable attorneys' fees and court costs pretrial, at trial and all appellate levels) arising out of or resulting from Purchaser accessing the Property.

10. <u>Closing Documents.</u>

- 10.1 At the Closing, Seller shall deliver to Purchaser the following:
- 10.1.1 A Special Warranty Deed ("Deed"), in the form attached to this Agreement as Exhibit B, conveying fee simple title to the Property, subject to those exceptions accepted by Purchaser pursuant to Section 7 above;
- 10.1.2 A No Lien, Possession and Gap Affidavit in the form attached to this Agreement as **Exhibit C**;

- 10.1.3 A Certificate of Non-Foreign Status or statement complying with Section 1445(b)(2) or (3) of the Internal Revenue Code of 1986, as amended, in the form attached to this Agreement as **Exhibit D**;
 - 10.1.4 Form 1099;
 - 10.1.5 A Closing Statement;
- 10.1.6 Such other instruments and/or documents as Title Company shall reasonably require and instruments and/or documents as otherwise needed to consummate the transaction contemplated by this Agreement; and
 - 10.1.7 Possession of the Property.
 - 10.2 At Closing, Purchaser shall deliver to Seller the following:
 - 10.2.1 A Closing Statement;
- 10.2.2 A Notice of Voluntary Dismissal With Prejudice of the Litigation ("Notice"), which Notice will be filed with the Clerk of Fourth District Court of Appeal by Seller;
- 10.2.3 A release fully releasing Seller of any and all liability relating to any and all claims related to the Property in any way, in the form attached to this agreement as **Exhibit E**;
- 10.2.4 The balance of the Purchase Price as set forth in Section 6 of this Agreement, subject to adjustments and prorations permitted by this Agreement. The Purchase Price shall be made in the form of immediately available wire-transferred funds to an account or accounts designated by Seller;
- 10.2.5 Evidence that Purchaser and/or persons signing on Purchaser's behalf has/have legal capacity and authority to consummate the transaction contemplated by this Agreement; and
- 10.2.6 Such other instruments and/or documents as Title Company shall reasonably require and instruments and/or documents as otherwise needed to consummate the transaction contemplated by this Agreement.
- 11. <u>Closing</u>. The Closing shall be held on the Closing Date at offices of the Title Company in Broward County, Florida or at such other place as agreed to by the parties, or, alternatively, the Closing shall be by overnight express mail with documents being exchanged and held in escrow on the day prior to the Closing.
- 12. <u>Closing Date.</u> The Closing of this transaction ("Closing") shall occur not later than 30 days after expiration of the 60-day Due Diligence Period established in Section 9 (time

being of the essence) ("Closing Date"), subject to satisfaction of the Conditions Precedent, and subject to extensions of the Closing Date as provided in this Agreement.

13. Closing Costs.

- 13.1 In addition to the Purchase Price, Purchaser shall be responsible for payment of the following: (i) the cost of any survey obtained by Purchaser, (iii) the costs of the Title Commitment (including title search fees) and the premiums for any owner's title insurance policy and any mortgagee's policy (plus the cost of endorsements), (iv) the costs of recording the Deed, (v) all costs of any loan or financing obtained by Purchaser for the purchase; and (vi) the fees of Escrow Agent (if any).
- 13.2 Seller shall be responsible for payment of the following: (i) brokerage commissions due to Broker (as defined in Section 29.12 of this Agreement); (ii) the cost of curing Title Defects or Additional Title Defects, if any, in accordance with Section 7 above, and (iii) the costs of the Florida documentary stamp tax on the Deed.
 - 13.3 Each party shall pay its own legal fees and costs.
- 13.4 All other closing costs shall be split according to custom and usage in the County and location where the Property is located.

14. Prorations.

- 14.1 Real Estate Taxes; Assessments. Real estate taxes on the Property and personal property taxes, if any, shall be prorated as of the Closing Date based on the current year's taxes, if known. If a Closing occurs on a date when the current year's taxes are not fixed and the current year's assessment is available, taxes shall be prorated based upon such assessment and the prior year's millage. If the current year's assessment is not available, then taxes will be prorated on the prior year's tax. All such prorations will have been based on actual tax or estimated tax and make appropriate allowance for the maximum allowable discount or other exemptions. However, any tax proration based on the prior year's tax may, at the written request of either party, be subsequently re-prorated and adjusted when the tax bill for such year is received and the actual amount of taxes is known; provided, however, that such written request must be delivered by December 31 of the year of Closing. Upon receipt of such written request and reproration, any excess credit to Purchaser shall be rebated to Seller, and any shortfall in credit to Purchaser shall be paid to Seller, as applicable. In the event either party fails or refuses to reprorate the real estate taxes within ten (10) days following receipt of a request by the other party for such reproration, then the amount due shall bear interest from the expiration of such ten (10) day period at the highest rate allowed by law. In the event a party is obligated to institute legal proceedings to recover the reproration of real estate taxes and the interest due as set forth herein, the prevailing party shall be entitled, in addition, to recover reasonable attorneys' fees, paraprofessional fees and costs incurred pretrial, at trial and at all levels of proceedings, including appeals, from the non-prevailing party.
- 14.2 <u>Liens.</u> All certified, confirmed or ratified liens for governmental improvements or special assessments as of the Closing Date, if any, shall be paid by Seller, and all other pending or other liens for governmental improvements or special assessments shall be

assumed by Purchaser. Notwithstanding the foregoing, to the extent that liens for governmental improvements or special assessments are to be paid in installments, Seller shall pay installments attributable to the periods of time prior to the Closing Date and Purchaser shall pay all installments attributable to the period of time from and after the Closing Date, and any installments which are attributable to a period of time that commences before the Closing Date and ends after the Closing Date shall be prorated at Closing.

- 14.3 <u>Utilities</u>. If applicable, utilities shall be prorated as of the Closing Date (with the assumption that utility charges were uniformly incurred during the billing period in which the Closing occurs). Seller shall cause the utility meters for utility services payable by Seller to be read on the Closing Date and to pay the bills rendered on the basis of such readings or such amounts shall be credited to Purchaser. If any such meter reading for any utility is not available, then adjustment therefore will be made on the basis of the most recently issued bills therefore which are based on meter readings no earlier thirty (30) days before the Closing Date, and such adjustment shall be reprorated when the next utility bills are received.
- by or taken in condemnation or under the right of eminent domain by other than Purchaser after the Effective Date of this Agreement and prior to the Closing Date, Seller shall promptly notify Purchaser. If the threatened taking or taking results in such portion of the Property becoming unsuitable for Purchaser's intended use of the Property, this Agreement, at the option of Purchaser, may either: (i) be declared by Purchaser null and void with respect to the portion of the Property so affected and the Purchase Price shall be reduced on a pro rata basis based on acreage; or (ii) continue in effect and the proceeds received from such condemnation or eminent domain proceeding (whether by award or settlement) shall be retained by Seller and applied to reduce the Purchase Price, or (iii) if condemnation or eminent domain proceedings are not then completed, any condemnation or eminent domain award or settlement shall be assigned at Closing to Purchaser. If Purchaser elects to complete the sale of the Property pursuant hereto, Seller shall not negotiate a settlement of any pending condemnation or eminent domain proceedings without the prior consent of Purchaser, which shall not be unreasonably withheld, conditioned or delayed.
- 16. <u>Risk of Loss</u>. In the event that any portion of the Property is materially damaged or destroyed by fire or other casualty prior to the Closing Date, then Purchaser shall proceed to Closing without reduction in the Purchase Price or claim against Seller therefore, and Purchaser shall be entitled to all insurance proceeds, if any, resulting from such casualty and, at Closing, Seller shall assign to Purchaser its rights under any insurance policy covering such casualty to the proceeds payable, if any, on account of such damage or destruction and the amount of any deductible will be credited against the Purchase Price.
- 17. <u>Proceeds of Sale and Closing Procedure.</u> At the Closing, Purchaser shall pay to Seller the balance of the Purchase Price, plus or minus any prorations or adjustments permitted by this Agreement. Payment of the Purchase Price shall be made in the form of immediately available federal wire funds payable or wired to Seller's account or other account designated by Seller in writing.

18. Escrow.

- 18.1 Escrow Agent understands that except only as to those very limited circumstances set forth in this Agreement, Purchaser shall not be entitled to the return of the Deposit. Therefore, Escrow Agent agrees, by acceptance of the Deposit, to comply with instructions of Seller as to whether Escrow Agent shall disburse the Deposit to Seller.
- 18.2 In the event of any dispute between Seller and Buyer as to the disposition of the Deposit, Escrow Agent shall have the right to interplead all parties hereto and thereupon be released from further liability to either or both parties and from all obligations under this Agreement. The non-prevailing party in such litigation shall pay reasonable expenses incurred by Escrow Agent in connection with such interpleading, and the non-prevailing party shall pay the other party's reasonable attorneys' fees, paraprofessional fees and other expenses incurred in connection therewith. Except for its negligent or willful acts, Escrow Agent shall be excused from all responsibility and liability including insolvency of any depository, and shall be indemnified and held harmless by Seller and Buyer from all claims, demands, losses, damages, liability, costs and expenses associated with its duties as Escrow Agent hereunder.
- Date, or this Agreement is terminated, and either party makes a written demand upon Escrow Agent for payment or delivery of the Deposit in accordance with the terms of this Agreement, then Escrow Agent shall give written notice as provided in this Agreement to the other party of such demand. If Escrow Agent does not receive a written objection from the other party to the demand for the Deposit within five (5) Business Days after the date when notice is deemed given as provided in this Agreement, Escrow Agent is hereby authorized to deliver the Deposit in accordance with such demand. If Escrow Agent does receive such written objection within such five (5) Business Day period, Escrow Agent shall continue to hold the Deposit until otherwise directed by written instructions from the parties to this Agreement or a final non-appealable judgment of a court of competent jurisdiction. Escrow Agent shall have the right at any time to deposit the Deposit with any court having jurisdiction, and Escrow Agent shall give written notice of such deposit to Seller and Buyer.
- 19. <u>Conditions Precedent.</u> Not to the exclusion of any other conditions and remedies contained in this Agreement, the obligations of Purchaser and Seller under this Agreement shall be subject to satisfaction of the following conditions precedent ("Conditions Precedent") on or before the Closing Date:
- 19.1 The representations and warranties in this Agreement shall be true and correct statements of fact as such facts exist as of the Closing Date, with the same force and effect as though such representations and warranties had been made as of the Closing Date.
- 19.2 All terms, covenants and provisions of this Agreement to be complied with and performed by Seller and Purchaser on or before the Closing Date shall have been duly complied with and performed on or before the Closing Date in all respects.
- 19.3 Seller shall have delivered to Purchaser and Purchaser shall have delivered to Seller on or prior to the Closing Date the Closing Documents listed in Section 10 of this Agreement in the forms attached as Exhibits to this Agreement and any other instruments or

documents reasonably required by Title Company or otherwise needed to consummate the transaction contemplated by this Agreement.

19.4 Seller shall have obtained a release, termination, waiver or other document as required by Title Company of the right of first refusal and/or any other rights that the Town of Southwest Ranches may have with respect to the Property pursuant to that certain Agreement Between Town of Southwest Ranches and Corrections Corporation of America dated July 18, 2005 or otherwise. In the event that a release, termination, waiver or other document as required by Title Company is not obtained by the Closing Date, then Seller shall have the right to extend the Closing Date up to two (2) times of thirty (30) days each by written notice to Seller (each, the "Extended Closing Date"). Each notice of Extended Closing Date shall be provided before the then scheduled Closing Date or Extended Closing Date, as applicable. In the event Seller fails to obtain a release of any right of first refusal or other right that the Town of Southwest Ranches may have with respect to the Property on or prior to the Closing Date or the applicable Extended Closing Date, Seller shall be entitled to terminate this Agreement and, upon such termination, the Deposit shall be returned to Purchaser and neither Seller nor Purchaser shall have any further obligations under this Agreement.

20. Agreements of Seller.

- 20.1 Seller agrees that, from the Effective Date and until the earlier to occur of termination of this Agreement, expiration of this Agreement, or Closing:
- 20.1.1 Seller shall maintain the Property as necessary to prevent zoning violations or governmental liens related to the conditions of the Property.
- 20.1.2 Seller shall not encumber the Property or permit the Property to be additionally encumbered, without the consent of Purchaser, with any easements, agreements, concessions, licenses, judgments, leases or other third party rights or with any mortgage or other monetary lien or encumbrance and at or prior to Closing, any judgments, leases, licenses and third-party rights shall be terminated and/or released; and
- 20.1.3 Seller shall cancel, terminate or remove from the Property as of the Closing Date all service, maintenance and/or other agreements relating to or in connection with the Property ("Service Contracts"), if any, and Seller shall not extend, renew, replace, or modify any Service Contract or enter into any new service contract or agreement without the prior written consent of Purchaser.

21. Representations and Warranties of Seller.

- 21.1 Except as specifically and explicitly set forth in this Agreement, there are no representations or warranties of any kind whatsoever, express or implied, made by Seller in connection with or regarding this Agreement, the Property, the purchase of the Property by Purchaser, the physical condition of the Property, or whether the Property complies with applicable laws or is appropriate for Purchaser's intended use.
 - 21.2 Seller hereby represents and warrants to Purchaser that:

- 21.2.1 Seller is the Owner of the Property in fee simple and has lawful authority to sell the same and Seller's execution of this Agreement is not prohibited by or inconsistent with any agreement to which Seller is a party.
- 21.2.2 The execution, delivery, and performance of this Agreement by Seller is binding on Seller and enforceable against Seller in accordance with its terms except as enforceability may be limited by applicable bankruptcy, insolvency, reorganization, moratorium or similar laws and subject to general principles of equity (regarding of whether such enforceability is considered in a proceeding in equity or at law). Except as otherwise set forth in the Right of First Refusal, no consent of any other person or entity to such execution, delivery, and performance is required.
- 21.2.3 Seller is not a foreign person or foreign corporation within the meaning of Section 1445 of the Internal Revenue Code.
- 21.2.4 Seller has full power, authority and the legal right to execute and deliver, and to perform and observe the provisions of this Agreement and the other documents to be executed in connection with this Agreement and to carry out the transaction contemplated by this Agreement.
- 21.2.5 The execution, delivery and performance by Seller of this Agreement have been authorized by all necessary company action and do not and will not require any additional consent or approval of, notice to or action by any person or entity. This Agreement constitutes a legal, valid and binding obligation of Seller enforceable against Seller in accordance with its terms.
- 22. <u>Representations and Warranties of Purchaser.</u> Purchaser represents and warrants to Seller:
- 22.1 Purchaser has the lawful authority to purchase the Property and to otherwise carry out the terms of this Agreement and the execution and delivery of this Agreement and the performance thereof is not prohibited by or inconsistent with any agreement to which Purchaser is a party or pursuant to which Purchaser exists as a legal entity. Purchaser is not required to obtain any consents or approvals to consummate the transaction contemplated by this Agreement.
- 22.2 Purchaser has obtained all necessary authorizations and approvals authorizing Purchaser to execute this Agreement and consummate the transaction contemplated by this Agreement.
- 22.3 The execution, delivery and performance by Purchaser of this Agreement and the other documents executed or delivered in connection with this Agreement have been duly authorized by all necessary municipal and/or other action and do not and will not require any additional consent or approval of, notice to or action by any person or entity. This Agreement and the other documents executed in connection with this Agreement constitute the legal, valid and binding obligations of Purchaser enforceable against Purchaser in accordance with their respective terms.

- 22.4 Purchaser is not, and after giving effect to the transactions and the incurrence of all indebtedness and obligations required under this Agreement, will not be and will continue not to be bankrupt or insolvent as such terms are defined under federal, state or local law.
- 22.5 Purchaser is a knowledgeable and sophisticated owner and operator of real estate properties, including properties like the Property, and is a sophisticated real estate investor. Purchaser has previously reviewed and considered the nature of this transaction. In entering into this Agreement, Purchaser has not relied upon any oral or written information provided by Seller except for the representations and warranties of Seller contained in this Agreement but has relied on its own familiarity with the Property. Purchaser acknowledges that no employee, agent or representative of Seller has been authorized to make, and that it has not relied upon, any statements or representations of Seller or any information provided by Seller other than those specifically contained in this Agreement. In electing to proceed with this transaction, Purchaser shall have determined that the Property is satisfactory to Purchaser in all respects. Purchaser is purchasing the Property "AS IS, WHERE IS, WITH ALL FAULTS".
 - 22.6 The provisions of this Section 22 shall survive Closing.

23. <u>Property Sold As Is, Where Is; Release.</u>

Seller makes and shall make to Purchaser no warranty regarding the title to the Property except as to any warranties which will be specifically contained in the instruments to be delivered by Seller at Closing in accordance with this Agreement. Except as specifically set forth in this Agreement, Seller makes and shall make no representation or warranty either expressed or implied (except as specifically set forth in this Agreement) regarding the condition, operability, safety, fitness for intended purpose, use, governmental requirements, development potential, utility availability, legal access, impact fees, concurrency, economic feasibility or any other matters whatsoever with respect to the Property. Purchaser specifically acknowledges and agrees that it is acquiring the Property based on its own independent investigation and is not relying on any representation or warranty of Seller, or any person acting on Seller's behalf, whatsoever that is not expressly set forth in this Agreement. Purchaser specifically acknowledges and agrees that Seller shall sell and Purchaser shall purchase the Property on an "AS IS, WHERE IS, AND WITH ALL FAULTS" basis and that, except for Seller's representations and warranties specifically set forth in this Agreement, Purchaser is not relying on any representations or warranties of any kind whatsoever, express or implied, from Seller, its agents, officers, or employees, as to any matters concerning the Property including, without limitation, any matters relating to (1) the quality, nature, adequacy, or physical condition of the Property, (2) the quality, nature, adequacy, or physical conditions of soils, fill, geology or any groundwater, (3) the existence, quality, nature, adequacy or physical condition of utilities serving the Property, (4) the development potential, income potential, or expenses of the Property, (5) the Property's value, use, habitability or merchantability, (6) the fitness, suitability, or adequacy of the Property for any particular use or purpose, (7) the zoning or other legal status of the Property or any other public or private restrictions on the use of the Property, (8) the compliance of the Property or its operation with any applicable codes, laws, rules, regulations, statutes, ordinances, covenants, judgments, orders, directives, decisions, guidelines, conditions, permits, or restrictions of any governmental or quasi-governmental entity

or any other person or entity, including, without limitation, environmental person or entity, including without limitation, environmental laws, (9) the existence or validity of any permit(s) and/or governmental approvals or authorizations relating to the Property and/or operation of the Property, (10) the presence of Hazardous Materials or any other hazardous or toxic matter on, under, or about the Property or adjoining or neighboring property, (11) the freedom of the Property from latent or apparent vices or defects, (12) environmental matters of any kind or nature whatsoever relating to the Property, (13) any development order or agreement, or (14) any other matter or matters of any or kind whatsoever relating to the Property.

- 23.2 Purchaser shall have no rights or claims whatsoever against Seller for damages, rescission of the sale, or reduction or return of the Purchase Price because of any matter not specifically represented or warranted to Purchaser in this Agreement by Sellers, and all such rights and claims are hereby expressly waived by Purchaser.
- 23.3 Purchaser acknowledges and agrees that any information which was or is provided to Purchaser by Seller or its agents or contractors is provided solely as an accommodation to Purchaser and may contain errors or omissions and may be incomplete. Purchaser understands that Purchaser has no right to rely upon any such information. Purchaser, in entering into this Agreement and in completing the purchase of the Property, is relying solely and entirely on its own investigation of the Property and based on its extensive experience as a real estate owner and investor. Purchaser had an opportunity to inspect the Property and documents relating to the Property and Purchaser agrees to assume any liabilities and responsibilities with respect to the Property. Purchaser hereby releases Seller and their agents from any claims Purchaser might otherwise have based upon any errors or omissions in such materials, unless due to Sellers' willful act or omission, except as to matters specifically represented or warranted in this Agreement.
- Except as to matters specifically represented or warranted in this Agreement, if any, Purchaser, for itself and its successors and assigns from and after the Closing Date, hereby waives, releases, and agrees not to make any claim or bring any cost recovery action or claim for contribution or other action or claim against Seller or its affiliates and their respective directors, officers, employees, agents, attorneys, or assigns (collectively, "Seller and Affiliates") or to institute legal action against, or cause to be joined in any legal action, Seller and Affiliates, based on (1) any federal, state, or local environmental or health and safety law or regulation, including CERCLA or any state equivalent, or any similar law now existing or hereafter enacted; (2) any discharge, disposal, release, or escape of any chemical, or any material whatsoever, on, at, to, or from the property, or including any Hazardous Materials; (3) any environmental conditions whatsoever on, under, or in the vicinity of the property; or (4) any remediation of Hazardous Materials, and Purchaser agrees to indemnify and hold Seller and Affiliates harmless from all liability, costs (including reasonable attorney' fees and costs, pretrial, at trial and at all appellate levels), and damages with respect to all of the foregoing. The term "Hazardous Materials" as used herein shall mean any substance, material, chemical, object, condition, waste, pollutant, contaminant, or combination thereof which is or may be toxic, dangerous, explosive, corrosive, flammable, infectious, radioactive, carcinogenic, mutagenic or otherwise hazardous including, without limitation, gasoline, diesel fuel, petroleum, petroleum products, explosives, radioactive materials, polychlorinated biphenyls or related or similar materials, radon gas, urea formaldehyde, asbestos or any material containing asbestos,

lead, lead containing materials, electromagnetic waves or any other substance, material, waste, pollutant or contaminant as may be defined as a hazardous, dangerous or toxic substance, material, waste, pollutant or contaminant by any Federal, state or local environmental law, ordinance, rule, or regulation including, without limitation, the Comprehensive Environmental Response, Compensation, and Liability Act of 1980, as amended (42 U.S.C. Section 9601, et seq.), the Hazardous Materials Transportation Act, as amended (49 U.S.C. Section 5101, et seq.), the Toxic Substances Control Act (15 U.S.C. 2601, et seq.), the Resource Conservation and Recovery Act, as amended (42 U.S.C. Section 6901, et seq.), the Clean Air Act, as amended (42 U.S.C. Section 7401, et seq.) and the regulations adopted and publications promulgated pursuant thereto or any other federal, state or local law, ordinance, rule or regulation applicable to the Property, and establishing liability, standards or required action as to discharge, spillage, storage, uncontrolled loss, seepage, filtration, disposal, removal, use or existence of a hazardous, toxic or dangerous substance, material or waste (collectively, "Hazardous Waste Laws").

23.5 BUYER ACKNOWLEDGES THAT THIS TRANSACTION AND THE ASSIGNMENTS, CONVEYANCES AND TRANSFERS OF PROPERTY BY SELLER TO BUYER IS IN ITS "AS-IS, WHERE IS" CONDITION WITHOUT REPRESENTATION OR WARRANTY, ORAL OR WRITTEN, EXPRESS OR IMPLIED EXCEPT AS SPECIFICALLY PROVIDED IN THIS AGREEMENT. BUYER ACKNOWLEDGES THAT IT IS A SOPHISTICATED BUYER, INVESTOR AND OWNER OF REAL ESTATE ASSETS AND BUYER HAS HAD AN OPPORTUNITY TO FULLY INVESTIGATE THE PROPERTY, THE CONDITION OF THE PROPERTY AND THE OBLIGATIONS OF SELLER WITH RESPECT TO THE PROPERTY. BUYER ACCEPTS THE PROPERTY IN ITS "AS-IS, WHERE IS" CONDITION AND WAIVES AND RELEASES ANY CLAIMS THAT IT HAS OR MAY HAVE IN THE FUTURE AGAINST THE SELLER WITH RESPECT TO THE PROPERTY.

24. Default.

- 24.1 In the event of a failure by Purchaser or Seller to perform any obligation or covenant which either of them is obligated to perform under this Agreement, except for the failure to close in accordance with the terms of this Agreement, which failure shall constitute an immediate default hereunder, no default shall occur until notice thereof is given to the defaulting party by the other party hereto asserting an event of default has occurred, describing the nature of the default, and giving a period of five (5) days to cure the default, if readily curable by the payment of money, or a period of thirty (30) days to cure the default, if not readily curable by the payment of money.
- 24.2 As Sellers' sole and exclusive remedies, if after notice and the cure period provided in the Section 24.1 (if applicable), a Purchaser default has not been cured, Seller shall have the right to retain the Property and the Deposit or bring an action against Purchaser for specific performance and to obtain such orders or decrees as appropriate to achieve specific performance of Purchaser's obligations under this Agreement. Retention of the Deposit by Seller as provided in this Section 24.2 shall be the agreed upon and liquidated damages as full settlement of all claims whatsoever, it being agreed that Seller's actual damages would be incapable of precise ascertainment and the Deposit, together with interest earned thereon, if any, is a fair and reasonable estimation of damages of Seller.

- 24.3 As to a default by Seller, Purchaser shall be entitled to receive a return of the Deposit, together with interest earned thereon, if any, as its sole and absolute remedy, or to obtain specific performance against Seller and to obtain such orders or decrees as appropriate to achieve specific performance of Seller's obligations under this Agreement.
- 24.4 In the event of a default by either party, in addition to the remedies provided in this Section 24, the Litigation will proceed.
- Assignment. Except for an assignment to an affiliate of Purchaser, Purchaser shall not have the right to assign this Agreement or any of its rights or obligations under this Agreement to any persons, corporations or other entity without the written approval of Seller, which approval may be withheld for any reason or no reason. For purposes of this Agreement, an "affiliate" as applied to any party, means any other person or entity who directly or indirectly through one or more intermediaries, controls, or is controlled by, or is under common control with such party, or an entity in which such party is a fifty percent (50%) owner. As used in this Section 25, the term "control" (including the terms "controlling", "controlled by", or "under common control with") means the possession, direct or indirect, of the power to direct or cause the direction of the management and policies of such party, whether through ownership of voting securities, by agreement or otherwise. At all times, Purchaser shall remain responsible for all obligations under this Agreement, which shall include all payment and performance obligations, notwithstanding such assignment. Any assignee shall expressly assume Purchaser's obligations under this Agreement.
- 26. <u>Persons Bound.</u> The benefits and obligations of the covenants in this Agreement shall inure to and bind the respective successors and assigns of the parties hereto.
- 27. <u>Survival of Covenants and Special Covenants.</u> The terms, covenants, representations, and warranties of this Agreement shall survive the Closing, except where expressly provided otherwise.
- 28. <u>Notices.</u> All notices, request, consents, instructions, and communications required or permitted under this Agreement shall be in writing and shall be (as elected by the person giving such notice) hand-delivered by messenger or nationally recognized overnight courier service, sent by facsimile or electronic transmission (i.e. e-mail) with copy by mail, or mailed by certified mail (postage prepaid), return receipt requested, and addressed to each party at their respective addresses as set forth below or to such other addresses any party may designate by notice complying with the terms of this Section 28.

To Seller: Corrections Corporation of America

Attn: Lucibeth Mayberry 10 Burton Hills Blvd. Nashville, TN 37215

Telephone: (615) 263-3246 Facsimile: (615) 263-3090

E-mail:lucibeth.mayberry@cca.com

With copies to: Jeffrey R. Margolis, Esq.

Berger Singerman LLP

350 E. Las Olas Boulevard, Suite 1000

Fort Lauderdale, FL 33301 Telephone: (954) 712-5176 Facsimile: (954) 523-2872

E-mail: jmargolis@bergersingerman.com

To Purchaser:

The City of Pembroke Pines

Attn: Charles Dodge, City Manager

10100 Pines Boulevard Pembroke Pines, FL 33026 Telephone: (954) 431-4884 Facsimile: (954) 435-6592 E-mail: cdodge@ppines.com

With copies to:

Goren, Cherof, Doody & Ezrol, P.A.

Attn: Donald J. Doody, Esq.

3099 East Commercial Boulevard, Suite 200

Fort Lauderdale, Florida 33308 Telephone: (954) 771-4500 x 307

Facsimile: (954) 771-4923 E-mail:<u>ddoody@cityatty.com</u>

To Escrow Agent:

Goren, Cherof, Doody & Ezrol, P.A.

Attn: Donald J. Doody, Esq.

3099 East Commercial Boulevard, Suite 200

Fort Lauderdale, Florida 33308 Telephone: (954) 771-4500 x 307

Facsimile: (954) 771-4923 E-mail:ddoody@cityatty.com

Each such notice, request, or other communication shall be considered given and shall be deemed delivered (a) on the date delivered if by personal delivery or courier service; (b) on the date of transmission if by facsimile or electronic transmission (i.e. e-mail) if transmitted before 5:00 p.m. on a Business Day, and on the next Business Day if transmitted after 5:00 p.m. or on a non-Business Day with a copy of such notice also sent by the methods described in (a) or (c); or (c) on the date on which the return receipt is signed or delivery is refused or the notice is designated by the postal authorities as not deliverable, as the case may be, if mailed. Rejection, refusal to accept, or inability to deliver of which no notice was given shall be deemed to be a receipt of such notice, request, or other communication. The respective attorneys for Seller and Purchaser are hereby authorized to give any notice pursuant to this Agreement on behalf of their respective clients. Copies of applicable notices shall be given to Escrow Agent and Title Company.

29. Miscellaneous.

- 29.1 <u>Counterparts and Facsimile Signatures</u>. This Agreement may be executed in any number of counterparts, each of which shall be considered an original and a complete set of which taken together shall constitute one and the same agreement. The parties agree and intend that a signature by facsimile machine or electronic transmission shall bind the party so signing with the same effect as though the signature was an original.
- 29.2 <u>Governing Law; Venue.</u> This Agreement shall be governed by Florida law. Venue for any legal proceedings shall be in Broward County, Florida.
- 29.3 <u>Complete Agreement</u>. This Agreement constitutes the complete understanding and entire agreement of the parties as respects the matters addressed in this Agreement and there are no other agreements, representations or warranties other than as set forth in this Agreement. No agreement or representation, unless set forth in this Agreement, shall bind any of the parties hereto. This Agreement may not be changed, altered, modified, or amended except by an instrument in writing signed by both parties.
- 29.4 <u>Partial Invalidity</u>. In the event that any paragraph, term, provision or portion of this Agreement is determined to be illegal, unenforceable, or otherwise invalid, such paragraph, term, provision or portion of this Agreement shall be given its nearest legal meaning or be stricken from and construed for all purposes not to constitute a part of this Agreement, and the remaining portion of this Agreement shall remain in full force and effect and shall, for all purposes, constitute the entire agreement.
- 29.5 <u>Attorneys' Fees.</u> In the event of any litigation between the parties to this Agreement, the prevailing party shall be entitled to recover its reasonable attorneys' fees, paraprofessional fees, and costs whether suit be instituted or not, including such fees and costs incurred pretrial, at trial and all levels of proceedings, including appeals. This provision shall survive termination or cancellation of this Agreement and Closing of this Agreement.
- Waiver of Trial By Jury. THE BUYER AND THE SELLER HEREBY 29.6 EXPRESSLY COVENANT AND AGREE TO WAIVE THE RIGHT TO TRIAL BY JURY IN CONNECTION WITH ANY LITIGATION OR JUDICIAL PROCEEDING RELATING TO. DIRECTLY OR INDIRECTLY, OR CONCERNING THIS AGREEMENT OR THE CONDUCT, OMISSION, ACTION, OBLIGATION, DUTY, RIGHT, BENEFIT, PRIVILEGE OR LIABILITY OF A PARTY UNDER THIS AGREEMENT TO THE FULL EXTENT PERMITTED BY LAW. THIS WAIVER OF RIGHT TO TRIAL BY JURY IS SEPARATELY GIVEN AND IS KNOWINGLY, INTENTIONALLY AND VOLUNTARILY MADE BY THE BUYER AND THE SELLER. THE BUYER AND THE SELLER HAVE HAD AN OPPORTUNITY TO SEEK LEGAL COUNSEL CONCERNING THIS WAIVER. THIS WAIVER IS INTENDED TO AND DOES ENCOMPASS EACH INSTANCE AND EACH ISSUE AS TO WHICH THE RIGHT TO A JURY TRIAL WOULD OTHERWISE ACCRUE. THE BUYER AND THE SELLER FURTHER CERTIFY AND REPRESENT TO EACH OTHER THAT NO PARTY, REPRESENTATIVE OR AGENT OF THE BUYER OR THE SELLER (INCLUDING, BUT NOT LIMITED TO, THEIR RESPECTIVE COUNSEL) HAS REPRESENTED, EXPRESSLY OR OTHERWISE TO THE BUYER OR THE SELLER OR TO ANY AGENT OR REPRESENTATIVE OF THE BUYER OR THE SELLER (INCLUDING, BUT NOT LIMITED TO, THEIR RESPECTIVE COUNSEL) THAT THEY

WILL NOT SEEK TO ENFORCE THIS WAIVER OF RIGHT TO JURY TRIAL. THIS PROVISION IS A MATERIAL INDUCEMENT OF ALL PARTIES ENTERING INTO THIS AGREEMENT. THIS WAIVER SHALL APPLY TO THIS AGREEMENT AND ANY FUTURE AMENDMENTS, SUPPLEMENTS OR MODIFICATIONS OF THIS AGREEMENT. THIS PROVISION SHALL SURVIVE ANY TERMINATION OR CANCELLATION OF THIS AGREEMENT.

- 29.7 <u>Construction of Agreement.</u> Purchaser and Seller acknowledge that they have had the benefit of independent counsel with regard to this Agreement and that this Agreement has been prepared as a result of the joint efforts of all parties and their respective counsel. Accordingly, all parties agree that the provisions of this Agreement shall not be construed or interpreted for or against any party hereto based upon authorship.
- 29.8 <u>Waiver of Breach</u>. The failure of Purchaser or Seller to enforce any provisions of this Agreement shall not be construed to be a waiver of such or any other provision, nor in any way to affect the validity of all or any part of this Agreement, or the right of such party thereafter to enforce each and every such provision. No waiver of any breach of this Agreement shall be held to constitute a waiver of any other or subsequent breach.
- 29.9 <u>Time</u>. Time is of the essence in the performance of each of the obligations contained in this Agreement.
- 29.10 <u>Time Periods</u>. Unless otherwise specifically provided in this Agreement, time periods shall be determined on calendar days, including Saturdays, Sundays and legal holidays. Wherever any time limit or date provided in this Agreement falls on a Saturday, Sunday or legal holiday under the laws of the State of Florida, then that date is automatically extended to the next day that is not a Saturday or Sunday or legal holiday. The term <u>"Business Day"</u> means any weekday that is not a legal holiday under the laws of the State of Florida.
- 29.11 <u>Headings</u>. The headings, captions and section numbers appearing in this Agreement are inserted only as a matter of convenience and do not define, limit, construe or describe the scope or intent of such paragraphs of this Agreement or in any way affect this Agreement.
- 29.12 <u>Brokerage</u>. Seller represents and warrants to Purchaser, and Purchaser represents and warrants to Seller, that no person or entity acting as real estate broker, finder or real estate agent brought about this Agreement. If a claim for fees in connection with the transaction is made by a broker, salesman, or finder claiming to have dealt through or on behalf of one of the parties to this Agreement ("Indemnitor"), Indemnitor shall indemnify, defend and hold harmless the other party under this Agreement ("Indemnitee"), and Indemnitee's officers, directors, agents and representatives, from all liabilities, damages, claims, costs, fees and expenses whatsoever (including, but not limited to, reasonable attorneys' fees, paraprofessional fees and court costs at trial and all levels of proceedings, including appeals) with respect to such a claim for brokerage. The provisions of this Section 29.12 shall survive Closing and any cancellation or termination of this Agreement.

29.13 <u>Recordation.</u> Neither this Agreement, nor any memorandum of this Agreement, shall be recorded in the Public Records of Broward County, Florida or any other location.

THE PARTIES have executed this Agreement as of the Effective Date.

SELLER:

CORRECTIONS CORPORATION OF AMERICA, a Maryland corporation

The state of the s	By: Name: Title: Date:	Lucibeth Mayberry EVP, Reg. Estate	
			[SEAL]

	BUYER:
ATTEST:	THE CITY OF PEMBROKE PINES, a municipal corporation of the State of Florida
, City Clerk Approved as to Form:	By: Name: Date:
Office of the City Attorney	

CONSENT AND AGREEMENT OF ESCROW AGENT

The undersigned Escrow Agent has executed this Agreement solely to confirm its agreement to (i) hold the Deposit in escrow in accordance with the provisions of the Agreement (ii) comply with the provisions of the Agreement applicable to the Escrow Agent, and (iii) be bound by said Agreement in the performance of its duties as escrow agent.

GOREN, CHEROF, DOODY & EZROL, P.A.

By:		
Name:		
Title:		

EXHIBIT A

LEGAL DESCRIPTION OF PROPERTY

Lots 60, 61, 62, and the Vacated Right-Of-Way of Sylvan Pass, according to the Replat of Portion of West Broward Industrial Park, according to the Plat thereof, recorded in Plat Book 157, Page 39 of the Public Records of Broward County, Florida,

LESS and EXCEPT the property conveyed by Warranty Deed recorded on April 11, 2012 in Official Records Book 48658, Page 890 of the Public Records of Broward County, Florida, and

LESS and EXCEPT the property conveyed by Quit Claim Deed recorded on April 24, 2012 in Official Records Book 48692, Page 1978 of the Public Records of Broward County, Florida.

EXHIBIT B

FORM OF SPECIAL WARRANTY DEED

This Instrument Prepared by:	
Grantee's Tax Identification No.:	
Property Appraiser's Folio Nos.:	

SPECIAL WARRANTY DEED

THIS SPECIAL WARRANTY DEED (this "Deed") is made as of the _____day of _____, 20___ from CORRECTIONS CORPORATION OF AMERICA, a Maryland corporation, with an address at with an address at 10 Burton Hills Boulevard, Nashville, TN 37215, and ("Grantor"), to THE CITY OF PEMBROKE PINES, a municipal corporation of the States of Florida, with an address at 10100 Pines Boulevard, Pembroke Pines, FL 33026 ("Grantee").

WITNESSETH:

THAT Grantor, for and in consideration of the sum of Ten and No/100 Dollars (\$10.00), and other good and valuable consideration paid to Grantor by Grantee, the receipt of which is hereby acknowledged, by these presents does grant, bargain, sell and convey to Grantee, and Grantee's successors and assigns forever, all the right, title, and interest in and to that certain real property (the "Property") located and situate in Broward County, Florida and fully described as follows:

SEE **EXHIBIT A** ATTACHED HERETO AND MADE A PART HEREOF

TOGETHER with all improvements, easements, tenements, hereditaments and appurtenances belonging to or in any way appertaining to the Property.

TO HAVE AND TO HOLD the same in fee simple forever.

SUBJECT TO (a) taxes and assessments accruing subsequent to December 31, 20___, and (b) conditions, restrictions, covenants, limitations, easements, agreements, reservations and other matters of record including, without limitation, those set forth on **Exhibit B**; provided, however, this instrument shall not operate to reimpose any of the same.

GRANTOR hereby specially warrants the title to the Property and will defend the same against the lawful claims of all persons claiming by, through, or under Grantor, but none other.

IN WITNESS WHEREOF, Grantor has duly executed this instrument as of the date first written above. WITNESSES: **GRANTOR:** CORRECTIONS CORPORATION OF AMERICA, a Maryland corporation Print Name: By: _____ Name: Title: Print Name: [SEAL] STATE OF _____ COUNTY OF The foregoing instrument was acknowledged before me this ____ day of _____, of Corrections ______, as 20 Corporation of America, a Maryland corporation, who personally known to me or who produced as identification, on behalf of the corporation.

NOTARY PUBLIC, State of

Print name:

My commission expires:

EXHIBIT A TO DEED

LEGAL DESCRIPTION

Lots 60, 61, 62, and the Vacated Right-Of-Way of Sylvan Pass, according to the Replat of Portion of West Broward Industrial Park, according to the Plat thereof, recorded in Plat Book 157, Page 39 of the Public Records of Broward County, Florida,

LESS and EXCEPT the property conveyed by Warranty Deed recorded on April 11, 2012 in Official Records Book 48658, Page 890 of the Public Records of Broward County, Florida, and

LESS and EXCEPT the property conveyed by Quit Claim Deed recorded on April 24, 2012 in Official Records Book 48692, Page 1978 of the Public Records of Broward County, Florida.

EXHIBIT B TO DEED PERMITTED EXCEPTIONS

EXHIBIT C

SELLER'S AFFIDAVIT

AFFIANT'S NO LIEN, POSSESSION AND GAP AFFIDAVIT

BEFORE ME, the undersigned authority personally appeared as of Corrections Corporation of America, a Maryland Corporation
("Affiant"), who upon being duly cautioned and sworn, deposes and states as follows:
1. Corrections Corporation of America, a Maryland corporation, is the owner in fee simple of those premises legally described in Exhibit A , attached hereto and incorporated herein by this reference (the " Property ").
2. This Affidavit is given so that title to the Property may be insured without any exceptions for the title search "gap," construction liens or possession.
3. Corrections Corporation of America, a Maryland corporation has possession of the Property and there is no other person or entity in possession or who has any right ownership in the Property.
4. Within the past ninety (90) days there have been no improvements, alterations or repairs to the Property for which the costs thereof remain unpaid, and within the past ninety (90) days there have been no claims for labor, services or material furnished for repairing or improving the Property that remain unpaid.
5. Corrections Corporation of America, a Maryland corporation has made no additional improvements to the Property and has received no notice of (proposed) back assessments from Appraiser's Office or bill for back assessments from Tax Collector since the issuance of the last tax bill.
6. Corrections Corporation of America, a Maryland corporation has not executed any contracts for sale affecting the Property which are currently effective except for the Purchase and Sale Agreement executed on or about20
7. There are no matters pending against Corrections Corporation of America, a Maryland corporation in any state or Federal court or other governmental body of which Affiant is a party including, but not limited to, proceedings in bankruptcy, receivership or insolvency, which could give rise to a lien that would attach to the Property or would adversely affect the title to the Property or Corrections Corporation of America's ability to close on the sale of the Property between at a.m., the date of the title commitment and the recording of the deed to be insured, and that Affiant has not executed and will not execute any instrument that would adversely affect the title or interest to be insured.
8. This affidavit is made (i) for the purpose of inducing to issue an Owner's Title Insurance in connection with this
transaction and to disburse funds in reliance on the title commitment and (ii) made under penalties of perjury.

FURTHER AFFIANT SAYETH NAUGHT.

	as	of Corrections
	Corporation of Amer	rica, a Maryland corporation
STATE OF)	
COLDITY) SS.:	
COUNTY OF		
The foregoing instrument was	acknowledged before me th	nis day of,
20, by, a	S	of Corrections Corporation of
America, a Maryland corporation	, who is personally k	nown to me or produced
My commission expires:		
	NOTARY PUB	LIC, State of
	Print name:	

EXHIBIT A TO AFFIANT'S AFFIDAVIT

LEGAL DESCRIPTION OF THE PROPERTY

Lots 60, 61, 62, and the Vacated Right-Of-Way of Sylvan Pass, according to the Replat of Portion of West Broward Industrial Park, according to the Plat thereof, recorded in Plat Book 157, Page 39 of the Public Records of Broward County, Florida,

LESS and EXCEPT the property conveyed by Warranty Deed recorded on April 11, 2012 in Official Records Book 48658, Page 890 of the Public Records of Broward County, Florida, and

LESS and EXCEPT the property conveyed by Quit Claim Deed recorded on April 24, 2012 in Official Records Book 48692, Page 1978 of the Public Records of Broward County, Florida.

EXHIBIT D

CERTIFICATE OF NON-FOREIGN STATUS

CERTIFICATION

TO:	The City of Pembroke Pines ("Tran	sferee")
FROM:Correct	tions Corporation of America, a Mar	yland corporation ("Transferor")
must withhold tax is not requi	tax if the transferor is a foreign pers	es that a transferee of a U.S. real property interest on. To inform the Transferee that withholding of al property interest by Transferor, the undersigned
l. estate (as those		tion, foreign partnership, foreign trust, or foreign venue Code and Income Tax Regulations);
2.	Transferor's Tax Identification Nun	nber is; and
3.	Transferor's has an address at 10 B	urton Hills Blvd., Nashville, TN 37215.
4.	Transferor is not a disregarded entit	y as defined in § 1.1445-2(b)(2)(iii).
		be disclosed to the Internal Revenue Service by erein could be punished by fine, imprisonment, or
knowledge and		xamined this Certification and to the best of my e, and I further declare that I have the authority to
Date:	20	
CORRECTION a Maryland cor	NS CORPORATION OF AMERICA poration	,
By: Name: Title:		
STATE OF)	
COUNTY OF) SS.:)	
The foregoing by	instrument was acknowledged before	of Corrections Corporation of known to me or who produced as identification.
America, a Ma	ryland corporation, who is personally	known to me or who produced as identification.
My commissio	n expires:	NOTARY PUBLIC, State ofPrint name:

EXHIBIT E

RELEASE

Town of Southwest Ranches, Florida Existing Debt Service Anti-Dilution Coverages (Amounts in thousands) Fiscal Years 2015, 2014, 2013 and 2012'

TD Notes Paya	TD Notes Payable Series 2013 and 2011	1 2011									
							*****	*****/Maximum	*************/Maximum Additional Bond Test/**********	Test/******	* * * * * * * * * * * * * * * * * * * *
	Non-Advalorem	Total		Debt			Total		Debt		
	Revenues	Annual	Net	Service			Max Annual	Net	Service		
	Available for	Debt	Cash	Coverage	Coverage	Excess	Debt	Cash	Coverage	Coverage	Excess
	Debt Service	Service	Flow	Ratio	Required	Coverage	Service	Flow	Ratio	Required	Coverage
2012	\$ 1,315	\$	902 \$	2.16 %	1.30 %	% 98.0	\$ 723	\$ 592	1.82 %	1.50 %	0.32 %
2013			-	2.50		1 20		-	256	1.50	
2013	1,572	720	804	2.57	1.30	0.87	723	801	2.33	1.50	0.61
2015	1,937	723	1,214	2.68	1.30	1.38	723	1,214	2.68	1.50	1.18
FMLC Loan P	FMLC Loan Pavable Series 2001										
	A. Test of Prior Two Y.	ear Average of Nor	A. Test of Prior Two Year Average of Non Advalorem Revenues:								
			Net								
			Non-Advalorem	Total	Debt						
	Adjusted	Adjusted	Revenues	Max Annual	Service	i					
	Non-Advalorem	Essential	Available for	Debt	Coverage	Coverage	Excess				
	Kevenues	Expenditures	Debt Service	Service	Katio	Kequired	Coverage				
2013 2	\$ 4,970	\$ 2,368	2,602	\$ 723	359.89 %	150.00 %	209.89 %	%			
2014	5,362	\$ 2,526		723	392.19	150.00	242.19				
2015	5,792	\$ 2,488		723	456.96	150.00	306.96				
	B. Projected Maximum	n annual debt servi	B. Projected Maximum annud debt service does not exceed 20% of Governmental Fund Revenues:	of Governmental Fun	id Revenues:						
			I WO I CAI AVE	I Otal							
			Net total	Max Annual	Service	Maximum	ı				
			Governmental	Debt	Coverage	Allowed	Excess				
			Funds Revenue	Service	Percentage	Percentage	Percentage				
2013 2			\$ 9.369	\$ 723	7.72 %	20.00 %	12.29 %	%			
2014			_		7 09		12 91				
2015			11 376	773	636	20:02	13.64				
Notes:				ì							
¹ 2012 is the old	¹ 2012 is the oldest data readily available	lable									
2 2013 is the old	² 2013 is the oldest data readily available										
			TD Bank Proposed Modified and Projected Debt Service Anti-Dilution Coverages	I Modified an	d Projected	Debt Service	Anti-Dilut	ion Coverag	es		
					(Amounts in thousands)	esands)					
	100 7100 100		Fiscal Year 2022 (yr of max MADS impact using Two year average of FV 2014, as norm and modified)	of max MADS im	pact using Two ye	ar average of FY	2014, as norm	and modified)			
ID Notes Pays	1D Notes Fayable Series 2016, 2013 and 2011	13 and 2011									
Test of Prior Two	Test of Prior Iwo Year Average of Non Advalorem Revenues, as modified: Modified Net	valorem Revenues,	as modified:				水水水水水水水水水水水	*****/Maximum	***********/Maximum Additional Bond Test/*********	Test/*****	李老老老老老
	Non-Advalorem	Total		Debt			Total		Debt		
	Revenues	Annual		Service			Max Annual		Service		
	Available for	Debt		Coverage	Coverage	Excess	Debt		Coverage	Coverage	Excess
	Debt Service	Service		Ratio	Required	Coverage	Service		Ratio	Required	Coverage
2000		9 1 1 55		/0 F3 C					/0 L3 C		
7707	\$ 2,908	\$ 1,155		7.37 %	1.30 %	1.27 % 5	61,135		7.37 %	1.30 %	1.07 %

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Exhibit F

GFOA Best Practice

Determining the Appropriate Level of Unrestricted Fund Balance in the General Fund (CAAFR, Budget) (2015)

Background. In the context of financial reporting, the term *fund balance* is used to describe the net position of governmental funds calculated in accordance with generally accepted accounting principles (GAAP). Budget professionals commonly use this same term to describe the net position of governmental funds calculated on a government's budgetary basis. While in both cases *fund balance* is intended to serve as a measure of the financial resources available in a governmental fund; it is essential that differences between GAAP *fund balance* and budgetary *fund balance* be fully appreciated.

- 1. GAAP financial statements report up to five separate categories of fund balance based on the type and source of constraints placed on how resources can be spent (presented in descending order from most constraining to least constraining): nonspendable fund balance, restricted fund balance, committed fund balance, assigned fund balance, and unassigned fund balance. The total of the amounts in these last three categories (where the only constraint on spending, if any, is imposed by the government itself) is termed unrestricted fund balance. In contrast, budgetary fund balance, while it is subject to the same constraints on spending as GAAP fund balance, typically represents simply the total amount accumulated from prior years at a point in time.
- 2. The calculation of GAAP fund balance and budgetary fund balance sometimes is complicated by the use of sub-funds within the general fund. In such cases, GAAP fund balance includes amounts from all of the subfunds, whereas budgetary fund balance typically does not.
- 3. Often the timing of the recognition of revenues and expenditures is different for purposes of GAAP financial reporting and budgeting. For example, encumbrances arising from purchase orders often are recognized as expenditures for budgetary purposes, but never for the preparation of GAAP financial statements.

The effect of these and other differences on the amounts reported as *GAAP fund balance* and *budgetary fund balance* in the general fund should be clarified, understood, and documented.

It is essential that governments maintain adequate levels of fund balance to mitigate current and future risks (e.g., revenue shortfalls and unanticipated expenditures) and to ensure stable tax rates. In most cases, discussions of fund balance will properly focus on a government's general fund. Nonetheless, financial resources available in other funds should also be considered in assessing the adequacy of unrestricted fund balance in the general fund.

Credit rating agencies monitor levels of fund balance and unrestricted fund balance in a government's general fund to evaluate a government's continued creditworthiness. Likewise, laws and regulations often govern appropriate levels of fund balance and unrestricted fund balance for state and local governments.

Those interested primarily in a government's creditworthiness or liquidity(e.g., rating agencies) are likely to favor higher levels of fund balance. Opposing pressures often come from unions, taxpayers and citizens' groups, who may prefer that fund balance in excess of a government's formal policy requirements, be used for other purposes.

Recommendation. GFOA recommends that governments establish a formal policy on the level of unrestricted fund balance that should be maintained in the general fund for GAAP and budgetary purposes.³ Such a guideline should be set by the appropriate policy body and articulate a framework and process for how the government would increase or decrease the level of unrestricted fund balance over a specific time period.⁴ In particular, governments should provide broad guidance in the policy for how resources will be directed to replenish fund balance should the balance fall below the level prescribed.

Appropriate Level. The adequacy of unrestricted fund balance in the general fund should take into account each government's own unique circumstances. For example, governments that may be vulnerable to natural disasters, more dependent on a volatile revenue source, or potentially subject to cuts in state aid and/or federal grants may need to maintain a higher level in the unrestricted fund balance. Articulating these risks in a fund balance policy makes it easier to explain to stakeholders the rationale for a seemingly higher than normal level of fund balance that protects taxpayers and employees from unexpected changes in financial condition. Nevertheless, GFOA recommends, at a minimum, that general-purpose governments, regardless of size, maintain unrestricted budgetary fund balance in their general fund of no less than two months of regular general fund operating revenues or regular general fund operating expenditures.⁵ The choice of revenues or expenditures as a basis of comparison may be dictated by what is more predictable in a government's particular circumstances.⁶ Furthermore, a government's particular situation often may require a level of unrestricted fund balance in the general fund significantly in excess of this recommended minimum level. In any case, such measures should be applied within the context of long-term forecasting, thereby avoiding the risk of placing too much emphasis upon the level of unrestricted fund balance in the general fund at any one time. In establishing a policy governing the level of unrestricted fund balance in the general fund, a government should consider a variety of factors, including:

- The predictability of its revenues and the volatility of its expenditures (i.e., higher levels of unrestricted fund balance may be needed if significant revenue sources are subject to unpredictable fluctuations or if operating expenditures are highly volatile);
- 2. Its perceived exposure to significant one-time outlays (e.g., disasters, immediate capital needs, state budget cuts);
- 3. The potential drain upon general fund resources from other funds, as well as, the availability of resources in other funds;

- 4. The potential impact on the entity's bond ratings and the corresponding increased cost of borrowed funds;
- 5. Commitments and assignments (i.e., governments may wish to maintain higher levels of unrestricted fund balance to compensate for any portion of unrestricted fund balance already committed or assigned by the government for a specific purpose). Governments may deem it appropriate to exclude from consideration resources that have been committed or assigned to some other purpose and focus on unassigned fund balance, rather than on unrestricted fund balance.

Use and Replenishment.

The fund balance policy should define conditions warranting its use, and if a fund balance falls below the government's policy level, a solid plan to replenish it. In that context, the fund balance policy should:

- 1. Define the time period within which and contingencies for which fund balances will be used;
- 2. Describe how the government's expenditure and/or revenue levels will be adjusted to match any new economic realities that are behind the use of fund balance as a financing bridge;
- 3. Describe the time period over which the components of fund balance will be replenished and the means by which they will be replenished.

Generally, governments should seek to replenish their fund balances within one to three years of use. Specifically, factors influencing the replenishment time horizon include:

- 1. The budgetary reasons behind the fund balance targets;
- 2. Recovering from an extreme event;
- 3. Political continuity;
- 4. Financial planning time horizons;
- 5. Long-term forecasts and economic conditions;
- 6. External financing expectations.

Revenue sources that would typically be looked to for replenishment of a fund balance include nonrecurring revenues, budget surpluses, and excess resources in other funds (if legally permissible and there is a defensible rationale). Year-end surpluses are an appropriate source for replenishing fund balance.

Unrestricted Fund Balance Above Formal Policy Requirement. In some cases, governments can find themselves in a position with an amount of unrestricted fund balance in the general fund over their formal policy reserve requirement even after taking into account potential financial risks in the foreseeable future. Amounts over the formal policy may reflect a structural trend, in which case governments should consider a policy as to how this would be addressed. Additionally, an education or communication strategy, or at a minimum, explanation of large changes in fund balance is encouraged. In all cases, use of those funds should be prohibited as a funding source for ongoing recurring expenditures.

Committee: Budget

Notes:

- 1 For the sake of clarity, this recommended practice uses the terms GAAP fund balance and budgetary fund balance to distinguish these two different uses of the same term.
- 2 These categories are set forth in Governmental Accounting Standards Board (GASB) Statement No. 54, Fund Balance Reporting and Governmental Fund Type Definitions.
- 3 Sometimes restricted fund balance includes resources available to finance items that typically would require the use of unrestricted fund balance (e.g., a contingency reserve). In that case, such amounts should be included as part of unrestricted fund balance for purposes of analysis.
- 4 See Recommended Practice 4.1 of the National Advisory Council on State and Local Budgeting governments on the need to "maintain a prudent level of financial resources to protect against reducing service levels or raising taxes and fees because of temporary revenue shortfalls or unpredicted one-time expenditures" (Recommended Practice 4.1).
- In practice, a level of unrestricted fund balance significantly lower than the recommended minimum may be appropriate for states and America's largest governments (e.g., cities, counties, and school districts) because they often are in a better position to predict contingencies (for the same reason that an insurance company can more readily predict the number of accidents for a pool of 500,000 drivers than for a pool of fifty), and because their revenues and expenditures often are more diversified and thus potentially less subject to volatility.
- 6 In either case, unusual items that would distort trends (e.g., one-time revenues and expenditures) should be excluded, whereas recurring transfers should be included. Once the decision has been made to compare unrestricted fund balance to either revenues and/or expenditures, that decision should be followed consistently from period to period.

Town of Southwest Ranches - Aggregate Debt Service for CBA of Non-Ad Valorem Revenues

	of J		L	2 2	17	2	1	11	4	او	2	2	8	4	11	7	4	စ္က	9	č.	9	9.	2				
	Levy increase on \$250,000 of Taxable value		7	\$192	\$191	\$192	\$191	\$191	\$244	\$216	\$205	\$202	\$198	\$144	\$141	\$137	\$134	\$130	\$126	\$123	\$119	\$116	\$112				
	Millage Impact for Debt Service		0	0.7678	0.7652	0.7666	0.7637	0.7652	0.9778	0.8621	0.8218	0.8068	0.7921	0.5775	0.5631	0.5487	0.5343	• 0.5199	0.5055	0.4912	0.4768	0.4624	0.4480				
	Total Interest and Principal	30-Sep	000	907,258	904,268	902,886	902,511	904,241	1,155,425	1,018,780	971,104	953,396	936,081	682,400	665,401	648,403	631,405	614,406	597,408	580,410	563,411	546,413	529,415		16,304,509	15,555,100	1,155,425
	TD Proposed Series 2016 20 yr-3.39% Amort/15 Balloon	30-Sep	c	254,975	254,975	254,975	254,975	254,975	767,391	751,393	733,395	716,396	700,398	682,400	665,401	648,403	631,405	614,406 *	597,408	580,410	563,411	546,413	529,415		11,002,921	7,750,000	
	TD Equip Note 2.56%	30-Sep	000	29,485	29,485	29,485	29,485	29,485	29,485	29,485															231,397	206,500	
	TD Series 2013 2.39%	30-Sep	200 900	239,308	236,320	237,936	234,561	236,290	237,467	237,902	237,709	236,999	235,683												2,607,172	2,658,600	
	StoneGate Note 3.95%	30-Sep	10000	96,967	96,96	96,967	296,967	896'96	49,451																631,253	800,000	
		30-Sep	2000	286,522	286,523	286,522	286,523	286,522	71,631																1,790,766	2,500,000	
	FMLC Series 2001A 5.0% · TD Series Early 2011 Retirement 2.73%	30-Sep	200	41,000																					41,000	1,640,000	MADS
			_													_								\neg		ā	
		FY	9700	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035	2036		Total	Original Par)
	Levy increase on \$250,000 of Taxable value	FY	2000	_		\$155 2019	\$154 2020	\$155 2021	\$99 2022	\$74 2023	_	\$67 2025	_	\$67 2027	\$67 2028	\$67 2029	\$67 2030	\$67 2031	\$66 2032	\$0 2033		\$0 2035	\$0 2036		Total	Original P	•
	Levy Millage increase on Impact for \$250,000 of Debt Taxable Service vallue	FY		\$155	\$155	_			_	\$74	\$9\$	\$67	\$67	\$67		_									Total	Original P	
	Millage Impact for Debt Service	30-Sep FY	7	0.6214 \$155	0.6188 \$155	0.6202 \$155	0.6174 \$154	0.6188 \$155	0.3978 \$99	0.2957 \$74	0.2705 \$68	0.2699 \$67	0.2688 \$67	0.2674 \$67	0.2696 \$67	0.2671 \$67	0.2683 \$67	0.2688 \$67	99\$	0.0000	\$	0.0000	0.0000		8,060,088 Total	7,805,100 Original P	
	Millage Impact for Id Debt Service		0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	734,283 0.6214 \$155	0.6188 \$155	732,911 0.6202 \$155	729,536 0.6174 \$154	731,266 0.6188 \$155	470,033 0.3978 \$99	349,387 0.2957 \$74	0.2705 \$68	0.2699 \$67	0.2688 \$67	0.2674 \$67	0.2696 \$67	0.2671 \$67	0.2683 \$67	0.2688 \$67	0.2646 \$66	0.0000	0.0000	0.0000	0.0000				
	TD Series TD Equip Total Impact for 2013 Note Interest and 239% 2.56% Principal Service	30-Sep	200 500	29,485 734,283 0.6214 \$155	29,485 731,293 0.6188 \$155	29,485 732,911 0.6202 \$155	29,485 729,536 0.6174 \$154	29,485 731,266 0.6188 \$155	29,485 470,033 0.3978 \$99	29,485 349,387 0.2957 \$74	319,709 0.2705 \$68	318,999 0.2699 \$67	0.2688 \$67	0.2674 \$67	0.2696 \$67	0.2671 \$67	0.2683 \$67	0.2688 \$67	0.2646 \$66	0.0000	0.0000	0.0000	0.0000		8,060,088	7,805,100	
9	Millage TD Equip Total Impact for Note Interest and Debt 2.56% Principal Service	30-Sep 30-Sep	ממא ברב ממח שני במח שני	29,485 734,283 0.6214 \$155	236,320 29,485 731,293 0.6188 \$155	237,936 29,485 732,911 0.6202 \$155	234,561 29,485 729,536 0.6174 \$154	236,290 29,485 731,266 0.6188 \$155	237,467 29,485 470,033 0.3978 \$99	29,485 349,387 0.2957 \$74	319,709 0.2705 \$68	318,999 0.2699 \$67	317,683 0.2688 \$67	0.2674 \$67	318,625 0.2696 \$67	315,625 0.2671 \$67	0.2683 \$67	0.2688 \$67	0.2646 \$66	0.0000	0.0000	0.0000	0.0000		231,397 8,060,088	206,500 7,805,100	
Service	TD Series TD Equip Total Impact for 2013 Note Interest and 239% 2.56% Principal Service	30-Sep 30-Sep 30-Sep	ממא ברב ממח שני במח שני	96,967 239,308 29,485 734,283 0.6214 \$155	236,320 29,485 731,293 0.6188 \$155	96,967 237,936 29,485 732,911 0.6202 \$155	96,967 234,561 29,485 729,536 0.6174 \$154	96,968 236,290 29,485 731,266 0.6188 \$155	49,451 237,467 29,485 470,033 0.3978 \$99	29,485 349,387 0.2957 \$74	319,709 0.2705 \$68	318,999 0.2699 \$67	317,683 0.2688 \$67	0.2674 \$67	318,625 0.2696 \$67	315,625 0.2671 \$67	0.2683 \$67	0.2688 \$67	0.2646 \$66	0.0000	0.0000	0.0000	0.0000		2,607,172 231,397 8,060,088	2,658,600 206,500 7,805,100	
Current Debt Service	StoneGate TD Series TD Equip Total Impact for Note 2013 Note Interest and Debt 3.95% 2.39% 2.56% Principal Service	30-Sep 30-Sep 30-Sep	200 FCF NAM 2F TOO 2CF TOO 200 CF 200 200	96,967 239,308 29,485 734,283 0.6214 \$155	286,523 96,966 236,320 29,485 731,293 0.6188 \$155	286,522 96,967 237,936 29,485 732,911 0.6202 \$155	286,523 96,967 234,561 29,485 729,536 0.6174 \$154	286,522 96,968 236,290 29,485 731,266 0.6188 \$155	71,631 49,451 237,467 29,485 470,033 0.3978 \$99	237,902 29,485 349,387 0.2957 \$74	237,709 319,709 6.2705 \$68	236,999 318,999 0.2699 \$67	235,683 317,683 0.2688 \$67	0 316,000 0.2674 \$67	0 318,625 0.2696 \$67	0 315,625 0.2671 \$67	0 317,000 0.2683 \$67	0.2688 \$67	0 312,625 0.2646 \$66	0.0000	0.0000	0.0000	0.0000		631,253 2,607,172 231,397 8,060,088	800,000 2,658,600 206,500 7,805,100	MADS 734,283

\$677

2.7060

3,197,739 * 3,197,739 *

NOTES:

- Represents PV 2031 millage impact if 15 year balloon/
TD Bank call provision is exercised

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Town of Southwest Ranches 13400 Griffin Road Southwest Ranches, FL 33330-2628

(954) 434-0008 Town Hall (954) 434-1490 Fax Town Council Jeff Nelson, Mayor Doug McKay, Vice-Mayor Freddy Fisikelli, Council Member Steve Breitkreuz, Council Member Gary Jablonski, Council Member

Andrew D. Berns, Town Administrator Keith M. Poliakoff, JD, Town Attorney Russell Muniz, Assistant Town Administrator/Town Clerk Martin D. Sherwood, CPA, CGMA, CGFO, Town Financial Administrator

COUNCIL MEMORANDUM

TO: Honorable Mayor Nelson and Town Council

VIA: Andrew D. Berns, Town Administrator

FROM: Carol Capri Kalliche, Assistant Town Attorney and Martin D. Sherwood, Town Financial

Administrator

DATE: 2/18/2016

SUBJECT: Purchase and Sale Agreement with CCA for Property Acquisition

Recommendation

Motion to approve the resolution.

Strategic Priorities

A. Sound Governance

B. Enhanced Resource Management

Background

The City of Pembroke Pines has submitted a bona fide offer to purchase the CCA Property for a total purchase price of \$8.1 million in accordance with the terms and conditions set forth in the Agreement for Purchase and Sale of Real Property ("PSA"), a copy of which is attached hereto and made a part hereof and marked as Exhibit "A."

In accordance with a 2005 Agreement, the Town has sixty (60) days to exercise its right of first refusal to purchase the CCA Property; and

Town Staff has determined that it would be detrimental to the Town if the City of Pembroke Pines purchased the CCA Property and accordingly, it is in the best interest of the health, safety, and welfare of the Town to purchase the CCA Property for public purpose.

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Fiscal Impact/Analysis

The Town has over \$4,365,000 in reserves and Town Staff has determined that it would be feasible for \$350,000.00 from the Town reserves to be used as a down payment towards the Purchase Price.

Staff Contact:

Carol Capri Kalliche, Assistant Town Attorney Martin Sherwood, Town Financial Administrator

ATTACHMENTS:

Description	Upload Date	Туре
PSA Reso - Final TA Approved	2/13/2016	Resolution
PSA with CCA	2/10/2016	Backup Material

RESOLUTION NO. 2016 -____

A RESOLUTION OF THE TOWN COUNCIL OF THE TOWN OF SOUTHWEST RANCHES, FLORIDA, APPROVING AN AGREEMENT FOR PURCHASE AND SALE OF REAL PROPERTY FROM CORRECTIONS CORPORATION OF AMERICA, A MARYLAND CORPORATION ("CCA"); APPROVING THE USE OF \$427,500 OF THE TOWN'S RESERVES AS A DOWN PAYMENT TOWARDS THE PURCHASE PRICE AND ESTIMATED CLOSINGS COSTS; AND PROVIDING FOR AN EFFECTIVE DATE.

WHEREAS, CCA owns a parcel of real property consisting of approximately 24,4373 acres located in the Town of Southwest Ranches, Broward County, Florida (the "CCA Property"); and

WHEREAS, the Town and CCA entered into an agreement dated July 18, 2005 (the "2005 Agreement"), for CCA to construct a correctional facility on the CCA Property, under certain terms and provisions; and

WHEREAS, the 2005 Agreement gave the Town the right of first refusal to purchase the CCA Property in the event that CCA elected to sell the CCA Property; and

WHEREAS, the City of Pembroke Pines and CCA are in litigation which is currently pending in the Fourth District Court of Appeal of Florida, Case No. 4D14-4815, resulting from the City of Pembroke Pines refusal to provide CCA with water and sewer services; and

WHEREAS, the City of Pembroke Pines has submitted a bona fide offer to purchase the CCA Property for a total purchase price of \$8,100,000 (the "Purchase Price"), in accordance with the terms and conditions set forth in the Agreement for Purchase and Sale of Real Property ("PSA"), a copy of which is attached hereto and made a part hereof and marked as Exhibit "A"; and

WHEREAS, in accordance with the 2005 Agreement, the Town has sixty (60) days to exercise its right of first refusal to purchase the CCA Property; and

WHEREAS, Town Staff has determined that it would be detrimental to the Town if the City of Pembroke Pines purchased the CCA Property and accordingly, it is in the best interest of the health, safety, and welfare of the Town to purchase the CCA Property for a public purpose; and

WHEREAS, the Town has over \$4,365,000 in unassigned general fund fund balance reserves and Town Staff has determined that it would be feasible for \$427,500 from said

reserves to be used as for a down payment towards the Purchase Price and to cover estimated closing costs.

- **NOW, THEREFORE, BE IT RESOLVED** by the Town Council of the Town of Southwest Ranches, Florida:
- **SECTION 1. ADOPTION OF RECITALS.** The foregoing recitals are true and correct, and are incorporated herein by reference.
- **SECTION 2.** The Town Council hereby approves the purchase of the CCA Property in accordance with the price and other terms and conditions as set forth in the PSA, in substantial form as attached hereto as Exhibit "A".
- **SECTION 3.** The Town Council hereby approves the use of \$427,500 of the Town's reserves towards the Purchase Price and estimated closings costs.
- **SECTION 4.** The Mayor or Vice Mayor and the Town Administrator, as attested by the Town Clerk and approved as to legal form and correctness by the Town Attorney, are hereby authorized and directed to enter into the PSA with CCA, in substantially the form attached hereto as Exhibit "A", with such changes, insertions and omissions as may be approved by the Mayor or Vice Mayor, the execution thereof being conclusive evidence of such approval.
- **SECTION 5.** The Mayor or Vice Mayor and the Town Administrator, as attested by the Town Clerk and approved as to legal form and correctness by the Town Attorney, are hereby authorized and directed to execute and deliver any and all documents as may be required in connection with effecting the foregoing transactions, including but not limited to an Agreement for Purchase and Sale of Real Property; affidavits; closing and/or settlement statements, as well as any other documents required to further effectuate the intent of this Resolution.
- **SECTION 6. SAVINGS CLAUSE**. If any section, paragraph, sentence, clause or phrase of this Resolution shall, for any reason, be held to be invalid or unenforceable, such decision shall not affect the validity of the remaining sections, paragraphs, sentences, clauses or phrase of this Resolution.
- **SECTION 7. CONFLICTS.** All resolutions or parts thereof which conflict herewith are, to the extent of such conflict, superseded and repealed.
- **SECTION 8. EFFECTIVE DATE.** This Resolution shall be effective immediately upon its adoption.

Florida, this _	•	a motion by	of the Town of Southwest Ranches, Council Member
Nelson Mckay Breitkreuz Fisikelli Jablonski		-	
ATTEST:		Jeff Ne	Ison, Mayor
Russell Muñiz	z, MBA, MMC, Town Clerk, Assi	stant Town	Administrator
Approved as	to legal Form and Correctness		
Keith M. Polia	akoff, Esq., Town Attorney		

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AGREEMENT FOR PURCHASE AND SALE OF REAL PROPERTY

between

Corrections Corporation of America, a Maryland corporation, as "Seller"

and

The City of Pembroke Pines, a municipal corporation of the State of Florida, as "Purchaser"

for

+/- 24.4373 Acres, Southwest Ranches, Broward County, Florida

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Exhibits

Exhibit A Legal Description

Exhibit B Form of Special Warranty Deed

Exhibit C Seller's Affidavit

Exhibit D Certificate of Non-Foreign Status

Exhibit E Release

AGREEMENT FOR PURCHASE AND SALE OF REAL PROPERTY

THIS AGREEMENT FOR PURCHASE AND SALE OF REAL PROPERTY (this "Agreement") is entered into this _____ day of January, 2016, by and between Corrections Corporation of America, a Maryland corporation, with an address at 10 Burton Hills Boulevard, Nashville, TN 37215 ("Seller"), and The City of Pembroke Pines, a municipal corporation of the State of Florida, with an address at 10100 Pines Boulevard, Pembroke Pines, FL 33026 ("Purchaser").

RECITALS

- A. Seller owns the fee simple interest in certain real estate consisting of approximately 24.4373 acres located in the Town of Southwest Ranches, Broward County, Florida.
- B. Purchaser desires to purchase the Property (as defined in Section 4 below) from Seller and Seller desires to sell the Property to Purchaser on the terms and conditions set forth in this Agreement.
- C. The parties agree that Seller will dismiss all claims asserted in that certain action entitled Corrections Corporation of America v. City of Pembroke Pines, Case No. 4D14-4815, currently pending in the Fourth District Court of Appeal of Florida (the "Litigation"), and that the parties will mutually release one another from all claims and causes of action asserted in the Litigation.
- NOW, THEREFORE, for and in consideration of the mutual covenants and obligations contained in this Agreement as well as other good and valuable consideration, Purchaser and Seller agree as follows:
- 1. <u>Recitals</u>. The foregoing Recitals are true and correct and are incorporated into this Agreement by reference.
- 2. <u>Effective Date</u>. The effective date of this Agreement (the "<u>Effective Date</u>") shall be the date upon which the last of Seller and Purchaser shall have signed this Agreement or initialed any changes thereto.
- Agreement, Seller agrees to sell to Purchaser and Purchaser agrees to purchase from Seller on an "as is" basis all of Seller's right, title and interest in and to the Property (as defined in Section 4 below). As a material part of the consideration for this Agreement, Purchaser agrees with Seller that Purchaser is purchasing the Property only to the extent of the right, title and interest of Seller therein in "AS IS, WHERE-IS" condition, with all faults and defects, latent and patent, and specifically and expressly without any warranties, representations or guarantees, either express or implied, of any kind, nature or type whatsoever from or on behalf of the Seller, other than any representations and warranties specifically contained in this Agreement.
- 4. <u>Property</u>. The property which is the subject of this Agreement consists of the following (the "<u>Property</u>"):

- 4.1 the fee simple good, marketable and insurable title to the real property described in **Exhibit A** attached hereto and incorporated into this Agreement (the "**Land**");
- 4.2 all of the rights, privileges, easements, servitudes, tenements, hereditaments, rights-of-way (including public and private vehicular and pedestrian rights-of-way), riparian and other water rights, air rights, subsurface rights, lands underlying any adjacent public streets or roads to the centerlines thereof, stone, rock, sand, oil, gas, mineral and other hydrocarbon substances on or under the Land, and all appurtenances accruing or in any way belonging or appertaining to the Land; and
- 4.3 all right, title, and interest of Seller in and to all sewage treatment, water and other utility capacities to serve the Land, hereditaments, rights, interests and privileges, if any, to the extent the same are transferable by Seller.

5. Deposit.

- 5.1 Upon receipt of a copy of this Agreement executed by Seller and Purchaser, and as a condition precedent to the effectiveness of this Agreement, Purchaser shall deposit in escrow with Goren, Cherof, Doody & Ezrol, P.A. (the "Escrow Agent") the sum of Five Hundred Thousand Dollars (\$500,000.00) in immediately available funds which shall be held as an earnest money deposit under this Agreement (together with interest earned thereon, if any, the "Deposit"). Purchaser understands, acknowledges and agrees that unless Purchaser terminates this Agreement by providing notice pursuant to Section 28 during the Due Diligence Period provided in Section 9, the Deposit is non-refundable for any reason except Seller's failure to close or as otherwise specifically provided in this Agreement. The Deposit shall be held by Escrow Agent and may be drawn upon in accordance with the provisions of this Agreement. The Deposit shall be paid to Seller and credited against the Purchase Price at Closing.
- 5.2 If the Deposit is not timely delivered by Purchaser to Escrow Agent, this Agreement shall automatically terminate. Upon such termination, neither Seller nor Purchaser shall have any further obligation or liability to the other under this Agreement except as otherwise expressly provided in this Agreement.
- 5.3 If Purchaser properly terminates this Agreement in accordance with Section 7, any Deposit delivered by Purchaser to Escrow Agent pursuant to Section 5.1 shall be delivered to Purchaser. If Purchaser does not terminate this Agreement in accordance with Section 7, the Deposit shall be non-refundable, except as otherwise specifically provided in this Agreement.

6. Purchase Price.

- 6.1 Seller agrees to sell the Property to Purchaser and Purchaser agrees to purchase the Property for a total purchase price of EIGHT MILLION ONE HUNDRED THOUSAND DOLLARS (\$8,100,000.00) (the "Purchase Price") The Purchase Price is subject to prorations and adjustments as provided in this Agreement.
- 6.2 Purchaser represents and warrants that this Agreement and Purchaser's obligations under this Agreement are not and will not be subject to or contingent upon Purchaser

securing financing for the acquisition of the Property. Purchaser understands that Purchaser will be obligated to pay "all cash" at Closing. Purchaser will be solely responsible for making Purchaser's own financial arrangements.

7. Title.

- 7.1 At Closing, subject to the provisions of this Agreement and except as otherwise provided in this Agreement, Seller shall cause the Property to be free and clear of all liens with the exception of those matters set forth on the Title Commitment (as defined below) and which are not Title Defects (as defined below).
- On the Effective Date, Seller shall provide Purchaser with a copy of 7.2 Seller's existing owner's title insurance policy (the "Owner Policy"). Purchaser shall, at Purchaser's sole cost and expense, obtain a commitment for an ALTA owner's policy of title insurance, including hard copies of all title exceptions, issued by a title company chosen by Purchaser ("Title Company"), proposing to insure Purchaser's title to the Property in the amount of the Purchase Price (the "Title Commitment"). Purchaser shall have twenty (20) days from the date Seller provides Purchaser with the Owner Policy (the "Title Review Period") to review the Title Commitment and notify Seller in writing ("Title Objection Notice") of any objections Purchaser may to any title exceptions reported in the Title Commitment that affect marketability and render title to the Property other than marketable (the "Title Defects"). Purchaser agrees that Purchaser does not have a right to object to any matters on the Title Commitment other than matters which affect marketability and/or insurability of the Property. Purchaser shall notify Seller in writing prior to the expiration of the Title Review Period specifying the Title Defects and the curative action required to render such matters acceptable to Purchaser. If Purchaser fails to deliver the Title Objection Notice as provided in this Section 7.2, Purchaser will be conclusively deemed to have approved title to the Property as shown in the Title Commitment, and all such matters shown in Schedule B, Section 2 of the Title Commitment will be considered permitted encumbrances. In the event Purchaser provides the Title Objection Notice, Seller shall have up to and including the Closing Date within which to cure or remove such Title Defects. If Seller is unable or unwilling to cure or remove the Title Defects by the Closing Date, Purchaser may either: (i) accept the title to the Property as it then is without reduction in the Purchase Price and without any claim against Seller therefore; or (ii) demand a refund of the Deposit, which shall forthwith be returned to Purchaser by Escrow Agent, and thereafter Purchaser and Seller shall be released from all further obligations under this Agreement except those which specifically survive termination. If Purchaser fails to demand a return of the Deposit, within the time period set forth herein, Purchaser shall be deemed to have elected to accept the title to the Property. Notwithstanding anything to the contrary set forth in this Section 7, if title to the Property is unmarketable because of unpaid taxes and/or liens or other amounts in a liquidated amount that can be released if satisfied by the payment of money alone and such amount is equal to or less than the net proceeds payable to Seller at Closing, Price, then Purchaser shall accept title to the Property as it then is and, at the time of the Closing under this Agreement, such unpaid taxes and/or liens or other amounts shall be paid from the Closing proceeds, and the amount due Seller shall be reduced by such amount, or Seller shall remove the same by statutory permitted bond. Seller shall not be obligated to initiate litigation or incur any expense to clear title to the Property or otherwise be obligated to clear title to the Property, except as otherwise specifically stated above.

- 7.3 If at any time subsequent to the delivery of the Title Commitment and termination of the Title Review Period, but prior to the Closing of this transaction, title to the Property is found to be subject to additional exceptions filed of record after the effective date and time of the Title Commitment ("Additional Title Defects"), Purchaser shall give written notice of such Additional Title Defects to Seller prior to the Closing Date. Any Additional Title Defects created by, through or under Seller shall be removed of record by Seller through commercially reasonable efforts and, if necessary, Closing shall be delayed by a period not to exceed sixty (60) days to allow such removal. Notwithstanding the foregoing, Seller shall not be obligated to initiate litigation or incur any expense to remove and/or correct Additional Title Defects or otherwise be obligated to remove or correct Additional Title Defects. If such Additional Title Defects are not corrected within such sixty (60) day or other time period, then Purchaser shall have the same options upon receipt of written notice from Seller as Purchaser has been granted in Section 7.2 as if Seller did not cure such Title Defects.
- 8. <u>Survey</u>. On the Effective Date, Seller shall provide Purchaser with a copy of Seller's existing survey of the Property without representation or warranty. Purchaser may obtain, at Purchaser's expense, a currently dated survey (the "<u>Survey</u>") of the Property prepared by a Florida licensed surveyor certified to Purchaser, Purchaser's attorney, Purchaser's Lender, if any, and Title Company. If the Survey shows any easements, encroachments or other matters which would affect marketability and insurability of the Property, the same shall be treated as a Title Defect and such Title Defect shall be governed by the provisions contained within Section 7 of this Agreement, including the time periods set forth in Section 7; provided, however, no matters on the Survey shall be deemed a Title Defect other than matters which render title to the Property other than marketable. Any revisions or updates to the Survey shall be at Purchaser's expense.
- 9. <u>Due Diligence Period</u>. Purchaser shall have sixty (60) days from the Effective Date to examine and investigate the Property to confirm that the Property is satisfactory to Purchaser ("<u>Due Diligence Period</u>"). Unless Purchaser terminates this Agreement prior to the expiration of the Due Diligence Period by providing written notice to Seller prior to the expiration of the Due Diligence Period, Purchaser agrees that at the end of the Due Diligence Period, the Deposit will be non-refundable except as otherwise specifically provided in this Agreement. Purchaser and its agents may enter the Property between the Effective Date and Closing after securing the express written consent of Seller. Purchaser agrees to indemnify and hold Seller harmless from and against any damage, liability, loss, claim, cost or expense (including reasonable attorneys' fees and court costs pretrial, at trial and all appellate levels) arising out of or resulting from Purchaser accessing the Property.

10. Closing Documents.

- 10.1 At the Closing, Seller shall deliver to Purchaser the following:
- 10.1.1 A Special Warranty Deed ("<u>Deed</u>"), in the form attached to this Agreement as **Exhibit B**, conveying fee simple title to the Property, subject to those exceptions accepted by Purchaser pursuant to Section 7 above;
- 10.1.2 A No Lien, Possession and Gap Affidavit in the form attached to this Agreement as **Exhibit C**;

- 10.1.3 A Certificate of Non-Foreign Status or statement complying with Section 1445(b)(2) or (3) of the Internal Revenue Code of 1986, as amended, in the form attached to this Agreement as **Exhibit D**;
 - 10.1.4 Form 1099;
 - 10.1.5 A Closing Statement;
- 10.1.6 Such other instruments and/or documents as Title Company shall reasonably require and instruments and/or documents as otherwise needed to consummate the transaction contemplated by this Agreement; and
 - 10.1.7 Possession of the Property.
 - 10.2 At Closing, Purchaser shall deliver to Seller the following:
 - 10.2.1 A Closing Statement;
- 10.2.2 A Notice of Voluntary Dismissal With Prejudice of the Litigation ("Notice"), which Notice will be filed with the Clerk of Fourth District Court of Appeal by Seller;
- 10.2.3 A release fully releasing Seller of any and all liability relating to any and all claims related to the Property in any way, in the form attached to this agreement as **Exhibit E**;
- 10.2.4 The balance of the Purchase Price as set forth in Section 6 of this Agreement, subject to adjustments and prorations permitted by this Agreement. The Purchase Price shall be made in the form of immediately available wire-transferred funds to an account or accounts designated by Seller:
- 10.2.5 Evidence that Purchaser and/or persons signing on Purchaser's behalf has/have legal capacity and authority to consummate the transaction contemplated by this Agreement; and
- 10.2.6 Such other instruments and/or documents as Title Company shall reasonably require and instruments and/or documents as otherwise needed to consummate the transaction contemplated by this Agreement.
- 11. <u>Closing</u>. The Closing shall be held on the Closing Date at offices of the Title Company in Broward County, Florida or at such other place as agreed to by the parties, or, alternatively, the Closing shall be by overnight express mail with documents being exchanged and held in escrow on the day prior to the Closing.
- 12. <u>Closing Date</u>. The Closing of this transaction ("<u>Closing</u>") shall occur not later than 30 days after expiration of the 60-day Due Diligence Period established in Section 9 (time

being of the essence) ("Closing Date"), subject to satisfaction of the Conditions Precedent, and subject to extensions of the Closing Date as provided in this Agreement.

13. <u>Closing Costs.</u>

- 13.1 In addition to the Purchase Price, Purchaser shall be responsible for payment of the following: (i) the cost of any survey obtained by Purchaser, (iii) the costs of the Title Commitment (including title search fees) and the premiums for any owner's title insurance policy and any mortgagee's policy (plus the cost of endorsements), (iv) the costs of recording the Deed, (v) all costs of any loan or financing obtained by Purchaser for the purchase; and (vi) the fees of Escrow Agent (if any).
- 13.2 Seller shall be responsible for payment of the following: (i) brokerage commissions due to Broker (as defined in Section 29.12 of this Agreement); (ii) the cost of curing Title Defects or Additional Title Defects, if any, in accordance with Section 7 above, and (iii) the costs of the Florida documentary stamp tax on the Deed.
 - 13.3 Each party shall pay its own legal fees and costs.
- 13.4 All other closing costs shall be split according to custom and usage in the County and location where the Property is located.

14. Prorations:

- Real Estate Taxes; Assessments. Real estate taxes on the Property and personal property taxes, if any, shall be prorated as of the Closing Date based on the current year's taxes, if known. If a Closing occurs on a date when the current year's taxes are not fixed and the current year's assessment is available, taxes shall be prorated based upon such assessment and the prior year's millage. If the current year's assessment is not available, then taxes will be prorated on the prior year's tax. All such prorations will have been based on actual tax or estimated tax and make appropriate allowance for the maximum allowable discount or other exemptions. However, any tax proration based on the prior year's tax may, at the written request of either party, be subsequently re-prorated and adjusted when the tax bill for such year is received and the actual amount of taxes is known; provided, however, that such written request must be delivered by December 31 of the year of Closing. Upon receipt of such written request and reproration, any excess credit to Purchaser shall be rebated to Seller, and any shortfall in credit to Purchaser shall be paid to Seller, as applicable. In the event either party fails or refuses to reprorate the real estate taxes within ten (10) days following receipt of a request by the other party for such reproration, then the amount due shall bear interest from the expiration of such ten (10) day period at the highest rate allowed by law. In the event a party is obligated to institute legal proceedings to recover the reproration of real estate taxes and the interest due as set forth herein, the prevailing party shall be entitled, in addition, to recover reasonable attorneys' fees, paraprofessional fees and costs incurred pretrial, at trial and at all levels of proceedings, including appeals, from the non-prevailing party.
- 14.2 <u>Liens</u>. All certified, confirmed or ratified liens for governmental improvements or special assessments as of the Closing Date, if any, shall be paid by Seller, and all other pending or other liens for governmental improvements or special assessments shall be

assumed by Purchaser. Notwithstanding the foregoing, to the extent that liens for governmental improvements or special assessments are to be paid in installments, Seller shall pay installments attributable to the periods of time prior to the Closing Date and Purchaser shall pay all installments attributable to the period of time from and after the Closing Date, and any installments which are attributable to a period of time that commences before the Closing Date and ends after the Closing Date shall be prorated at Closing.

- 14.3 <u>Utilities</u>. If applicable, utilities shall be prorated as of the Closing Date (with the assumption that utility charges were uniformly incurred during the billing period in which the Closing occurs). Seller shall cause the utility meters for utility services payable by Seller to be read on the Closing Date and to pay the bills rendered on the basis of such readings or such amounts shall be credited to Purchaser. If any such meter reading for any utility is not available, then adjustment therefore will be made on the basis of the most recently issued bills therefore which are based on meter readings no earlier thirty (30) days before the Closing Date, and such adjustment shall be reprorated when the next utility bills are received.
- 15. Condemnation. In the event that any portion of the Property shall be threatened by or taken in condemnation or under the right of eminent domain by other than Purchaser after the Effective Date of this Agreement and prior to the Closing Date, Seller shall promptly notify Purchaser. If the threatened taking or taking results in such portion of the Property becoming unsuitable for Purchaser's intended use of the Property, this Agreement, at the option of Purchaser, may either: (i) be declared by Purchaser null and void with respect to the portion of the Property so affected and the Purchase Price shall be reduced on a pro rata basis based on acreage; or (ii) continue in effect and the proceeds received from such condemnation or eminent domain proceeding (whether by award or settlement) shall be retained by Seller and applied to reduce the Purchase Price, or (iii) if condemnation or eminent domain proceedings are not then completed, any condemnation or eminent domain award or settlement shall be assigned at Closing to Purchaser. If Purchaser elects to complete the sale of the Property pursuant hereto, Seller shall not negotiate a settlement of any pending condemnation or eminent domain proceedings without the prior consent of Purchaser, which shall not be unreasonably withheld. conditioned or delayed.
- 16. Risk of Loss. In the event that any portion of the Property is materially damaged or destroyed by fire or other casualty prior to the Closing Date, then Purchaser shall proceed to Closing without reduction in the Purchase Price or claim against Seller therefore, and Purchaser shall be entitled to all insurance proceeds, if any, resulting from such casualty and, at Closing, Seller shall assign to Purchaser its rights under any insurance policy covering such casualty to the proceeds payable, if any, on account of such damage or destruction and the amount of any deductible will be credited against the Purchase Price.
- 17. Proceeds of Sale and Closing Procedure. At the Closing, Purchaser shall pay to Seller the balance of the Purchase Price, plus or minus any prorations or adjustments permitted by this Agreement. Payment of the Purchase Price shall be made in the form of immediately available federal wire funds payable or wired to Seller's account or other account designated by Seller in writing.
 - 18. Escrow.

- 18.1 Escrow Agent understands that except only as to those very limited circumstances set forth in this Agreement, Purchaser shall not be entitled to the return of the Deposit. Therefore, Escrow Agent agrees, by acceptance of the Deposit, to comply with instructions of Seller as to whether Escrow Agent shall disburse the Deposit to Seller.
- 18.2 In the event of any dispute between Seller and Buyer as to the disposition of the Deposit, Escrow Agent shall have the right to interplead all parties hereto and thereupon be released from further liability to either or both parties and from all obligations under this Agreement. The non-prevailing party in such litigation shall pay reasonable expenses incurred by Escrow Agent in connection with such interpleading, and the non-prevailing party shall pay the other party's reasonable attorneys' fees, paraprofessional fees and other expenses incurred in connection therewith. Except for its negligent or willful acts, Escrow Agent shall be excused from all responsibility and liability including insolvency of any depository, and shall be indemnified and held harmless by Seller and Buyer from all claims, demands, losses, damages, liability, costs and expenses associated with its duties as Escrow Agent hereunder.
- Date, or this Agreement is terminated, and either party makes a written demand upon Escrow Agent for payment or delivery of the Deposit in accordance with the terms of this Agreement, then Escrow Agent shall give written notice as provided in this Agreement to the other party of such demand. If Escrow Agent does not receive a written objection from the other party to the demand for the Deposit within five (5) Business Days after the date when notice is deemed given as provided in this Agreement, Escrow Agent is hereby authorized to deliver the Deposit in accordance with such demand. If Escrow Agent does receive such written objection within such five (5) Business Day period, Escrow Agent shall continue to hold the Deposit until otherwise directed by written instructions from the parties to this Agreement or a final non-appealable judgment of a court of competent jurisdiction. Escrow Agent shall have the right at any time to deposit the Deposit with any court having jurisdiction, and Escrow Agent shall give written notice of such deposit to Seller and Buyer.
- 19. <u>Conditions Precedent</u>. Not to the exclusion of any other conditions and remedies contained in this Agreement, the obligations of Purchaser and Seller under this Agreement shall be subject to satisfaction of the following conditions precedent ("<u>Conditions Precedent</u>") on or before the Closing Date:
- 19.1 The representations and warranties in this Agreement shall be true and correct statements of fact as such facts exist as of the Closing Date, with the same force and effect as though such representations and warranties had been made as of the Closing Date.
- 19.2 All terms, covenants and provisions of this Agreement to be complied with and performed by Seller and Purchaser on or before the Closing Date shall have been duly complied with and performed on or before the Closing Date in all respects.
- 19.3 Seller shall have delivered to Purchaser and Purchaser shall have delivered to Seller on or prior to the Closing Date the Closing Documents listed in Section 10 of this Agreement in the forms attached as Exhibits to this Agreement and any other instruments or

documents reasonably required by Title Company or otherwise needed to consummate the transaction contemplated by this Agreement.

19.4 Seller shall have obtained a release, termination, waiver or other document as required by Title Company of the right of first refusal and/or any other rights that the Town of Southwest Ranches may have with respect to the Property pursuant to that certain Agreement Between Town of Southwest Ranches and Corrections Corporation of America dated July 18, 2005 or otherwise. In the event that a release, termination, waiver or other document as required by Title Company is not obtained by the Closing Date, then Seller shall have the right to extend the Closing Date up to two (2) times of thirty (30) days each by written notice to Seller (each, the "Extended Closing Date"). Each notice of Extended Closing Date shall be provided before the then scheduled Closing Date or Extended Closing Date, as applicable. In the event Seller fails to obtain a release of any right of first refusal or other right that the Town of Southwest Ranches may have with respect to the Property on or prior to the Closing Date or the applicable Extended Closing Date, Seller shall be entitled to terminate this Agreement and, upon such termination, the Deposit shall be returned to Purchaser and neither Seller nor Purchaser shall have any further obligations under this Agreement.

20. Agreements of Seller.

- 20.1 Seller agrees that, from the Effective Date and until the earlier to occur of termination of this Agreement, expiration of this Agreement, or Closing:
- 20.1.1 Seller shall maintain the Property as necessary to prevent zoning violations or governmental liens related to the conditions of the Property.
- 20.1.2 Seller shall not encumber the Property or permit the Property to be additionally encumbered, without the consent of Purchaser, with any easements, agreements, concessions, licenses, judgments, leases or other third party rights or with any mortgage or other monetary lien or encumbrance and at or prior to Closing, any judgments, leases, licenses and third-party rights shall be terminated and/or released; and
- 20.1.3 Seller shall cancel, terminate or remove from the Property as of the Closing Date all service, maintenance and/or other agreements relating to or in connection with the Property ("Service Contracts"), if any, and Seller shall not extend, renew, replace, or modify any Service Contract or enter into any new service contract or agreement without the prior written consent of Purchaser.

21. Representations and Warranties of Seller.

- 21.1 Except as specifically and explicitly set forth in this Agreement, there are no representations or warranties of any kind whatsoever, express or implied, made by Seller in connection with or regarding this Agreement, the Property, the purchase of the Property by Purchaser, the physical condition of the Property, or whether the Property complies with applicable laws or is appropriate for Purchaser's intended use.
 - 21.2 Seller hereby represents and warrants to Purchaser that:

- 21.2.1 Seller is the Owner of the Property in fee simple and has lawful authority to sell the same and Seller's execution of this Agreement is not prohibited by or inconsistent with any agreement to which Seller is a party.
- 21.2.2 The execution, delivery, and performance of this Agreement by Seller is binding on Seller and enforceable against Seller in accordance with its terms except as enforceability may be limited by applicable bankruptcy, insolvency, reorganization, moratorium or similar laws and subject to general principles of equity (regarding of whether such enforceability is considered in a proceeding in equity or at law). Except as otherwise set forth in the Right of First Refusal, no consent of any other person or entity to such execution, delivery, and performance is required.
- 21.2.3 Seller is not a foreign person or foreign corporation within the meaning of Section 1445 of the Internal Revenue Code.
- 21.2.4 Seller has full power, authority and the legal right to execute and deliver, and to perform and observe the provisions of this Agreement and the other documents to be executed in connection with this Agreement and to carry out the transaction contemplated by this Agreement.
- 21.2.5 The execution, delivery and performance by Seller of this Agreement have been authorized by all necessary company action and do not and will not require any additional consent or approval of, notice to or action by any person or entity. This Agreement constitutes a legal, valid and binding obligation of Seller enforceable against Seller in accordance with its terms.
- 22. <u>Representations and Warranties of Purchaser</u>. Purchaser represents and warrants to Seller:
- 22.1 Purchaser has the lawful authority to purchase the Property and to otherwise carry out the terms of this Agreement and the execution and delivery of this Agreement and the performance thereof is not prohibited by or inconsistent with any agreement to which Purchaser is a party or pursuant to which Purchaser exists as a legal entity. Purchaser is not required to obtain any consents or approvals to consummate the transaction contemplated by this Agreement.
- 22.2 Purchaser has obtained all necessary authorizations and approvals authorizing Purchaser to execute this Agreement and consummate the transaction contemplated by this Agreement.
- 22.3 The execution, delivery and performance by Purchaser of this Agreement and the other documents executed or delivered in connection with this Agreement have been duly authorized by all necessary municipal and/or other action and do not and will not require any additional consent or approval of, notice to or action by any person or entity. This Agreement and the other documents executed in connection with this Agreement constitute the legal, valid and binding obligations of Purchaser enforceable against Purchaser in accordance with their respective terms.

- 22.4 Purchaser is not, and after giving effect to the transactions and the incurrence of all indebtedness and obligations required under this Agreement, will not be and will continue not to be bankrupt or insolvent as such terms are defined under federal, state or local law.
- 22.5 Purchaser is a knowledgeable and sophisticated owner and operator of real estate properties, including properties like the Property, and is a sophisticated real estate investor. Purchaser has previously reviewed and considered the nature of this transaction. In entering into this Agreement, Purchaser has not relied upon any oral or written information provided by Seller except for the representations and warranties of Seller contained in this Agreement but has relied on its own familiarity with the Property. Purchaser acknowledges that no employee, agent or representative of Seller has been authorized to make, and that it has not relied upon, any statements or representations of Seller or any information provided by Seller other than those specifically contained in this Agreement. In electing to proceed with this transaction, Purchaser shall have determined that the Property is satisfactory to Purchaser in all respects. Purchaser is purchasing the Property "AS IS, WHERE IS, WITH ALL FAULTS".
 - 22.6 The provisions of this Section 22 shall survive Closing.

23. Property Sold As Is, Where Is, Release.

Seller makes and shall make to Purchaser no warranty regarding the title 23.1 to the Property except as to any warranties which will be specifically contained in the instruments to be delivered by Seller at Closing in accordance with this Agreement. Except as specifically set forth in this Agreement, Seller makes and shall make no representation or warranty either expressed or implied (except as specifically set forth in this Agreement) regarding the condition, operability, safety, fitness for intended purpose, use, governmental requirements, development potential, utility availability, legal access, impact fees, concurrency, economic feasibility or any other matters whatsoever with respect to the Property. Purchaser specifically acknowledges and agrees that it is acquiring the Property based on its own independent investigation and is not relying on any representation or warranty of Seller, or any person acting on Seller's behalf, whatsoever that is not expressly set forth in this Agreement. Purchaser specifically acknowledges and agrees that Seller shall sell and Purchaser shall purchase the Property on an "AS IS, WHERE IS, AND WITH ALL FAULTS" basis and that, except for Seller's representations and warranties specifically set forth in this Agreement, Purchaser is not relying on any representations or warranties of any kind whatsoever, express or implied, from Seller, its agents, officers, or employees, as to any matters concerning the Property including, without limitation, any matters relating to (1) the quality, nature, adequacy, or physical condition of the Property, (2) the quality, nature, adequacy, or physical conditions of soils, fill, geology or any groundwater, (3) the existence, quality, nature, adequacy or physical condition of utilities serving the Property, (4) the development potential, income potential, or expenses of the Property, (5) the Property's value, use, habitability or merchantability, (6) the fitness, suitability, or adequacy of the Property for any particular use or purpose, (7) the zoning or other legal status of the Property or any other public or private restrictions on the use of the Property, (8) the compliance of the Property or its operation with any applicable codes, laws, rules, regulations, statutes, ordinances, covenants, judgments, orders, directives, decisions, guidelines, conditions, permits, or restrictions of any governmental or quasi-governmental entity

or any other person or entity, including, without limitation, environmental person or entity, including without limitation, environmental laws, (9) the existence or validity of any permit(s) and/or governmental approvals or authorizations relating to the Property and/or operation of the Property, (10) the presence of Hazardous Materials or any other hazardous or toxic matter on, under, or about the Property or adjoining or neighboring property, (11) the freedom of the Property from latent or apparent vices or defects, (12) environmental matters of any kind or nature whatsoever relating to the Property, (13) any development order or agreement, or (14) any other matter or matters of any or kind whatsoever relating to the Property.

- 23.2 Purchaser shall have no rights or claims whatsoever against Seller for damages, rescission of the sale, or reduction or return of the Purchase Price because of any matter not specifically represented or warranted to Purchaser in this Agreement by Sellers, and all such rights and claims are hereby expressly waived by Purchaser.
- 23.3 Purchaser acknowledges and agrees that any information which was or is provided to Purchaser by Seller or its agents or contractors is provided solely as an accommodation to Purchaser and may contain errors or omissions and may be incomplete. Purchaser understands that Purchaser has no right to rely upon any such information. Purchaser, in entering into this Agreement and in completing the purchase of the Property, is relying solely and entirely on its own investigation of the Property and based on its extensive experience as a real estate owner and investor. Purchaser had an opportunity to inspect the Property and documents relating to the Property and Purchaser agrees to assume any liabilities and responsibilities with respect to the Property. Purchaser hereby releases Seller and their agents from any claims Purchaser might otherwise have based upon any errors or omissions in such materials, unless due to Sellers' willful act or omission, except as to matters specifically represented or warranted in this Agreement.
- Except as to matters specifically represented or warranted in this Agreement, if any, Purchaser, for itself and its successors and assigns from and after the Closing Date, hereby waives, releases, and agrees not to make any claim or bring any cost recovery action or claim for contribution or other action or claim against Seller or its affiliates and their respective directors, officers, employees, agents, attorneys, or assigns (collectively, "Seller and Affiliates") or to institute legal action against, or cause to be joined in any legal action, Seller and Affiliates, based on (1) any federal, state, or local environmental or health and safety law or regulation, including CERCLA or any state equivalent, or any similar law now existing or hereafter enacted; (2) any discharge, disposal, release, or escape of any chemical, or any material whatsoever, on, at, to, or from the property, or including any Hazardous Materials; (3) any environmental conditions whatsoever on, under, or in the vicinity of the property; or (4) any remediation of Hazardous Materials, and Purchaser agrees to indemnify and hold Seller and Affiliates harmless from all liability, costs (including reasonable attorney' fees and costs, pretrial, at trial and at all appellate levels), and damages with respect to all of the foregoing. The term "Hazardous Materials" as used herein shall mean any substance, material, chemical, object, condition, waste, pollutant, contaminant, or combination thereof which is or may be toxic, dangerous, explosive, corrosive, flammable, infectious, radioactive, carcinogenic, mutagenic or otherwise hazardous including, without limitation, gasoline, diesel fuel, petroleum, petroleum products, explosives, radioactive materials, polychlorinated biphenyls or related or similar materials, radon gas, urea formaldehyde, asbestos or any material containing asbestos,

lead, lead containing materials, electromagnetic waves or any other substance, material, waste, pollutant or contaminant as may be defined as a hazardous, dangerous or toxic substance, material, waste, pollutant or contaminant by any Federal, state or local environmental law, ordinance, rule, or regulation including, without limitation, the Comprehensive Environmental Response, Compensation, and Liability Act of 1980, as amended (42 U.S.C. Section 9601, et seq.), the Hazardous Materials Transportation Act, as amended (49 U.S.C. Section 5101, et seq.), the Toxic Substances Control Act (15 U.S.C. 2601, et seq.), the Resource Conservation and Recovery Act, as amended (42 U.S.C. Section 6901, et seq.), the Clean Air Act, as amended (42 U.S.C. Section 7401, et seq.) and the regulations adopted and publications promulgated pursuant thereto or any other federal, state or local law, ordinance, rule or regulation applicable to the Property, and establishing liability, standards or required action as to discharge, spillage, storage, uncontrolled loss, seepage, filtration, disposal, removal, use or existence of a hazardous, toxic or dangerous substance, material or waste (collectively, "Hazardous Waste Laws").

23.5 BUYER ACKNOWLEDGES THAT THIS TRANSACTION AND THE ASSIGNMENTS, CONVEYANCES AND TRANSFERS OF PROPERTY BY SELLER TO BUYER IS IN ITS "AS-IS, WHERE IS" CONDITION WITHOUT REPRESENTATION OR WARRANTY, ORAL OR WRITTEN, EXPRESS OR IMPLIED EXCEPT AS SPECIFICALLY PROVIDED IN THIS AGREEMENT. BUYER ACKNOWLEDGES THAT IT IS A SOPHISTICATED BUYER, INVESTOR AND OWNER OF REAL ESTATE ASSETS AND BUYER HAS HAD AN OPPORTUNITY TO FULLY INVESTIGATE THE PROPERTY, THE CONDITION OF THE PROPERTY AND THE OBLIGATIONS OF SELLER WITH RESPECT TO THE PROPERTY. BUYER ACCEPTS THE PROPERTY IN ITS "AS-IS, WHERE IS" CONDITION AND WAIVES AND RELEASES ANY CLAIMS THAT IT HAS OR MAY HAVE IN THE FUTURE AGAINST THE SELLER WITH RESPECT TO THE PROPERTY.

24. Default.

- 24.1 In the event of a failure by Purchaser or Seller to perform any obligation or covenant which either of them is obligated to perform under this Agreement, except for the failure to close in accordance with the terms of this Agreement, which failure shall constitute an immediate default hereunder, no default shall occur until notice thereof is given to the defaulting party by the other party hereto asserting an event of default has occurred, describing the nature of the default, and giving a period of five (5) days to cure the default, if readily curable by the payment of money, or a period of thirty (30) days to cure the default, if not readily curable by the payment of money.
- 24.2 As Sellers' sole and exclusive remedies, if after notice and the cure period provided in the Section 24.1 (if applicable), a Purchaser default has not been cured, Seller shall have the right to retain the Property and the Deposit or bring an action against Purchaser for specific performance and to obtain such orders or decrees as appropriate to achieve specific performance of Purchaser's obligations under this Agreement. Retention of the Deposit by Seller as provided in this Section 24.2 shall be the agreed upon and liquidated damages as full settlement of all claims whatsoever, it being agreed that Seller's actual damages would be incapable of precise ascertainment and the Deposit, together with interest earned thereon, if any, is a fair and reasonable estimation of damages of Seller.

- 24.3 As to a default by Seller, Purchaser shall be entitled to receive a return of the Deposit, together with interest earned thereon, if any, as its sole and absolute remedy, or to obtain specific performance against Seller and to obtain such orders or decrees as appropriate to achieve specific performance of Seller's obligations under this Agreement.
- 24.4 In the event of a default by either party, in addition to the remedies provided in this Section 24, the Litigation will proceed.
- 25. Assignment. Except for an assignment to an affiliate of Purchaser, Purchaser shall not have the right to assign this Agreement or any of its rights or obligations under this Agreement to any persons, corporations or other entity without the written approval of Seller, which approval may be withheld for any reason or no reason. For purposes of this Agreement, an "affiliate" as applied to any party, means any other person or entity who directly or indirectly through one or more intermediaries, controls, or is controlled by, or is under common control with such party, or an entity in which such party is a fifty percent (50%) owner. As used in this Section 25, the term "control" (including the terms "controlling", "controlled by", or "under common control with") means the possession, direct or indirect, of the power to direct or cause the direction of the management and policies of such party, whether through ownership of voting securities, by agreement or otherwise. At all times, Purchaser shall remain responsible for all obligations under this Agreement, which shall include all payment and performance obligations, notwithstanding such assignment. Any assignee shall expressly assume Purchaser's obligations under this Agreement.
- 26. <u>Persons Bound</u>. The benefits and obligations of the covenants in this Agreement shall inure to and bind the respective successors and assigns of the parties hereto.
- 27. <u>Survival of Covenants and Special Covenants</u>. The terms, covenants, representations, and warranties of this Agreement shall survive the Closing, except where expressly provided otherwise.
- 28. <u>Notices</u>. All notices, request, consents, instructions, and communications required or permitted under this Agreement shall be in writing and shall be (as elected by the person giving such notice) hand-delivered by messenger or nationally recognized overnight courier service, sent by facsimile or electronic transmission (i.e. e-mail) with copy by mail, or mailed by certified mail (postage prepaid), return receipt requested, and addressed to each party at their respective addresses as set forth below or to such other addresses any party may designate by notice complying with the terms of this Section 28.

To Seller:

Corrections Corporation of America

Attn: Lucibeth Mayberry 10 Burton Hills Blvd. Nashville, TN 37215

Telephone: (615) 263-3246 Facsimile: (615) 263-3090

E-mail:lucibeth.mayberry@cca.com

With copies to:

Jeffrey R. Margolis, Esq.

Berger Singerman LLP

350 E. Las Olas Boulevard, Suite 1000

Fort Lauderdale, FL 33301 Telephone: (954) 712-5176 Facsimile: (954) 523-2872

E-mail: <u>imargolis@bergersingerman.com</u>

To Purchaser:

The City of Pembroke Pines

Attn: Charles Dodge, City Manager

10100 Pines Boulevard Pembroke Pines, FL 33026 Telephone: (954) 431-4884 Facsimile: (954) 435-6592 E-mail: cdodge@ppines.com

With copies to:

Goren, Cherof, Doody & Ezrol, P.A.

Attn: Donald J. Doody, Esq.

3099 East Commercial Boulevard, Suite 200

Fort Lauderdale, Florida 33308 Telephone: (954) 771-4500 x 307 Facsimile: (954) 771-4923

E-mail:ddoody@cityatty.com

To Escrow Agent:

Goren, Cherof, Doody & Ezrol, P.A.

Attn: Donald J. Doody, Esq.

3099 East Commercial Boulevard, Suite 200

Fort Lauderdale, Florida 33308 Telephone: (954) 771-4500 x 307

Facsimile: (954) 771-4923 E-mail:ddoody@cityatty.com

Each such notice, request, or other communication shall be considered given and shall be deemed delivered (a) on the date delivered if by personal delivery or courier service; (b) on the date of transmission if by facsimile or electronic transmission (i.e. e-mail) if transmitted before 5:00 p.m. on a Business Day, and on the next Business Day if transmitted after 5:00 p.m. or on a non-Business Day with a copy of such notice also sent by the methods described in (a) or (c); or (c) on the date on which the return receipt is signed or delivery is refused or the notice is designated by the postal authorities as not deliverable, as the case may be, if mailed. Rejection, refusal to accept, or inability to deliver of which no notice was given shall be deemed to be a receipt of such notice, request, or other communication. The respective attorneys for Seller and Purchaser are hereby authorized to give any notice pursuant to this Agreement on behalf of their respective clients. Copies of applicable notices shall be given to Escrow Agent and Title Company.

29. Miscellaneous.

- 29.1 <u>Counterparts and Facsimile Signatures</u>. This Agreement may be executed in any number of counterparts, each of which shall be considered an original and a complete set of which taken together shall constitute one and the same agreement. The parties agree and intend that a signature by facsimile machine or electronic transmission shall bind the party so signing with the same effect as though the signature was an original.
- 29.2 <u>Governing Law; Venue</u>. This Agreement shall be governed by Florida law. Venue for any legal proceedings shall be in Broward County, Florida.
- 29.3 <u>Complete Agreement</u>. This Agreement constitutes the complete understanding and entire agreement of the parties as respects the matters addressed in this Agreement and there are no other agreements, representations or warranties other than as set forth in this Agreement. No agreement or representation, unless set forth in this Agreement, shall bind any of the parties hereto. This Agreement may not be changed, altered, modified, or amended except by an instrument in writing signed by both parties.
- 29.4 <u>Partial Invalidity</u>. In the event that any paragraph, term, provision or portion of this Agreement is determined to be illegal, unenforceable, or otherwise invalid, such paragraph, term, provision or portion of this Agreement shall be given its nearest legal meaning or be stricken from and construed for all purposes not to constitute a part of this Agreement, and the remaining portion of this Agreement shall remain in full force and effect and shall, for all purposes, constitute the entire agreement.
- 29.5 <u>Attorneys' Fees</u>. In the event of any litigation between the parties to this Agreement, the prevailing party shall be entitled to recover its reasonable attorneys' fees, paraprofessional fees, and costs whether suit be instituted or not, including such fees and costs incurred pretrial, at trial and all levels of proceedings, including appeals. This provision shall survive termination or cancellation of this Agreement and Closing of this Agreement.
- Waiver of Trial By Jury. THE BUYER AND THE SELLER HEREBY 29.6 EXPRESSLY COVENANT AND AGREE TO WAIVE THE RIGHT TO TRIAL BY JURY IN CONNECTION WITH ANY LITIGATION OR JUDICIAL PROCEEDING RELATING TO, DIRECTLY OR INDIRECTLY, OR CONCERNING THIS AGREEMENT OR THE CONDUCT, OMISSION, ACTION, OBLIGATION, DUTY, RIGHT, BENEFIT, PRIVILEGE OR LIABILITY OF A PARTY UNDER THIS AGREEMENT TO THE FULL EXTENT PERMITTED BY LAW. THIS WAIVER OF RIGHT TO TRIAL BY JURY IS SEPARATELY GIVEN AND IS KNOWINGLY, INTENTIONALLY AND VOLUNTARILY MADE BY THE THE BUYER AND THE SELLER HAVE HAD AN BUYER AND THE SELLER. OPPORTUNITY TO SEEK LEGAL COUNSEL CONCERNING THIS WAIVER. THIS WAIVER IS INTENDED TO AND DOES ENCOMPASS EACH INSTANCE AND EACH ISSUE AS TO WHICH THE RIGHT TO A JURY TRIAL WOULD OTHERWISE ACCRUE. THE BUYER AND THE SELLER FURTHER CERTIFY AND REPRESENT TO EACH OTHER THAT NO PARTY, REPRESENTATIVE OR AGENT OF THE BUYER OR THE SELLER (INCLUDING, BUT NOT LIMITED TO, THEIR RESPECTIVE COUNSEL) HAS REPRESENTED, EXPRESSLY OR OTHERWISE TO THE BUYER OR THE SELLER OR TO ANY AGENT OR REPRESENTATIVE OF THE BUYER OR THE SELLER (INCLUDING, BUT NOT LIMITED TO, THEIR RESPECTIVE COUNSEL) THAT THEY

WILL NOT SEEK TO ENFORCE THIS WAIVER OF RIGHT TO JURY TRIAL. THIS PROVISION IS A MATERIAL INDUCEMENT OF ALL PARTIES ENTERING INTO THIS AGREEMENT. THIS WAIVER SHALL APPLY TO THIS AGREEMENT AND ANY FUTURE AMENDMENTS, SUPPLEMENTS OR MODIFICATIONS OF THIS AGREEMENT. THIS PROVISION SHALL SURVIVE ANY TERMINATION OR CANCELLATION OF THIS AGREEMENT OR CLOSING OF THIS AGREEMENT.

- 29.7 <u>Construction of Agreement</u>. Purchaser and Seller acknowledge that they have had the benefit of independent counsel with regard to this Agreement and that this Agreement has been prepared as a result of the joint efforts of all parties and their respective counsel. Accordingly, all parties agree that the provisions of this Agreement shall not be construed or interpreted for or against any party hereto based upon authorship.
- 29.8 <u>Waiver of Breach</u>. The failure of Purchaser or Seller to enforce any provisions of this Agreement shall not be construed to be a waiver of such or any other provision, nor in any way to affect the validity of all or any part of this Agreement, or the right of such party thereafter to enforce each and every such provision. No waiver of any breach of this Agreement shall be held to constitute a waiver of any other or subsequent breach.
- 29.9 <u>Time</u>. Time is of the essence in the performance of each of the obligations contained in this Agreement.
- 29.10 <u>Time Periods</u>. Unless otherwise specifically provided in this Agreement, time periods shall be determined on calendar days, including Saturdays, Sundays and legal holidays. Wherever any time limit or date provided in this Agreement falls on a Saturday, Sunday or legal holiday under the laws of the State of Florida, then that date is automatically extended to the next day that is not a Saturday or Sunday or legal holiday. The term "<u>Business Day</u>" means any weekday that is not a legal holiday under the laws of the State of Florida.
- 29.11 <u>Headings</u>. The headings, captions and section numbers appearing in this Agreement are inserted only as a matter of convenience and do not define, limit, construe or describe the scope or intent of such paragraphs of this Agreement or in any way affect this Agreement.
- 29.12 <u>Brokerage</u>. Seller represents and warrants to Purchaser, and Purchaser represents and warrants to Seller, that no person or entity acting as real estate broker, finder or real estate agent brought about this Agreement. If a claim for fees in connection with the transaction is made by a broker, salesman, or finder claiming to have dealt through or on behalf of one of the parties to this Agreement ("<u>Indemnitor</u>"), Indemnitor shall indemnify, defend and hold harmless the other party under this Agreement ("<u>Indemnitee</u>"), and Indemnitee's officers, directors, agents and representatives, from all liabilities, damages, claims, costs, fees and expenses whatsoever (including, but not limited to, reasonable attorneys' fees, paraprofessional fees and court costs at trial and all levels of proceedings, including appeals) with respect to such a claim for brokerage. The provisions of this Section 29.12 shall survive Closing and any cancellation or termination of this Agreement.

29.13 <u>Recordation</u>. Neither this Agreement, nor any memorandum of this Agreement, shall be recorded in the Public Records of Broward County, Florida or any other location.

THE PARTIES have executed this Agreement as of the Effective Date.

SELLER:

CORRECTIONS CORPORATION OF AMERICA, a Maryland corporation

Shirt Shirt

By: Name:

Title: Date:

Lucipeth Mayberry

11412016

[SEAL]

ATTEST:

2120 Ca 1/16

MARLENE GRAHAM City Clerk

Approved as to Form:

Office of the City Attorney

BUYER:

THE CITY OF PEMBROKE PINES, a municipal corporation of the State of Florida

By:

Name: CHARLES

Date:

HARLES F.

CONSENT AND AGREEMENT OF ESCROW AGENT

The undersigned Escrow Agent has executed this Agreement solely to confirm its agreement to (i) hold the Deposit in escrow in accordance with the provisions of the Agreement (ii) comply with the provisions of the Agreement applicable to the Escrow Agent, and (iii) be bound by said Agreement in the performance of its duties as escrow agent.

GOREN, CHEROF, DOODY & EZROL, P.A.

By:	
Name:	
Title:	

EXHIBIT A

LEGAL DESCRIPTION OF PROPERTY

Lots 60, 61, 62, and the Vacated Right-Of-Way of Sylvan Pass, according to the Replat of Portion of West Broward Industrial Park, according to the Plat thereof, recorded in Plat Book 157, Page 39 of the Public Records of Broward County, Florida,

LESS and EXCEPT the property conveyed by Warranty Deed recorded on April 11, 2012 in Official Records Book 48658, Page 890 of the Public Records of Broward County, Florida, and

LESS and EXCEPT the property conveyed by Quit Claim Deed recorded on April 24, 2012 in Official Records Book 48692, Page 1978 of the Public Records of Broward County, Florida.

EXHIBIT B

FORM OF SPECIAL WARRANTY DEED

This Instrument Prepared by:	
Grantee's Tax Identification No.:	
Property Appraiser's Folio Nos.:	

SPECIAL WARRANTY DEED

THIS SPECIAL WARRANTY DEED (this "<u>Deed</u>") is made as of the _____day of _____, 20 ____ from CORRECTIONS CORPORATION OF AMERICA, a Maryland corporation, with an address at with an address at 10 Burton Hills Boulevard, Nashville, TN 37215, and ("<u>Grantor</u>"), to THE CITY OF PEMBROKE PINES, a municipal corporation of the States of Florida, with an address at 10100 Pines Boulevard, Pembroke Pines, FL 33026 ("Grantee").

WITNESSETH:

THAT Grantor, for and in consideration of the sum of Ten and No/100 Dollars (\$10.00), and other good and valuable consideration paid to Grantor by Grantee, the receipt of which is hereby acknowledged, by these presents does grant, bargain, sell and convey to Grantee, and Grantee's successors and assigns forever, all the right, title, and interest in and to that certain real property (the "Property") located and situate in Broward County, Florida and fully described as follows:

SEE **EXHIBIT A** ATTACHED HERETO AND MADE A PART HEREOF

TOGETHER with all improvements, easements, tenements, hereditaments and appurtenances belonging to or in any way appertaining to the Property.

TO HAVE AND TO HOLD the same in fee simple forever.

SUBJECT TO (a) taxes and assessments accruing subsequent to December 31, 20___, and (b) conditions, restrictions, covenants, limitations, easements, agreements, reservations and other matters of record including, without limitation, those set forth on **Exhibit B**; provided, however, this instrument shall not operate to reimpose any of the same.

GRANTOR hereby specially warrants the title to the Property and will defend the same against the lawful claims of all persons claiming by, through, or under Grantor, but none other.

IN WITNESS WHEREOF, Grantor has duly executed this instrument as of the date first written above.

WITNESSES:	GRANTOR:
	CORRECTIONS CORPORATION OF AMERICA, a Maryland corporation
Print Name:	Ву:
	Name:
	Titlas
Print Name:	rom in a
STATE OF	
COUNTY OF)	
The foregoing instrument was acknowl	edged before me this day of,
20 by	ı, who personally known to me or who produced
My commission expires:	
and animonous arehinen	NOTARY PUBLIC, State of
	Print name:

EXHIBIT A TO DEED

LEGAL DESCRIPTION

Lots 60, 61, 62, and the Vacated Right-Of-Way of Sylvan Pass, according to the Replat of Portion of West Broward Industrial Park, according to the Plat thereof, recorded in Plat Book 157, Page 39 of the Public Records of Broward County, Florida,

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LESS and EXCEPT the property conveyed by Quit Claim Deed recorded on April 24, 2012 in Official Records Book 48692, Page 1978 of the Public Records of Broward County, Florida.

EXHIBIT B TO DEED PERMITTED EXCEPTIONS

EXHIBIT C

SELLER'S AFFIDAVIT

AFFIANT'S NO LIEN, POSSESSION AND GAP AFFIDAVIT

BEFORE ME, the undersigned authority personally appeared as of Corrections Corporation of America, a Maryland Corporation
("Affiant"), who upon being duly cautioned and sworn, deposes and states as follows:
1. Corrections Corporation of America, a Maryland corporation, is the owner in fee simple of those premises legally described in Exhibit A , attached hereto and incorporated herein by this reference (the " Property ").
2. This Affidavit is given so that title to the Property may be insured without any exceptions for the title search "gap," construction liens or possession.
3. Corrections Corporation of America, a Maryland corporation has possession of the Property and there is no other person or entity in possession or who has any right ownership in the Property.
4. Within the past ninety (90) days there have been no improvements, alterations or repairs to the Property for which the costs thereof remain unpaid, and within the past ninety (90) days there have been no claims for labor, services or material furnished for repairing or improving the Property that remain unpaid.
5. Corrections Corporation of America, a Maryland corporation has made no additional improvements to the Property and has received no notice of (proposed) back assessments from Appraiser's Office or bill for back assessments from Tax Collector since the issuance of the last tax bill.
6. Corrections Corporation of America, a Maryland corporation has not executed any contracts for sale affecting the Property which are currently effective except for the Purchase and Sale Agreement executed on or about, 20
7. There are no matters pending against Corrections Corporation of America, a Maryland corporation in any state or Federal court or other governmental body of which Affiant is a party including, but not limited to, proceedings in bankruptcy, receivership or insolvency, which could give rise to a lien that would attach to the Property or would adversely affect the title to the Property or Corrections Corporation of America's ability to close on the sale of the Property between a.m., the date of the title commitment and the recording of the deed to be insured, and that Affiant has not executed and will not execute any instrument that would adversely affect the title or interest to be insured. 8. This affidavit is made (i) for the purpose of inducing
to issue an Owner's Title Insurance in connection with this transaction and to disburse funds in reliance on the title commitment and (ii) made under penalties of perjury.

FURTHER AFFIANT SAYETH NAUGHT.

	as	of Corrections
	Corporation of Ame	erica, a Maryland corporation
STATE OF)) SS.:)	
) SS.:	
COUNTY OF		
The foregoing instruction The Inst	nent was acknowledged before me	this day of of Corrections Corporation of
America, a Maryland co	, as proporation, who is personally as identification.	known to me or produced
My commission expires:		
	NOTARY PUI	BLIC, State of
	Print name:	

EXHIBIT A TO AFFIANT'S AFFIDAVIT

LEGAL DESCRIPTION OF THE PROPERTY

Lots 60, 61, 62, and the Vacated Right-Of-Way of Sylvan Pass, according to the Replat of Portion of West Broward Industrial Park, according to the Plat thereof, recorded in Plat Book 157, Page 39 of the Public Records of Broward County, Florida,

LESS and EXCEPT the property conveyed by Warranty Deed recorded on April 11, 2012 in Official Records Book 48658, Page 890 of the Public Records of Broward County, Florida, and

LESS and EXCEPT the property conveyed by Quit Claim Deed recorded on April 24, 2012 in Official Records Book 48692, Page 1978 of the Public Records of Broward County, Florida.

EXHIBIT D

CERTIFICATE OF NON-FOREIGN STATUS

CERTIFICATION

TO:	The City of Pembroke Pines ("Transferee")		
FROM:Correc	FROM: Corrections Corporation of America, a Maryland corporation ("Transferor")		
Section 1445 of the Internal Revenue Code provides that a transferce of a U.S. real property interest must withhold tax if the transferor is a foreign person. To inform the Transferee that withholding of tax is not required upon the disposition of a U.S. real property interest by Transferor, the undersigned hereby certifies the following:			of
1. Transferor is not a foreign corporation, foreign partnership, foreign trust, or foreign estate (as those terms are defined in the Internal Revenue Code and Income Tax Regulations);			ŗn
2.	Transferor's Tax Identification Number is; and		
3,	Transferor's has an address at 10 E	Burton Hills Blvd., Nashville, TN 37215.	
4.	4. Transferor is not a disregarded entity as defined in § 1.1445-2(b)(2)(iii).		
Transferor understands that this Certification may be disclosed to the Internal Revenue Service by Transferee and that any false statement contained herein could be punished by fine, imprisonment, or both.			
Under penalties of perjury I declare that I have examined this Certification and to the best of my knowledge and belief it is true, correct and complete, and I further declare that I have the authority to sign this document on behalf of Transferor.			iy to
Date:	, 20		
CORRECTION a Maryland co	NS CORPORATION OF AMERICA rporation	Α,	
By: Name: Title:			
STATE OF)		
COUNTY OF) SS.:)		
The foregoing by	instrument was acknowledged befo	ore me this day of 20 of Corrections Corporation of the composition of the	of
My commission		y known to the or who produced as identification	•
my commissio	т окриов.	NOTARY PUBLIC, State ofPrint name:	,

EXHIBIT E

RELEASE



City of Pembroke Pines, FL Agenda Request Form

10100 Pines Blvd. Pembroke Pines, Florida 33026 www.ppines.com

Agenda Number: ADD-1

File Number: 2015-R-36

File Type: Resolution

Status: In Commission

Version: 0

Reference:

Controlling Body: City Commission

Initial Cost: Requester:

Introduced: 01/05/2016

File Name: ADDENDUM #1 Proposed Resolution No. 2015-R-36 Purchase from CCA

Final Action:

Title: MOTION TO ADOPT PROPOSED RESOLUTION No. 2015-R-36.

A RESOLUTION OF THE CITY COMMISSION OF THE PEMBROKE PINES. FLORIDA. APPROVING AND AUTHORIZING A SETTLEMENT OF THE PENDING LITIGATION BETWEEN THE CITY AND CORRECTIONS CORPORATION OF AMERICA ("CCA"), CASE NO. 12-7337 (25)/CASE NO. 4D14-4815, WHICH INCLUDES, AS PART OF THE SETTLEMENT, THE CITY'S AGREEMENT TO PURCHASE approximately 24.7373 acres OF REAL PROPERTY FROM CCA. SUBJECT TO THE TERMS AND CONDITIONS AS SET FORTH IN THE PURCHASE AND SALE AGREEMENT, ATTACHED HERETO AS EXHIBIT "A" AND INCORPORATED HEREIN BY REFERENCE; FINDING THAT THE ACQUISITION OF THE PROPERTY SERVES A PUBLIC AND MUNICIPAL PURPOSE IN ACCORDANCE WITH SECTION 8.08 OF THE CITY CHARTER; AUTHORIZING AND DIRECTING THE PROPER CITY OFFICIALS TO TAKE ANY AND ALL ACTION **NECESSARY TO EFFECTUATE THE INTENT OF THIS RESOLUTION:** PROVIDING FOR CONFLICTS: PROVIDING FOR SEVERABILITY: AND PROVIDING FOR AN EFFECTIVE DATE.

Notes:

Attachments: 1. 2015-R-36 (Purchase from CCA)

2. CCA Pembroke Pines Purchase and Sale

Agreement

3. Vicinity Map CCA Parcel

4. Appraisal PedersonCCA-2014

5. Appraisal VanceCCA-2014

Agenda Date: 01/06/2016

Agenda Number: ADD-1

Enactment Date:

Enactment Number:

History of Legislative File

Sent To: Due Date: Return Result: Ver- Acting Body: Date: Action: sion: Date:

SUMMARY EXPLANATION AND BACKGROUND:

- 1. Corrections Corporation of America (CCA) and the City are engaged in litigation which is currently pending before the Fourth District Court of Appeals (DCA).
- 2. Notwithstanding the status of the lawsuit, the City and CCA have been negotiating in good faith in an effort to resolve all outstanding issues between the parties.
- 3. To settle the lawsuit and settle all outstanding issues by and between the parties, the City has agreed to remit payment to CCA in the amount of \$8,100,000 in exchange for the execution of mutual releases by both parties, and the transfer of ownership of +/- 24 acres of real property from CCA, as part of the settlement to the City.
- 4. The Purchase and Sale Agreement to transfer the property and related exhibits are attached to this item.
- 5. Per City Charter section 8.08 (b) the City Commission may acquire property within or outside the corporate limits of the City for any municipal purpose, in fee simple or any lesser interest or estate, by purchase, provided such amount of expenditure for real property shall not exceed twenty-five (25%) percent of the current annual fiscal budget of the City.
- 6. The City has two appraisals for the CCA Property from March of 2014. The values are as follows:

A. Pederson - Market Value: \$ 5,560,000 B. Vance - Market Value: \$7,443,000

- 7. Administration has ordered an updated survey and appraisals that will be completed prior to closing per the City Charter.
- 8. The City's desire and willingness to settle this litigation is not an admission of liability and does not confer a legal obligation on the City to provide water or sewer service to the Property or to any property outside the City's municipal boundaries unless otherwise agreed to by the City Commission or directed by a court of competent jurisdiction.
- 9. Administration recommends adoption of Proposed Resolution No. 2015-R-36. **FINANCIAL IMPACT DETAIL:**
- a) Initial Cost: The purchase will be funded with a loan from the City's reserve fund.
- b) Amount budgeted for this item in Account No: Not Applicable
- c) Source of funding for difference, if not fully budgeted: Not Applicable
- d) 5 year projection of the operational cost of the project Not Applicable
- e) Detail of additional staff requirements: Not Applicable

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Town of Southwest Ranches 13400 Griffin Road Southwest Ranches, FL 33330-2628

(954) 434-0008 Town Hall (954) 434-1490 Fax Town Council Jeff Nelson, Mayor Doug McKay, Vice-Mayor Freddy Fisikelli, Council Member Steve Breitkreuz, Council Member Gary Jablonski, Council Member

Andrew D. Berns, Town Administrator Keith M. Poliakoff, JD, Town Attorney Russell Muniz, Assistant Town Administrator/Town Clerk Martin D. Sherwood, CPA, CGMA, CGFO, Town Financial Administrator

COUNCIL MEMORANDUM

TO: Honorable Mayor Nelson and Town Council

VIA: Andrew D. Berns, Town Administrator

FROM: Carol Capri Kalliche, Assistant Town Attorney and Martin D. Sherwood, Town Financial

Administrator

DATE: 2/18/2016

SUBJECT: Amendment of Budget for Fiscal Year 2015-2016 to allow the use of \$2,067,500 of the

town's reserves to (1) retire the Town's Florida Municipal Loan Council Series 2001 Revenue Bond in full; and (2) to provide for down payment and closing costs for new

2016 bond financing.

Recommendation

Motion to approve Resolution.

Strategic Priorities

A. Sound Governance

B. Enhanced Resource Management

Background

Simultaneously with this proposed Resolution, Town Staff is recommending adoption of (1) a Resolution approving land acquisition from Corrections Corporation of America, Inc. in the amount of \$8.1 million; and (2) a Resolution approving the issuance of a \$7,750,000 Improvement Revenue Bond, Series 2016 to finance the acquisition of the land. If the above referenced Resolutions are adopted, Town Staff recommends adoption of the proposed Resolution amending the budget for Fiscal Year 2015-2016, to effectuate the full intent of the transactions contemplated above.

Fiscal Impact/Analysis

The Town has over \$4,365,000 in unassigned General Fund Fund Balance (reserves) and Town Staff has determined that it would be feasible to amend the 2015-2016 fiscal year budget, adopted in Ordinance Number 2015-0007, to allow for the payment in full of the FMLC Series 2001, in the amount of \$1,640,000 from said unassigned General Fund Fund Balance (reserves) and allow for the use of \$427,500 towards the purchase price and estimated closing costs for acquisition of the Property.

Staff Contact:

Carol Capri Kalliche, Assistant Town Attorney Martin D. Sherwood, Town Financial Administrator

ATTACHMENTS:

Description Upload Date Type
Reso 2/12/2016 Resolution

RESOLUTION NO. 2016 -

A RESOLUTION OF THE TOWN COUNCIL OF THE TOWN OF SOUTHWEST RANCHES, FLORIDA, APPROVING AN AMENDMENT TO THE FISCAL YEAR 2015-2016 BUDGET ADOPTED IN ORDINANCE NO. 2015-0007; APPROVING THE USE OF \$2,067,500 OF THE TOWN'S GENERAL FUND FUND BALANCE RESERVES TO (1) RETIRE THE TOWN'S FLORIDA MUNICIPAL LOAN COUNCIL SERIES 2001 REVENUE BOND IN FULL; AND (2) TO PROVIDE FOR DOWN PAYMENT AND CLOSING COSTS FOR A NEW 2016 BOND FINANCING; AND PROVIDING FOR AN EFFECTIVE DATE.

WHEREAS, the Town has determined that it is necessary and desirable and in the best interest of the inhabitants of the Town purchase certain vacant real property located within the Town's municipal boundaries (the "Property") and Town Council approved the acquisition of the Property and further approved the use of \$427,500 of the Town's unassigned General Fund Fund Balance (reserves) towards the purchase price and estimated closing costs in Resolution No. 2016-_____; and

WHEREAS, Town Council approved the issuance of a \$7,750,000 Improvement Revenue Bond, Series 2016 (the "2016 Loan") to finance the acquisition of the Property in Resolution No. 2016-_____; and

WHEREAS, to meet the requirements of the Town's debt service covenants, one of the conditions of the 2016 Loan is the early redemption/retirement of the Town's Municipal Loan Council Series 2001 Revenue Bond ("FMLC Series 2001") in the full amount due of \$1,640,000; and

WHEREAS, the early redemption/retirement of the Town's FMLC Series 2001 in full is unfunded in the current fiscal year 2015-2016 budget, and the Town desires to provide funds for the early retirement of the FMLC Series 2001 from its General Fund, Capital Projects Fund, and Debt Service Fund; and

WHEREAS, the Town has over \$4,365,000 in unassigned General Fund Fund Balance (reserves) and Town Staff has determined that it would be feasible and in the best economic interest of the Town to amend the 2015-2016 fiscal year budget, adopted in Ordinance Number 2015-0007, to allow for the payment in full of the FMLC Series 2001 from said General Fund Fund Balance reserves and allow for the use of \$427,500 towards the purchase price and closing costs for acquisition of the Property.

NOW, THEREFORE, BE IT RESOLVED by the Town Council of the Town of Southwest Ranches, Florida:

- **SECTION 1. ADOPTION OF RECITALS.** The foregoing recitals are true and correct, and are incorporated herein by reference.
- **SECTION 2.** In accordance with the Town Charter, the budget adopted in Ordinance No. 2015-0007 is hereby amended as follows:
 - (a.) Increasing the Capital Projects: Loan/Debt Proceeds revenue account 301-0000-384-38400 shall be increased by \$7,750,000. Capital Project Fund: Transfer from General Fund revenue account 301-0000-381-38101 shall be increased in the amount of \$427,500 (\$350,000 + \$77,500 est. closing costs) and increasing the Capital Projects: Land Expenditure account 301-5300-xxx-61100 by \$8,177,500. And, correspondently; increasing the General Fund: Re-appropriated Fund Balance revenue account 001-0000-399-39900 and the Transfer to the Capital Projects Fund expenditure account 001-3900-581-91301 by the amount of \$427,500, respectively.
 - (b.) Increasing the General Fund: re-appropriated Fund Balance revenue account 001-0000-399-39900 by \$1,640,000 and the General Fund: Transfer to the Debt Service Fund expenditure account 001-3900-581-91201 the amount of \$1,640,000 and the Debt Service Fund: Transfer from General Fund revenue account 201-0000-301-0000-381-38101 the account \$1,640,000 and the Debt Service Fund: Repayment of Principal expenditure account 201-5200-517-71100 the amount \$1,640,000.
- **SECTION 3.** The Town Council hereby approves the amended 2015-2016 fiscal year budget and further approves the use of the Town's unassigned General Fund Fund Balance (reserves) to retire the FMLC 2001 Series in the outstanding principal balance due of \$1,640,000.
- **SECTION 4. SAVINGS CLAUSE**. If any section, paragraph, sentence, clause or phrase of this Resolution shall, for any reason, be held to be invalid or unenforceable, such decision shall not affect the validity of the remaining sections, paragraphs, sentences, clauses or phrase of this Resolution.
- **SECTION 7. CONFLICTS.** All resolutions or parts thereof which conflict herewith are, to the extent of such conflict, superseded and repealed.
- **SECTION 8. EFFECTIVE DATE.** This Resolution shall be effective immediately upon its adoption.

PASSED AND ADOPTED by the Town Council of the Town of Southwest Ranches, Florida, this ____ day of February, 2016, on a motion by _____, seconded by ______. Nelson Ayes Mckay Nays Breitkreuz Absent Fisikelli Abstaining Jablonski ATTEST: Jeff Nelson, Mayor Russell Muñiz, Assistant Town Administrator/Town Clerk Approved as to legal Form and Correctness Keith M. Poliakoff, Esq., Town Attorney

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Town of Southwest Ranches 13400 Griffin Road Southwest Ranches, FL 33330-2628

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Andrew D. Berns, Town Administrator Keith M. Poliakoff, JD, Town Attorney Russell Muniz, Assistant Town Administrator/Town Clerk Martin D. Sherwood, CPA, CGMA, CGFO, Town Financial Administrator

COUNCIL MEMORANDUM

TO: Honorable Mayor Nelson and Town Council

VIA: Andrew D. Berns, Town Administrator

FROM: Russell Muñiz, Assistant Town Administrator/Town Clerk

DATE: 2/18/2016

SUBJECT: Minutes - Special Meeting - January 14, 2016

Recommendation

Town Council consideration for the approval of minutes.

Strategic Priorities

A. Sound Governance

Background

These minutes are from the Special Meeting held on January 14, 2016 pertaining to the potential acquisition of the Corrections Corporation of America (CCA) site.

Fiscal Impact/Analysis

N/A

Staff Contact:

Russell Muñiz, Assistant Town Administrator/Town Clerk

ATTACHMENTS:

Description Upload Date Type
Minutes - SM - 011416 - Action 2/12/2016 Resolution

SPECIAL MEETING MINUTES OF THE TOWN COUNCIL Southwest Ranches, Florida

Thursday 9:00 PM January 14, 2016 13400 Griffin Road

Present:
Mayor Jeff Nelson
Vice Mayor Doug McKay
Council Member Steve Breitkreuz
Council Member Freddy Fisikelli
Council Member Gary Jablonski

Andy Berns, Town Administrator Keith Poliakoff, Town Attorney Martin Sherwood Town Financial Administrator Ivette Solera, Records Coordinator

Special Meeting of the Town Council of Southwest Ranches was held at 13400 Griffin Road in the Southwest Ranches Council Chambers. The meeting, having been properly noticed, was called to order by Mayor Nelson at 9:01 PM. Attendance was noted by roll call and was followed by the Pledge of Allegiance.

3. Discussion/Action Item – Potential Acquisition of Real Property Mayor Nelson explained the purpose of the meeting and why it was being held at this time.

Mayor Nelson asked Town Attorney Poliakoff if a formal action was required. Town Attorney Poliakoff advised that the Town Council should take a formal motion so it can be codified.

The following motion was made by Council Member Jablonski, seconded by Vice Mayor McKay and passed by 5-0 roll call vote. The vote was as follows: Council Members Breitkreuz, Fisikelli, Jablonski, Vice Mayor McKay, and Mayor Nelson voting Yes.

MOTION: TO CANCEL THE JANUARY 19, 2016 SPECIAL MEETING AND DIRECT STAFF TO PURSUE THE ACQUISITION OF THE CCA PARCEL.

4. Adjournment – Meeting was adjourned at 9:55 p.m.

Respectfully submitted:
Russell Muñiz, MMC, Assistant Town Administrator/Town Cler
Adopted by the Town Council on this <u>11th</u> day of <u>February</u> , <u>2016</u> .
Jeff Nelson, Mayor

Special Council Meeting January 14, 2016

PURSUANT TO FLORIDA STATUTES 286.0105, THE TOWN HERBY ADVISES THE PUBLIC THAT IF A PERSON DECIDES TO APPEAL ANY DECISION MADE BY THIS COUNCIL WITH RESPECT TO ANY MATTER CONSIDERED AT ITS MEETING OR HEARING, HE OR SHE WILL NEED A RECORD OF THE PROCEEDINGS, AND THAT FOR SUCH PURPOSE, THE AFFECTED PERSON MAY NEED TO ENSURE THAT VERBATIM RECORD OF THE PROCEECING IS MADE, WHICH RECORD INCLUDES THE TESTIMONY AND EVIDENCE UPON WHICH THE APPEAL IS TO BE BASED THIS NOTICE DOES NOT CONSTITUTE CONSENT BY THE TOWN FOR THE INTRODUCTION OR ADMISSION OF OTHERWISE INADMISSIBLE OR IRRELEVANT EVIDENCE, NOR DOES IT AUTHORIZE CHALLENGES OR APPEALS NOT OTHERWISE ALLOWED BY LAW.